



County of Fairfax, Virginia

AMENDMENT

Date: 01/23/2024

AMENDMENT NO. 1

CONTRACT TITLE: Technology Products, Services and Solutions

CONTRACTOR

Iron Bow Holdings, Inc.
dba Iron Bow Technologies, LLC
2121 Cooperative Way, Suite 500
Herndon, VA 20171

SUPPLIER CODE

1000045136

CONTRACT NO.

4400012307

By mutual agreement, effective immediately, Contract 4400012307 is amended to add the following:

OEM	Product Category	Minimum Discount
11:11 Systems Inc	cloud, disaster recovery, and backup services	4% of list

All prices, discounts, other terms and conditions remain the same.

ACCEPTANCE:

BY:

Tianna Sousa

(Signature)

Tianna Sousa

(Printed)

Contract Manager

(Title)

1/18/2024

(Date)

DocuSigned by:

Steve Pierson

9BE821303D064CD...

for

Lee Ann Pender
Director/County Purchasing Agent

DISTRIBUTION:

Finance – Accounts Payable/e
DIT – Tanesha Sherrod/e
DIT – Michelle Breckenridge/e
DIT – Mike Palacios/e
DIT – Adam Eldert/e
DIT – Jeffrey Porter/e
FRD – Jason Stanley/e
Sheriff's Office – Michelle Nelson/e
DPSC – Eric Mills/e
DPSC – Robert Turner/e
FCPD – Kerene Gordan/e
Contractor – Katie.Barton@ironbow.com

Contract Specialist III – Yong Kim, CPPB
ACS, Team 1 – Roxanna Vazquez
FCPS: jrwelsh@fcps.edu
GovMVMt: David Kidd – dkidd@govmvmmt.org
Tyler McCall – tmccall@govmvmmt.org

DS

JP

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement

Phone 703-324-3201, TTY: 711, Fax: 703-324-3228



County of Fairfax, Virginia

AMENDMENT

Date: February 26, 2024

AMENDMENT NO. 2

CONTRACT TITLE: Technology Products, Services and Solutions

CONTRACTOR

Iron Bow Holdings, Inc.
dba Iron Bow Technologies, LLC
2121 Cooperative Way, Suite 500
Herndon, VA 20171

SUPPLIER CODE

1000045136

CONTRACT NO.

4400012307

By mutual agreement, Contract 4400012307 is hereby amended, effective immediately to add Federal grant terms and conditions attached hereto as Attachment A. Federal funds may be expended under this contract; therefore the Contractor agrees to the terms and conditions listed in Attachment A without exception.

All prices, discounts, other terms and conditions remain the same.

ACCEPTANCE:

BY: Julia Magin
(Signature)

Contracts Manager
(Title)

Julia Magin
(Printed)

02/23/2024
(Date)

DocuSigned by:

Steve Pierson

9BE821303D064CD

FOR Lee Ann Pender
Director/County Purchasing Agent

DISTRIBUTION:

Finance – Accounts Payable/e
DIT – Tanesha Sherrod/e
DIT – Michelle Breckenridge/e
DIT – Mike Palacios/e
DIT – Adam Eldert/e
DIT – Jeffrey Porter/e
FRD – Jason Stanley/e
Sheriff's Office – Michelle Nelson/e
DPSC – Eric Mills/e
DPSC – Robert Turner/e
FCPD – Kerene Gordan/e
Contractor – Katie.Barton@ironbow.com

Contract Specialist III – Yong Kim, CPPB
ACS, Team 1 – Roxanna Vazquez
FCPS: jrwelsh@fcps.edu
GovMVMt: David Kidd – dkidd@govmvmmt.org
Tyler McCall – tmccall@govmvmmt.org

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement

Phone (703) 324-3201, **TTY:** 711, **Fax:** (703) 324-3228

Attachment A: Federal Contract Terms and Conditions

As federal funding will be expended under this contract, the Contractor recognizes that this agreement is subject to Title 2 U.S. Code of Federal Regulations (CFR) Part 200 Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards (the "Uniform Guidance"). The following terms and conditions set forth below are incorporated in the parties' agreement:

- A. **Nondiscrimination** – In performing this contract, CONTRACTOR will not exclude a person from participating in, deny them a benefit of, or discriminate against them because of race, color, religion, national origin, sex, disability, or age. *See* 42 U.S.C.A. § 2000d *et seq.*; 42 U.S.C.A. § 3601 *et seq.*; 42 U.S.C.A. § 6101 *et seq.*; 29 U.S.C.A. § 794; 42 U.S.C.A. § 12132; and 49 U.S.C.A. § 5332. The CONTRACTOR also agrees that it will not discriminate against any employee or applicant for employment because of race, color, religion, national origin, sex, disability or age. *See* 29 U.S.C.A. § 623; 42 U.S.C.A. § 12101. In addition, the CONTRACTOR agrees to comply with applicable Federal implementing regulations regarding the subject matter of this clause.
- B. **Recycled Products** - CONTRACTOR must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- C. **Clean Air Act (42 U.S.C. 7401–7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251–1387), as amended**—CONTRACTOR agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401–7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251–1387). Violations of these standards by the CONTRACTOR must be reported to the U.S. Department of the Treasury and the Regional Office of the Environmental Protection Agency (EPA).
- D. **Debarment and Suspension.** CONTRACTOR certifies, by execution of Attachment C, that neither it nor any of its principals are presently debarred, suspended, proposed for disbarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- E. **Byrd Anti-Lobbying Amendment.** CONTRACTOR certifies by execution of Attachment B that it adheres to the federal restrictions on lobbying using federal funds.
- F. **Termination for Convenience.** This Contract may be terminated in whole or in part by the County in accordance with this clause whenever the Purchasing Agent determines that such a termination is in the best interest of the County. Any such termination will be effected by delivery to the Contractor of a Notice of Termination specifying the extent to which performance is terminated and the date upon which termination becomes effective. An equitable adjustment in the contract price, as determined by the Purchasing Agent, will be made for completed service, but no amount will be allowed for anticipated profit on unperformed services.
- G. **Termination for Cause.**
 1. If, through any cause, the Contractor fails to fulfill in a timely and proper manner its obligations under this contract, or if the Contractor violates any of the covenants, agreements, or stipulations of this contract, the County has the right to terminate the contract. Any such termination will be affected by delivery to the Contractor of a Notice of Termination specifying the extent to which performance shall be terminated and the date upon which termination becomes effective. In such event all finished or unfinished documents, data, studies, surveys, drawings, maps, models, and reports prepared by the Contractor under the contract shall, at the option of the County, become its property and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents.
 2. Termination of the Contract for Cause does not relieve the Contractor of liability to the County for damages sustained by the County by virtue of any breach of contract by the Contractor for the purpose of set off until such time as the exact amount of damages due to the County from the Contractor is determined.

Attachment A: Federal Contract Terms and Conditions

- H. **Prohibition on certain telecommunications and video surveillance services or equipment.** CONTRACTOR certifies that equipment, services, or systems used in covered telecommunications equipment and provided to the COUNTY is not produced by Huawei Technologies Company, ZTE Corporation, Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities).
- I. **Equal Employment Opportunity.** During the performance of this contract, CONTRACTOR agrees as follows:
1. CONTRACTOR will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. CONTRACTOR will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following:

Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.
 2. CONTRACTOR will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.
 3. CONTRACTOR will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.
 4. CONTRACTOR will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the contractor's commitments under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
 5. CONTRACTOR will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.
 6. CONTRACTOR will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.
 7. In the event of the CONTRACTOR's noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the CONTRACTOR may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

Attachment A: Federal Contract Terms and Conditions

8. CONTRACTOR will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. CONTRACTOR will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance:

Provided, however, that in the event a CONTRACTOR becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency, the contractor may request the United States to enter into such litigation to protect the interests of the United States.

- J. **Contracting With Small and Minority Businesses, Women's Business Enterprises, and Labor Surplus Area Firms (2 CFR § 200.321):** If subcontracts are to be let, the contractor is required to take the following affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible:

1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
2. Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
3. Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
5. Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.

- K. **Davis–Bacon Act, as amended (40 U.S.C. 3141–3148).**

1. CONTRACTOR must comply with the Davis–Bacon Act (40 U.S.C. 3141–3144, and 3146–3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). CONTRACTOR must pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. CONTRACTOR must pay wages not less than once a week. By executing this Contract, CONTRACTOR accepts the Department of Labor wage determination for this work.
2. CONTRACTOR must comply with the **Copeland “Anti–Kickback” Act** (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). CONTRACTOR is prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

- L. **Contract Work Hours and Safety Standards Act.** CONTRACTOR agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act. Specifically, CONTRACTOR must compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. This clause does not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Attachment A: Federal Contract Terms and Conditions

M. Program Fraud, False or Fraudulent Statements, and Related Acts.

1. CONTRACTOR acknowledges that the provisions of the Program Fraud Civil Remedies Act of 1986, as amended, 31 U.S.C. § 3801 *et. seq.* and all appropriate federal agency regulations apply to CONTRACTOR's actions pertaining to this Contract. Upon execution of this Contract, CONTRACTOR certifies or affirms the truthfulness and accuracy of any statement it has made, it makes, it may make, or causes to be made, pertaining to the underlying CONTRACT. When submitting requests for payment under this Contract, the CONTRACTOR is deemed to certify or affirm the truthfulness and accuracy of any statement made in support of its request for payment. In addition to other penalties that may be applicable CONTRACTOR further acknowledges that if it makes, or caused to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986 on the Contractor, to the extent the Federal Government deems appropriate. Finally, CONTRACTOR acknowledges that that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification to the Federal Government under this CONTRACT, the Federal Government reserves the right to impose the additional penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5307(n)(1) on the Contractor, to the extent the Federal Government deems appropriate.
2. The Contractor agrees to include the above two clauses in each subcontract financed in whole or in part with Federal assistance. It is further agreed that the clause shall not be modified, except to identify the subcontractor who will be subject to the provisions.

N. Interest of Members of Congress

No member of or delegates to the Congress of the United States shall be admitted to a share or part of this Contract or to any benefit arising there from.

O. Protections for Whistleblowers.

1. In accordance with 41 U.S.C. § 4712, Contractor may not discharge, demote, or otherwise discriminate against an employee as a reprisal for disclosing information to any of the list of persons or entities provided below that the employee reasonably believes is evidence of gross mismanagement of a federal contract or grant, a gross waste of federal funds, an abuse of authority relating to a federal contract or grant, a substantial and specific danger to public health or safety, or a violation of law, rule, or regulation related to a federal contract (including the competition for or negotiation of a contract) or grant.
2. The list of persons and entities referenced in the paragraph above includes the following:
 - a. A member of Congress or a representative of a committee of Congress.
 - b. An Inspector General.
 - c. The Government Accountability Office.
 - d. A Treasury employee responsible for contract or grant oversight or management.
 - e. An authorized official of the Department of Justice or other law enforcement agency.
 - f. A court or grand jury; and/or
 - g. A management official or other employee of Contractor, contractor, or subcontractor who has the responsibility to investigate, discover, or address misconduct.
3. Contractor shall inform its employees in writing of the rights and remedies provided under this section, in the predominant native language of the workforce.

P. Domestic Preference

As appropriate, and to the extent consistent with law, the contractor should, to the greatest extent practicable, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States.

Attachment A: Federal Contract Terms and Conditions

- Q. The CONTRACTOR must also comply with the following special conditions specific to Coronavirus State and Local Fiscal Recovery Funds:
1. **Reporting.** CONTRACTOR agrees to comply with any reporting obligations established by the United States Department of the Treasury (Treasury) as related to this Contract. CONTRACTOR acknowledges that any such information required to be reported pursuant to this section may be publicly disclosed.
 2. **Maintenance of and Access to Records.**
 - a. CONTRACTOR must maintain records and financial documents sufficient to evidence compliance with Section 603(c) of the Social Security Act (the Act), Treasury's regulations implementing that section, and guidance issued by Treasury regarding the foregoing.
 - b. The Treasury Office of Inspector General and the Government Accountability Office, or their authorized representatives, has the right of access to records (electronic and otherwise) of the CONTRACTOR in order to conduct audits or other investigations.
 - c. Records must be maintained by CONTRACTOR through December 31, 2031.
 3. **Conflict of Interest.** CONTRACTOR understands and agrees if subcontractors are used in fulfilling CONTRACTOR's obligations under the Contract, the CONTRACTOR must maintain a conflict of interest policy consistent with 2 C.F.R. § 200.318(c), and that such conflict of interest policy is applicable to each activity funded under this contractor. CONTRACTOR must disclose in writing to Treasury or the County, as appropriate, any potential conflict of interest affecting the awarded funds in accordance with 2 C.F.R. § 200.112.
 4. **Compliance with Applicable Law and Regulations.**
 - a. CONTRACTOR agrees to comply with the requirements of Section 603 of the Act, regulations adopted by Treasury pursuant to section 603(f) of the Act, and guidance issued by Treasury regarding the foregoing. Contractor also agrees to comply with all other applicable federal statutes, regulations, and executive orders, and Contractor shall provide for such compliance in any agreements it enters into with other parties relating to this award.
 - b. Federal regulations applicable to these funds include, without limitation, the following:
 - i. Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, 2 C.F.R. Part 200, other than such provisions as Treasury may determine are inapplicable to this Award and subject to such exceptions as may be otherwise provided by Treasury. Subpart F – Audit Requirements of the Uniform Guidance, implementing the Single Audit Act, shall apply to this award.
 - ii. Universal Identifier and System for Award Management (SAM), 2 C.F.R. Part 25 and pursuant to which the award term set forth in Appendix A to 2 C.F.R. Part 25 is hereby incorporated by reference.
 - iii. Recipient Integrity and Performance Matters, pursuant to which the award term set forth in 2 C.F.R. Part 200, Appendix XII to Part 200 is hereby incorporated by reference.
 - iv. Governmentwide Requirements for Drug-Free Workplace, 31 C.F.R. Part 20.
 - v. New Restrictions on Lobbying, 31 C.F.R. Part 21.
 - vi. Uniform Relocation Assistance and Real Property Acquisitions Act of 1970 (42 U.S.C. §§ 4601-4655) and implementing regulations.
 - vii. Generally applicable federal environmental laws and regulations.
 5. **Remedial Actions.** If Treasury imposes additional conditions on the County regarding the receipt of a subsequent tranche of future award funds, if any, or takes other available remedies as set forth in 2 C.F.R. § 200.339, the CONTRACTOR will be bound by those additional conditions or remedies, as applicable. In the case of a violation of section 603(c) of the Act regarding the use of funds, previous payments to the CONTRACTOR are subject to recoupment as provided in section 603(e) of the Act or by the County.
 6. **Publications.** Any publications produced with funds from this award must display the following language: "This project [is being] [was] supported, in whole or in part, by federal award number [enter project FAIN] awarded to [name of Contractor] by the U.S. Department of the Treasury."

Attachment A:
Federal Contract Terms and Conditions

7. **Debts Owed the Federal Government.**
- a. Any funds paid to CONTRACTOR (1) in excess of the amount to which CONTRACTOR is finally determined to be authorized to retain under the terms of this award; (2) that are determined by the Treasury Office of Inspector General to have been misused; or (3) that are determined by Treasury to be subject to a repayment obligation pursuant to sections 603(e) of the Act and have not been repaid by the CONTRACTOR shall constitute a debt to the federal government.
 - b. Any debts determined to be owed the federal government must be paid promptly by CONTRACTOR. A debt is delinquent if it has not been paid by the date specified in Treasury’s initial written demand for payment unless other satisfactory arrangements have been made or if the CONTRACTOR knowingly or improperly retains funds that are a debt as defined in paragraph 16.F.I.. Treasury will take any actions available to it to collect such a debt.
8. **Disclaimer.**
- a. The United States expressly disclaims any and all responsibility or liability to CONTRACTOR or third persons for the actions of CONTRACTOR or third persons resulting in death, bodily injury, property damages, or any other losses resulting in any way from the performance of this award or any other losses resulting in any way from the performance of this award or any contract, or subcontract under this award.
 - b. The acceptance of this award by CONTRACTOR does not in any way constitute an agency relationship between the United States and Contractor.
9. **Increasing Seat Belt Use in the United States.** Pursuant to Executive Order 13043, 62 FR 19217 (April 8, 1997), CONTRACTOR is encouraged to adopt and enforce on-the-job seat belt policies and programs for their employees when operating company-owned, rented or personally owned vehicles.
10. **Reducing Text Messaging While Driving.** Pursuant to Executive Order 13513, 74 FR 51225 (Oct. 6, 2009), CONTRACTOR is encouraged to adopt and enforce policies that ban text messaging while driving, and CONTRACTOR should establish workplace safety policies to decrease accidents caused by distracted drivers.
11. **SAM.gov Registration.** Pursuant to Department of Treasury Compliance and Reporting Guidance for State and Local Fiscal Recovery Funds, the Contractor is required to maintain an active SAM.gov registration.

FOR COMPLETION BY CONTRACTOR:

Legal Name: Iron Bow Technologies, LLC
City and Zip: Herndon 20171
1. SAM Registration: Please provide the following: <ul style="list-style-type: none">a. Contractor’s Unique Entity ID # (SAM.gov): Q2M4FYALZJ89b. Contractor’s SAM Registration Expiration Date: October 1, 2024 <i>To remain active, complete the registration and update at least every 12 months at https://www.sam.gov/</i>

Attachment A: Federal Contract Terms and Conditions

2. In the preceding fiscal year did your organization:
- a. Receive 80% or more of annual gross revenue from federal procurement contracts (and subcontract) and Federal Financial assistance (grants, loans, subgrants, and/or cooperative agreements); **and**
 - b. \$25,000,000 or more in annual gross revenues from federal contracts, subcontracts, grants, loans, subgrants, and/or cooperative agreements; **and**
 - c. The public does not have access to this information about the compensation of the senior executives of your organization through periodic reports filed under section 13(a) or 15(d) of the Securities and Exchange Act of 1934 (15 U.S.C. §§ 78m(a), 78o(d) or section 6104 of the Internal Revenue Code of 1986.
- ☒ **NO**
- ☐ **YES** (The names and total compensation of the top 5 highly compensated officials must be reported to the County. *(Total compensation includes cash and non-cash value earned during the past fiscal year including salary and bonus; awards of stock, stock options and stock appreciation rights; and severance and termination payments, and value of life insurance paid on behalf of the employee, and applicable OMB guidance).*

Attachment A: Federal Contract Terms and Conditions

- R. The CONTRACTOR must also comply with the following special conditions specific to 2021 Department of Homeland Security (DHS) Funds:

The Contractor must also comply with the following special conditions specific to these Federal funds:

1. All contractors, successors, transferees, and assignees must acknowledge and agree to comply with applicable provisions governing DHS access to records, accounts, documents, information, facilities, and staff.
 - A. The Contractor must cooperate with any compliance reviews or compliance investigations conducted by DHS.
 - B. The Contractor must give the County and DHS access to, and the right to examine and copy, records, accounts, and other documents and sources of information related to the federal financial assistance award and permit access to facilities, personnel, and other individuals and information as may be necessary, as required by DHS regulations and other applicable laws or program guidance.
 - C. The Contractor must submit timely, complete, and accurate reports to the appropriate to the County or DHS officials and maintain appropriate backup documentation to support the reports.
2. Activities Conducted Abroad: The Contractor must ensure that project activities carried on outside the United States are coordinated as necessary with appropriate government authorities and that appropriate licenses, permits, or approvals are obtained.
3. Age Discrimination Act of 1975: The Contractor must comply with the requirements of the Age Discrimination Act of 1975, Pub.L No. 94-135 (1975) (codified as amended at Title 42, U.S. Code, § 6101 et seq.), which prohibits discrimination on the basis of age in any program or activity receiving federal financial assistance.
4. Americans with Disabilities Act of 1990: The Contractor must comply with the requirements of Titles I, II, and III of the Americans with Disabilities Act, Pub. L. No. 101-336 (1990) (codified as amended at 42 U.S.C. §§ 12101– 12213), which prohibits contractors from discriminating on the basis of disability in the operation of public entities, public and private transportation systems, places of public accommodation, and certain testing entities.
5. Best Practices for Collection and Use of Personally Identifiable Information: The Contractor who collect personally identifiable information (PII) are required to have a publicly available privacy policy that describes standards on the usage and maintenance of the PII they collect. DHS defines PII as any information that permits the identity of an individual to be directly or indirectly inferred, including any information that is linked or linkable to that individual. contractors may also find the DHS Privacy Impact Assessments: Privacy Guidance and Privacy Template as useful resources respectively.
6. Civil Rights Act of 1964- Title VI: The Contractor must comply with the requirements of Title VI of the Civil Rights Act of 1964 (codified as amended at 42 U.S.C. § 2000d et seq.), which provides that no person in the United States will, on the grounds of race, color, or national origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving federal financial assistance. DHS implementing regulations for the Act are found at 6 C.F.R. Part 21 and 44 C.F.R. Part 7.
7. Civil Rights Act of 1968: The Contractor must comply with Title VIII of the Civil Rights Act of 1968, Pub. L. 90-284, as amended through Pub. L. 113-4, which prohibits contractors from discriminating in the sale, rental, financing, and advertising of dwellings, or in the provision of services in connection therewith, on the basis of race, color, national origin, religion, disability, familial status, and sex (see 42 U.S.C. § 3601 et seq.), as implemented by the U.S. Department of Housing and Urban Development at 24 C.F.R. Part 100. The prohibition on disability discrimination includes the requirement that new multifamily housing with four or more dwelling units—i.e., the public and common use areas and individual apartment units (all units in buildings with elevators and ground-floor units in buildings without elevators)—be designed and constructed with certain accessible features. (See 24 C.F.R. Part 100, Subpart D.)

Attachment A: Federal Contract Terms and Conditions

8. Drug-Free Workplace Regulations: The Contractor must comply with drug-free workplace requirements in Subpart B (or Subpart C, if the contractor is an individual) of 2 C.F.R. Part 3001, which adopts the Government-wide implementation (2 C.F.R. Part 182) of Sec. 5152-5158 of the Drug-Free Workplace Act of 1988 (41 U.S.C. §§ 8101-8106).
9. False Claims Act and Program Fraud Civil Remedies: The Contractor must comply with the requirements of the False Claims Act, 31 U.S.C. §§3729-3733, which prohibit the submission of false or fraudulent claims for payment to the federal government. (See 31 U.S.C. §§ 3801-3812, which details the administrative remedies for false claims and statements made.)
10. Federal Debt Status: All contractors are required to be non-delinquent in their repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowances, and benefit overpayments. (See OMB Circular A-129.)
11. Federal Leadership on Reducing Text Messaging while Driving: The Contractor is encouraged to adopt and enforce policies that ban text messaging while driving as described in E.O. 13513, including conducting initiatives described in Section 3(a) of the Order when on official government business or when performing any work for or on behalf of the federal government.
12. Fly America Act of 1974: The Contractor must comply with Preference for U.S. Flag Air Carriers (air carriers holding certificates under 49 U.S.C. § 41102) for international air transportation of people and property to the extent that such service is available, in accordance with the International Air Transportation Fair Competitive Practices Act of 1974, 49 U.S.C. § 40118, and the interpretative guidelines issued by the Comptroller General of the United States in the March 31, 1981, amendment to Comptroller General Decision B-138942.
13. Hotel and Motel Fire Safety Act of 1990: In accordance with Section 6 of the Hotel and Motel Fire Safety Act of 1990, 15 U.S.C. § 2225a, the Contractor must ensure that all conference, meeting, convention, or training space funded in whole or in part with federal funds complies with the fire prevention and control guidelines of the Federal Fire Prevention and Control Act of 1974, (codified as amended at 15 U.S.C. § 2225.)
14. Limited English Proficiency (Civil Rights Act of 1964, Title VI): The Contractor must comply with Title VI of the Civil Rights Act of 1964, (42 U.S.C. § 2000d et seq.) prohibition against discrimination on the basis of national origin, which requires that contractors of federal financial assistance take reasonable steps to provide meaningful access to persons with limited English proficiency (LEP) to their programs and services. For additional assistance and information regarding language access obligations, please refer to the DHS Recipient Guidance: <https://www.dhs.gov/guidance-published-help-department-supported-organizations-provide-meaningful-access-people-limited> and additional resources on <http://www.lep.gov>.
15. Lobbying Prohibitions: The Contractor must comply with 31 U.S.C. § 1352, which provides that none of the funds provided under a federal financial assistance award may be expended by the contractor to pay any person to influence, or attempt to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with any federal action related to a federal award or contract, including any extension, continuation, renewal, amendment, or modification.
16. National Environmental Policy Act: The Contractor must comply with the requirements of the National Environmental Policy Act of 1969, (NEPA) Pub. L. 91-190 (1970) (codified as amended at 42 U.S.C. § 4321 et seq. and the Council on Environmental Quality (CEQ) Regulations for Implementing the Procedural Provisions of NEPA, which require contractors to use all practicable means within their authority, and consistent with other essential considerations of national policy, to create and maintain conditions under which people and nature can exist in productive harmony and fulfill the social, economic, and other needs of present and future generations of Americans.

Attachment A: Federal Contract Terms and Conditions

17. Procurement of Recovered Materials: States, political subdivisions of states, and their contractors must comply with Section 6002 of the Solid Waste Disposal Act, Pub. L. 89-272 (1965), (codified as amended by the Resource Conservation and Recovery Act, 42 U.S.C. § 6962.) The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition.
18. Rehabilitation Act of 1973: Contractor must comply with the requirements of Section 504 of the Rehabilitation Act of 1973, Pub. L. 93-112 (1973), (codified as amended at 29 U.S.C. § 794,) which provides that no otherwise qualified handicapped individuals in the United States will, solely by reason of the handicap, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving federal financial assistance.
19. Proceedings about Which Contractors Must Report: Contractors must report if any of the following events occur:
 - A. A criminal proceeding that resulted in a conviction, as defined in paragraph 19.E. of this award term and condition;
 - B. A civil proceeding that resulted in a finding of fault and liability and payment of a monetary fine, penalty, reimbursement, restitution, or damages of \$5,000 or more;
 - C. An administrative proceeding, as defined in paragraph 19.E., that resulted in a finding of fault and liability and the contractor's payment of either a monetary fine or penalty of \$5,000 or more or reimbursement, restitution, or damages in excess of \$100,000; or
 - D. Any other criminal, civil, or administrative proceeding if:
 - I. It could have led to an outcome described in this award term and condition;
 - II. It had a different disposition arrived at by consent or compromise with an acknowledgment of fault on the contractor's part; and
 - III. The requirement in this award term and condition to disclose information about the proceeding does not conflict with applicable laws and regulations.
 - E. Definitions: For the purpose of this award term and condition:
 - I. *Administrative proceeding*: means a non-judicial process that is adjudicatory in nature to decide fault or liability (e.g., Securities and Exchange Commission Administrative proceedings, Civilian Board of Contract Appeals proceedings, and Armed Services Board of Contract Appeals proceedings). This includes proceedings at the federal and state level but only in connection with performance of a federal contract or grant. It does not include audits, site visits, corrective plans, or inspection of deliverables.
 - II. *Conviction*: means a judgment or conviction of a criminal offense by any court of competent jurisdiction, whether entered upon a verdict or a plea, and includes a conviction entered upon a plea of nolo contendere.
20. Terrorist Financing: The Contractor affirms that to the best of its knowledge none of the funds provided to it will be used to provide resources or support to individuals and organizations associated with terrorism.
21. Whistleblower Protection Act: The Contractor must comply with the statutory requirements for whistleblower protections (if applicable) at 10 U.S.C § 2409, 41 U.S.C. § 4712, and 10 U.S.C. § 2324, 41 U.S.C. §§ 4304 and 4310.

Attachment B: Byrd Anti-Lobbying Certification

31 U.S.C. 1352 et seq.

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal Loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of and Federal contract, grant, loan, or cooperative agreement.
2. If any funds or than Federal appropriated funds have been paid or will be paid to any person for making lobbying contacts to an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form—LLL, “Disclosure Form to Report Lobbying,” in accordance with its instructions [as amended by “Government wide Guidance for New Restrictions on Lobbying,” 61 Fed. Reg. 1413 (1/19/96). Note: Language in paragraph (2) herein has been modified in accordance with Section 10 of the Lobbying Disclosure Act of 1995 (P.L. 104-65, to be codified at 2 U.S.C. 1601, *et seq.*)
3. The undersigned shall require that the language of this certification be included in the award documents for all contracts at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all Contractors shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

[Note: Pursuant to 31 U.S.C. § 1352(c)(1)-(2)(A), any person who makes a prohibited expenditure or fails to file or amend a required certification or disclosure form shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such expenditure or failure.]

The CONTRACTOR, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the CONTRACTOR understands and agrees that the provisions of 31 U.S.C. A 3801, *et seq.*, apply to this certification and disclosure, if any.

Printed Name of
Representative: Julia Magin

Signature/Date: Julia Magin

Company Name: Iron Bow Technologies, LLC

Address: 2121 Cooperative Way, Suite 500

City/State/Zip: Herndon, VA 20171

SAM.gov Unique Entity
Identifier (UEI) #: Q2M4FYALZJ89

Attachment C: Debarment and Suspension

In compliance with contracts and grants agreements applicable under the U.S. Federal Awards Program, the following certification is required by the Contractor entering into this Contract.

1. The Contractor certifies, to the best of its knowledge and belief:
 - a. that neither the Contractor nor its Principals are suspended, debarred, proposed for debarment, declared ineligible or voluntarily excluded for the award of Contracts from the United States federal government procurement or nonprocurement programs, or are listed in the *List of Parties Excluded from Federal Procurement and Nonprocurement Programs* issued by the General Services Administration;
 - b. that neither the Contractor nor its Principals have had within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - c. that neither the Contractor nor its Principals are presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification; and
 - d. that neither the Contractor nor its Principals have within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.
2. "Principals," for the purposes of this certification, means officers, directors, owners, partners, and persons having primary management or supervisory responsibilities within a business entity (e.g., general manager, plant manager, head of a subsidiary, division, or business segment, and similar positions).
3. The Contractor shall provide immediate written notice to the Fairfax County Purchasing Agent if, at any time during the period of this Contract, the Contractor learns that this certification was erroneous when submitted or has become erroneous by reason of changed circumstances. Additionally, where the Contractor is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.
4. This certification is a material representation of fact upon which reliance will be placed when making the award. If it is later determined that the Contractor rendered an erroneous certification, in addition to other remedies available to Fairfax County government, the Fairfax County Purchasing Agent may terminate this Contract for default.

Printed Name of
Representative: Julia Magin

Signature/Date: Julia Magin / 02/23/2024

Company Name: Iron Bow Technologies, LLC

Address: 2121 Cooperative Way, Suite 500

City/State/Zip: Herndon, VA 20171

SAM.gov Unique Entity
Identifier (UEI) #: Q2M4FYALZJ89



County of Fairfax, Virginia

AMENDMENT

Date: March 12, 2024

AMENDMENT NO. 3

CONTRACT TITLE: Technology Products, Services and Solutions

CONTRACTOR

Iron Bow Holdings, Inc.
dba Iron Bow Technologies, LLC
2121 Cooperative Way, Suite 500
Herndon, VA 20171

SUPPLIER CODE

1000045136

CONTRACT NO.


4400012307

By mutual agreement, effective immediately, Contract 4400012307 is amended to add the following:

OEM	Product Category	Minimum Discount
Network Solutions Inc	Software / Applications	2% of list
WordPress Automation Inc	Software / Applications	2% of list
ARIN	Software / Applications	1% of list
Accela	Software / Applications	1% of list
EpermitHub	Software / Applications	1% of list
Atlassian	Software / Applications	1% of list
Mongoose	Software / Applications	2% of list
CityBase	Hardware Subcategory – Kiosks	4% of list
Haymaker Technologies Inc	Hardware Subcategory – Distributed Antenna System	3% of list
Iron Bow Advanced Integration Services	Services	4% of list

All prices, discounts, other terms and conditions remain the same.

ACCEPTANCE:

BY: 
(Signature)

Lynda Griffin

(Printed)

Contracts Manager

(Title)

3/8/2024

(Date)

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement

Phone 703-324-3201, TTY: 711, Fax: 703-324-3228

Amendment No. 3

4400012307

Page 2

DocuSigned by:

Steve Pierson, CPPB

9BE821303D064CD...

for Lee Ann Pender
Director/County Purchasing Agent

DISTRIBUTION:

Finance – Accounts Payable/e

DIT – Tanesha Sherrod/e

DIT – Michelle Breckenridge/e

DIT – Mike Palacios/e

DIT – Adam Eldert/e

DIT – Jeffrey Porter/e

FRD – Jason Stanley/e

Sheriff's Office – Michelle Nelson/e

DPSC – Eric Mills/e

DPSC – Robert Turner/e

FCPD – Kerene Gordan/e

Contractor – Katie.Barton@ironbow.com

Contract Specialist III – Yong Kim, CPPB

ACS, Team 1 – Roxanna Vazquez

FCPS: jwelsh@fcps.edu

GovMVMT: David Kidd – dkidd@govmvmmt.org

Tyler McCall – tmccall@govmvmmt.org



County of Fairfax, Virginia

AMENDMENT

Date: April 9, 2024

AMENDMENT NO. 4

CONTRACT TITLE: Technology Products, Services and Solutions

CONTRACTOR

Iron Bow Holdings, Inc.
dba Iron Bow Technologies, LLC
2121 Cooperative Way, Suite 500
Herndon, VA 20171

SUPPLIER CODE

1000045136

CONTRACT NO.

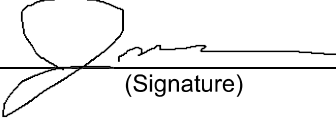
4400012307

By mutual agreement, effective immediately, Contract 4400012307 is amended to add the following:

OEM	Product Category	Minimum Discount
NetScout	Software / Applications	3% of list
Marklogic	Software / Applications	2% of list
All other Software	Software / Applications	2% of list

All prices, discounts, other terms and conditions remain the same.

ACCEPTANCE:

BY: 
(Signature)

Julia Magin
(Printed)

Contracts Manager
(Title)

4/8/2024
(Date)

DocuSigned by:



FOR Lee Ann Pender
Director/County Purchasing Agent

DISTRIBUTION:

Finance – Accounts Payable/e
DIT – Tanesha Sherrod/e
DIT – Michelle Breckenridge/e
DIT – Mike Palacios/e
DIT – Adam Eldert/e
DIT – Jeffrey Porter/e
FRD – Jason Stanley/e
Sheriff's Office – Michelle Nelson/e
DPSC – Eric Mills/e
DPSC – Robert Turner/e
FCPD – Kerene Gordan/e
Contractor – Katie.Barton@ironbow.com

Contract Specialist III – Yong Kim, CPPB
ACS, Team 1 – Roxanna Vazquez
FCPS: jrwelsh@fcps.edu
GovMVMT: David Kidd – dkidd@govmvmt.org
Tyler McCall – tmccall@govmvmt.org

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement

Phone 703-324-3201, TTY: 711, Fax: 703-324-3228



County of Fairfax, Virginia

AMENDMENT

Date: May 13, 2024

AMENDMENT TO

CONTRACT TITLE Technology Products Services and Solutions

CONTRACTOR

Iron Box Holdings Inc
d/a Iron Box Technologies LLC
2121 Cooperative Way Suite 100
Herndon VA 20151

SUPPLIER CODE

1000041

CONTRACT NO.

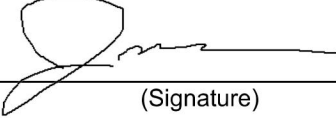
44000120

A mutual agreement is hereby made immediate Contract 44000120 is amended to add the following

OEM	Product Category	Minimum Discount
Dragos	Crash / Assessments	2%

All prices discounts and other terms and conditions remain the same

CONTACT

BY:  (Signature)

Julia Magin

Printed

Contracts Manager

Title

5/7/2024

Date

DocuSigned by:

Steve Pierson

9BE824303D064CD...

FOR Lee Ann Gander
Director/County Purchasing Agent

DISTRIBUTION

Finance Accounts payable/e
DIT Tanesha Serrod/e
DIT Michele Recenridge/e
DIT Michele Alacios/e
DIT Adam Bert/e
DIT Theodore Porter/e
RD Jason Stanek/e
Series Office Michele Pearson/e
DSC Eric Mills/e
DSC Robert Turner/e
CDD Terene Gordan/e
Contractor latie@artonironbox.com

Contract Specialist III Long Jim

CS Team 1 Roanna Laue

CS res@cs.edu

GoM/MT David Idd didd@gommt.org

Ter McCa tmcca@gommt.org

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement

Phone 703-324-3201, TTY: 711, Fax: 703-324-3228



County of Fairfax, Virginia

AMENDMENT

Date: 6/20/2024

AMENDMENT NO. 6

CONTRACT TITLE: Technology Products, Services and Solutions

CONTRACTOR

Iron Bow Holdings, Inc.
dba Iron Bow Technologies, LLC
2121 Cooperative Way, Suite 500
Herndon, VA 20171

SUPPLIER CODE

1000045136

CONTRACT NO.

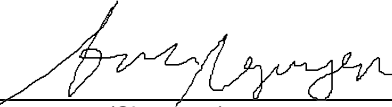
4400012307

By mutual agreement, effective immediately, Contract 4400012307 is amended to add the following:

OEM	Product Category	Minimum Discount
Evans	Audio-Visual	5%
Middle Atlantic	Audio-Visual	8%
Otterbox	Tablet & Telephony Accessories	2%
Havis	Ruggedized Mounting	4%
Gamber Johnson	Ruggedized Mounting	4%

All prices, discounts, other terms and conditions remain the same.

ACCEPTANCE:

BY: 
(Signature)

Ann Nguyen

(Printed)

Contracts Manager

(Title)

June 18, 2024

(Date)

DocuSigned by:



C3BCFC04A3EF414...

FOR Lee Ann Pender
Director/County Purchasing Agent

DISTRIBUTION:

Finance – Accounts Payable/e
DIT – Tanesha Sherrod/e
DIT – Michelle Breckenridge/e
DIT – Mike Palacios/e
DIT – Adam Eldert/e
DIT – Jeffrey Porter/e
FRD – Jason Stanley/e
Sheriff's Office – Michelle Nelson/e
DPSC – Eric Mills/e
DPSC – Robert Turner/e
FCPD – Kerene Gordan/e
Contractor – Katie.Barton@ironbow.com

Contract Specialist III – Yong Kim, CPPB
ACS, Team 1 – Roxanna Vazquez
FCPS: jrwelsh@fcps.edu
GovMVMT: David Kidd – dkidd@govmvmmt.org
Tyler McCall – tmccall@govmvmmt.org

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement

Phone 703-324-3201, TTY: 711, Fax: 703-324-3228



County of Fairfax, Virginia

AMENDMENT

Date: July 2, 2024

AMENDMENT NO. 7

CONTRACT TITLE: Technology Products, Services and Solutions

CONTRACTOR

Iron Bow Holdings, Inc.
dba Iron Bow Technologies, LLC
2121 Cooperative Way, Suite 500
Herndon, VA 20171

SUPPLIER CODE

1000045136

CONTRACT NO.

4400012307

By mutual agreement, effective immediately, Contract 4400012307 is amended to add the following:

OEM	Product Category	Minimum Discount
Intellisoft	Software License & warranty	2%
All other AV	Audio Visual	4%
All other Warranty/Maintenance	Warranty and Maintenance	4%

All prices, discounts, other terms and conditions remain the same.

ACCEPTANCE:

BY: _____

(Signature)

Ann Nguyen

(Printed)

Contracts Manager

(Title)

July 1, 2024

(Date)

DocuSigned by:

Andrew Janos

63B6FC94A3EF414...

Lee Ann Pender

FOR Director/County Purchasing Agent

DISTRIBUTION:

Finance – Accounts Payable/e
DIT – Tanesha Sherrod/e
DIT – Michelle Breckenridge/e
DIT – Mike Palacios/e
DIT – Adam Eldert/e
DIT – Jeffrey Porter/e
FRD – Jason Stanley/e
Sheriff's Office – Michelle Nelson/e
DPSC – Eric Mills/e
DPSC – Robert Turner/e
FCPD – Kerene Gordan/e
Contractor – Katie.Barton@ironbow.com

Contract Specialist III – Yong Kim, CPPB
ACS, Team 1 – Roxanna Vazquez
FCPS: jrwelsh@fcps.edu
GovMVMT: David Kidd – dkidd@govmvt.org
Tyler McCall – tmccall@govmvt.org

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement

Phone 703-324-3201, TTY: 711, Fax: 703-324-3228



County of Fairfax, Virginia

AMENDMENT

Date: October 23, 2024

AMENDMENT NO. 8

CONTRACT TITLE: Technology Products, Services and Solutions

CONTRACTOR

Iron Bow Holdings, Inc.
dba Iron Bow Technologies, LLC
2121 Cooperative Way, Suite 500
Herndon, VA 20171

SUPPLIER CODE

1000045136

CONTRACT NO.

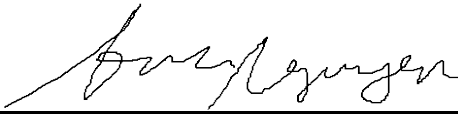
4400012307

By mutual agreement, effective immediately, Contract 4400012307 is amended to add the following:

OEM	Product Category	Minimum Discount
Oracle	Software, Hardware, Services	6%
Zerofox	Cyber Security, Software	1%
AAAE	Physical Security	3%
Fortinet	Cyber Security, software	4%
Calendly	Software	2%
Gambit IT	Security Screening	5%
Trellix	Cyber Security, software	4%
Mission Critical Partners	Security, Communication, Services	2%
Iron Bow Tactical Cybersecurity	Cyber Security, Services	2%

All prices, other discounts, other terms and conditions remain the same.

ACCEPTANCE:

BY: 
(Signature)

Ann Nguyen

(Printed)

Contracts Manager

(Title)

October 21, 2024

(Date)

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement

Phone 703-324-3201, TTY: 711, Fax: 703-324-3228

Amendment No. 8

4400012307

Page 2

DocuSigned by:

Steve Pierson

9BE021303D064CD

FOR Lee Ann Pender
Director/County Purchasing Agent

DISTRIBUTION:

Finance – Accounts Payable/e

DIT – Tanesha Sherrod/e

DIT – Michelle Breckenridge/e

DIT – Mike Palacios/e

DIT – Jeffrey Porter/e

DIT – Adam Eldert/e

FRD – Jason Stanley/e

Sheriff's Office – Michelle Nelson/e

DPSC – Eric Mills/e

DPSC – Robert Turner/e

FCPD – Kerene Gordan/e

Contractor – Katie.Barton@ironbow.com

Contract Specialist III – Yong Kim, CPPB

ACS, Team 1 – Roxanna Vazquez

FCPS: jrwelsh@fcps.edu

GovMVMt:

David Kidd – dkidd@govmvmmt.org

Tyler McCall – tmccall@govmvmmt.org



County of Fairfax, Virginia

AMENDMENT

Date: March 11, 2025

AMENDMENT NO. 9

CONTRACT TITLE: Technology Products, Services and Solutions

CONTRACTOR

Iron Bow Holdings, Inc.
dba Iron Bow Technologies, LLC
2121 Cooperative Way, Suite 500
Herndon, VA 20171

SUPPLIER CODE

1000045136

CONTRACT NO.

4400012307

By mutual agreement, effective immediately, Contract 4400012307 is amended to add the following:

OEM	Product Category	Minimum Discount
All other Networking Equipment	Networking	2%
Arinstu	Telecommunications	1%
All other Security	Cyber & Physical Security	2%
Iron Bow Managed Services	Managed Service	3%
Iron Bow Telehealth	Telehealth Hardware	1%
Iron Bow Telehealth	Telehealth Software	1%
Iron Bow Telehealth	Telehealth Services	1%

All prices, other discounts, other terms and conditions remain the same.

ACCEPTANCE:

BY: _____

(Signature)

Ann Nguyen

(Printed)

Contracts Manager

(Title)

March 10, 2025

(Date)

DocuSigned by:

Steve Pierson

98E621303D064CD...

FOR Lee Ann Pender
Director/County Purchasing Agent

DISTRIBUTION:

Finance – Accounts Payable/e
DIT – Tanesha Sherrod/e
DIT – Michelle Breckenridge/e
DIT – Mike Palacios/e
DIT – Jeffrey Porter/e
DIT – Adam Eldert/e
FRD – Jason Stanley/e
Sheriff's Office – Michelle Nelson/e
DPSC – Eric Mills/e
DPSC – Robert Turner/e
FCPD – Kerene Gordan/e
Contractor – Katie.Barton@ironbow.com

Contract Specialist III – Yong Kim, CPPB

ACS - Team 1

FCPS: jrwelsh@fcps.edu

GovMVMt:

David Kidd – dkidd@govmvmmt.org

Tyler McCall – tmccall@govmvmmt.org

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement

Phone 703-324-3201, TTY: 711, Fax: 703-324-3228