

# **6. National Program Consideration**

## EXHIBIT A

### Questionnaire for National Consideration

Suppliers are required to meet specific qualifications. Please respond to each qualification statement on this questionnaire.

1. Will the pricing for all Products and/or Services offered be equal to or better than any other pricing options it offers to Participating Public Agencies nationally?  
Yes ☒ No
2. Does your company have the ability to provide service to any Participating Public Agencies in all 50 states?  
Yes ☒ \*No  
(\*If no, identify the states where you do not have the ability to provide service to Participating Agencies.)
3. Does your company have a national sales force, dealer network or distributor with the ability to call on Participating Public Agencies in at least 35 states?  
Yes ☒ \*No  
(\*If no, identify the states where you have the ability to call on Participating Public Agencies.)
4. Will your company assign a dedicated Senior Management level Account Manager to support the resulting GovMVT contract?  
Yes ☒ No
5. Does your company maintain records of your overall Participating Public Agencies' sales that you can and will share with GovMVT to monitor contract implementation progress?  
Yes ☒ No
6. Does your company have the ability to provide electronic and ecommerce ordering and billing?  
Yes ☒ No
7. Will the GovMVT contract be your lead public offering to Participating Public Agencies?  
Yes ☒ No
8. Check which applies for your company sales last year in the United States:  
Sales between \$0 - \$25 Million  
Sales greater than \$25 Million to \$50 Million  
Sales greater than \$50 Million to \$100 Million  
☒ Sales greater than \$100 Million

Submitted by:

William J. Rehrig  
(Printed Name)

**7**  
(Signature)

CEO  
(Title)

November 4, 2024  
(Date)

## Exhibit B – Supplier Response

### A. National Commitments

1. Please provide a written narrative of your understanding and acceptance of the Supplier Representations and Covenants in Section 1 of this Attachment.

Rehrig Pacific Company accepts the commitments outlined in Section 1 of the GovMVMPT Compliance Document to build a strong partnership with The City of Houston/ GovMVMPT and GovMVMPT Participating Public Agencies. These include the Executive, Value, Differentiator, and Sales and Marketing Commitments.

#### Executive Commitment

Rehrig Pacific Company commits to making the Master Agreement a top priority, supported by senior executive management. Marketing and sales efforts will focus on delivering consistent value and pricing through the Master Agreement. A senior representative and lead referral contact will ensure smooth communication and execution of these commitments. Within 60 days, Rehrig Pacific Company will establish and maintain a dedicated GovMVMPT web page, providing accessible and transparent resources for public agencies.

#### Value Commitment

Rehrig Pacific Company will ensure that pricing under the Master Agreement meets or exceeds the best pricing available to public agencies. If pre-existing contracts offer lower prices, Rehrig Pacific Company will match them and notify eligible agencies. To address unique purchasing needs, the company will adjust pricing as necessary. For example, agencies with specialized requirements will benefit from tailored pricing that aligns with their needs. Flexibility in responding to procurement solicitations ensures all agencies receive optimal value.

#### Differentiator Commitment

Rehrig Pacific Company will consistently highlight the unique value and competitive advantages of the Master Agreement. These include the non-profit structure, public benefit programs, and oversight by an advisory council. By showcasing these features during engagements with public agencies, Rehrig Pacific Company positions the Master Agreement as a premier cooperative purchasing option. While non-exclusive, the agreement offers unmatched flexibility and benefits for agencies seeking tailored solutions.

#### Sales and Marketing Commitment

Rehrig Pacific Company will actively promote the Master Agreement through a skilled and motivated sales team. Marketing materials will prominently feature the GovMVMPT logo and adhere to branding guidelines, reinforcing the program's value. Dedicated communication channels, including a web page, hotline, and email address, will streamline agency support. The sales team will receive comprehensive training to ensure they effectively convey the benefits of the Master Agreement. Quarterly performance reviews with GovMVMPT will keep efforts aligned with program goals.

In conclusion, Rehrig Pacific Company is committed to delivering exceptional value and service through the Master Agreement. By adhering to these commitments, the company strengthens its partnership with GovMVMPT and ensures Participating Public Agencies benefit from unparalleled pricing, transparency, and flexibility. This approach reflects Rehrig Pacific Company's dedication to fostering innovation and supporting public agency success.

## B. Company

### 1. Provide a brief history and description of Supplier, including Supplier's experience in providing similar products and services.

Years in Service		
Manufacturing Waste Carts/Containers	1987	38
A&D	1992	33
Cart Maintenance	2008	17
Vision Technology	2008	17

**Rehrig Pacific** is a leading North American designer and manufacturer of automated waste containers, technology provider, and supply chain expert with over 37 years of experience in the waste and recycling industry. Founded in 1913 as Rehrig Box & Manufacturing Co., the company has evolved from producing wooden crates to offering high-quality recycling bins, roll-out carts, and commercial containers. Rehrig Pacific is known for its innovation and exceptional customer value, serving over 11 industries with advanced logistics and technology solutions. Headquartered in Monterey Park, CA, and supported by seven U.S. facilities, we employ over 1,800 people and produce over 5 million carts annually.

With decades of experience, we've deployed 70 million carts to over 350 municipalities. Our expertise includes over 50 million carts benefiting from our assembly and distribution services and 20 million equipped with RFID technology for advanced asset tracking and management. This extensive experience ensures successful automated waste programs through a consultative approach tailored to customer needs.

Our facilities can produce between 400,000 and 1.54 million containers annually. We can seamlessly transition production between facilities to ensure uninterrupted service, efficiently meeting the needs of the City of Houston, TX/ GOVMVMT Participating Public Agencies. Rehrig Pacific Company's main solid waste product offerings include:

- **Recycling Bins:** High-quality bins for curbside recycling.
- **Roll-Out Carts:** Durable carts for waste and recycling collection.
- **Services:** Assembly, distribution, and logistics optimization.
- **Plastic Commercial Containers:** Containers for various commercial uses.
- **Technology Solutions:** RFID technology for asset tracking and management.

### 2. Provide the total number and location of salespersons employed by your company in the United States.

Our Environmental Sales Team is divided into three regional territories, (West, East, Central US) with the exception of California, Florida and Texas, multiple states are served by the same sales rep.

Number of Sales Reps	State	Capital
1	Alabama	Montgomery
1	Alaska	Juneau
1	Arizona	Phoenix
1	Arkansas	Little Rock
1	California	Sacramento
1	Colorado	Denver
1	Connecticut	Hartford
1	Delaware	Dover
1	Florida	Tallahassee
1	Georgia	Atlanta
1	Hawaii	Honolulu
1	Idaho	Boise
1	Illinois	Springfield
1	Indiana	Indianapolis
1	Iowa	Des Moines
1	Kansas	Topeka
1	Kentucky	Frankfort
1	Louisiana	Baton Rouge
1	Maine	Augusta
1	Maryland	Annapolis
1	Massachusetts	Boston
1	Michigan	Lansing
1	Minnesota	Saint Paul
1	Mississippi	Jackson
1	Missouri	Jefferson City
1	Montana	Helena
1	Nebraska	Lincoln
1	Nevada	Carson City
1	New Hampshire	Concord
1	New Jersey	Trenton
1	New Mexico	Santa Fe
1	New York	Albany
1	North Carolina	Raleigh
1	North Dakota	Bismarck
1	Ohio	Columbus
1	Oklahoma	Oklahoma City
1	Oregon	Salem
1	Pennsylvania	Harrisburg
1	Rhode Island	Providence
1	South Carolina	Columbia
1	South Dakota	Pierre
1	Tennessee	Nashville
1	Texas	Austin
1	Utah	Salt Lake City
1	Vermont	Montpelier
1	Virginia	Richmond
1	Washington	Olympia
1	West Virginia	Charleston
1	Wisconsin	Madison
1	Wyoming	Cheyenne

3. Please provide a narrative of how these salespeople would be used to market the contract to eligible agencies across the country. Please describe what you have in place today and your future plans, if you are awarded the contract.

Territory Sales Managers cover a geographic area, working with municipalities and waste haulers. They visit municipalities, contact them via virtual video meetings, phone calls, or emails and attend trade shows like SWANA events and recycling organizations. We will build on our strategy of mixed digital and traditional media with our sales force educating customers to maximize visibility and engagement. We will also use the metrics provided in our marketing plan to evaluate our strategy's effectiveness and adjust as needed.

4. Provide the number and location of support centers.

- 7 US Manufacturing Locations
- 10 Logistics Services
- 42 Onsite Locations

Please see the response to question 9 in Section C. **Order Processing and Distribution** for additional details about our support centers.

5. Provide company annual sales for the three previous fiscal years in the United States. Sales reporting should be segmented into the following categories

Rehrig Pacific Company is a privately held family-owned company that normally doesn't release specific financial data. However, the average total annual sales for the past previous fiscal years is more than \$— annual average for the past 3 fiscal years. Our substantial asset base and ongoing investments ensure we continue to innovate and deliver value. Please see the uploaded financials to see our financial strength.

6. For the proposed products and services included in the scope of your response, provide annual sales for the last three fiscal years in the United States. Sales reporting should be segmented into the following categories:

Please see the response to the previous question.

**7. Provide a list of your company's ten largest public agency customers, including contact information.**

<b>Name</b>	<b>Address</b>	<b>Contact Person</b>	<b>Customer Since</b>	<b>ROC's /Services in use</b>
<b>Toronto, Canada</b>	<b>100 Queen St., West Toronto, ON M5H 2N1</b>	<b>Kevin Vibert of Toronto 416-397-0203 Kvibert@toronto.ca</b>	<b>2007</b>	<b>200,000 95's 400,000 65's 400,000 35's 480,000 100L's - 2017 1.5 mil. A&amp;D</b>
<b>Calgary, AB</b>	<b>677 25th Avenue S.E. Calgary, AB T2G 4A8</b>	<b>Scot Campbell 403-268-4446 scot.campbell@calgary.ca</b>	<b>2010</b>	<b>300,000 65's 300,000A&amp;D</b>
<b>Charleston County, SC</b>	<b>4350 Azalea Charleston, SC 29403</b>	<b>Bruce Oler 843-607-4061 Boler@charlestoncounty.org</b>	<b>2011</b>	<b>120,000 95's &amp; 65's 4,600+ A&amp;D</b>
<b>Corpus Christi, TX</b>	<b>2525 Hygeia Corpus Christi, TX 78469</b>	<b>Gabriel Madonado 361-826-1986 gabrielm@cctexas.com</b>	<b>2011</b>	<b>120,000 95&amp;65's Retrofitted 20,000 carts w/ RFID tags</b>
<b>Cedar Rapids, IA</b>	<b>940 Fourth Street SW Cedar Rapids, IA 52404</b>	<b>Mark Jones 319-286-5897 m.jones@cedar-rapids.org</b>	<b>2001</b>	<b>75,000 95's 25,000 65's 100,000 A&amp;D</b>
<b>Miami, FL</b>	<b>444 SW 2nd Ave 6th Floor Miami, FL 33130</b>	<b>Cindy Baez 305-960-2803</b>	<b>2011</b>	<b>70,000 95's</b>
<b>Charles County, MD</b>	<b>1001 Radio Station Rd. La Plata, MD 20646</b>	<b>Frances Sherman 240-585-3632 shermanf@charlescountymd.gov</b>	<b>2011</b>	<b>120, 000 mixed sizes</b>
<b>Seattle, WA</b>	<b>700 5th Ave. 59th Floor Seattle, WA 98124</b>	<b>Liz Kain 206-684-41660</b>	<b>2008</b>	<b>50,000 95's 54,000 65's 18,000 35's</b>
<b>Sacramento County, CA</b>	<b>950 Goethe Rd Sacramento, CA 95827</b>	<b>Alan MacIsaac 916-874-9447 macisaaca@saccounty.net</b>	<b>2000</b>	<b>54,000 95's 10,000 65's 4,000 35's</b>
<b>Montgomery County, MD</b>	<b>2425 Reedie Drive 4<sup>th</sup> FL Wheaton, MD 20902</b>	<b>Lina P. Paz 240-777-6440 lina.paz@montgomerycountymd.gov</b>	<b>2022</b>	<b>17,000 65's 9,000 35's 113,000 18G's</b>

**8. Describe any green or environmental initiatives or policies.****Green Initiatives:**

For over a century Rehrig Pacific Company has provided containers to various industries, including waste and recycling containers to an array of customers throughout North America. In the early 1970's Rehrig Pacific began to develop environmentally friendly products, using new grades of recyclable resins and high-pressure molding. Our containers are manufactured to last, ensuring that quality and length of time used is part of our sustainable promise. We can design and build the right solutions for our customers using a variety of recycled material to meet their needs, while keeping their branding intact. Here is a snapshot of some additional Sustainable initiatives Rehrig Pacific practices.

**Recyclability**

Today, all Rehrig Pacific's waste and recycling products are 100% recyclable.

Because they are 100% recyclable Rehrig offers a Buy Back program that allows our customers to return their end-of-useful life (Rehrig) containers back to Rehrig for scrap value. Rehrig uses this material in the manufacturing of new products. As a company, Rehrig Pacific uses nearly 60 million pounds of recycled plastic sourced from both post-industrial and post-consumer waste streams. Every Rehrig product made can be recycled into another Rehrig product at the end of its service. Eco-friendly products are not just good for the environment; they are good for business and an integral strategic part of how we operate.

**Carbon Footprint:**

Our seven manufacturing facilities are strategically located throughout the country, decreasing the distance it takes to transport our products to our customers and reducing the amount of carbon emissions released into the atmosphere. In addition, the efficient design of our carts means we can fit more products per truckload, reducing the number of shipments required for the same overall amount of product. With the industry's greatest capacity (7 locations) we estimate a carbon emissions reduction of 6.6 million pounds (an 86% reduction by comparison) when compared to other cart suppliers who have far greater freight lanes. Rehrig's manufacturing footprint, design innovation, and efficiency in serving every corner of the country means less emissions, less complexity, and a lot more value to the Municipal customer base.

**Zero Waste Production:**

Rehrig takes great pride in our effort to create a "waste free environment" in our manufacturing facilities. Our "Zero Waste" Production Processes ensure that all scrap resin, packaging, and byproduct is reused in the manufacturing process. No aspect of our roll out cart production is wasted; as we recirculate cooling water used in our molds and reclaim our hydraulic fluid.

**Returnable Packing Containers:**

At our core, Rehrig Pacific Company has been manufacturing returnable, reusable shipping containers since the early 1960's. Companies such as Walmart, Pepsi-Cola, Coca-Cola, Kroger and Anheuser-Busch have been purchasing unique proprietary containers from Rehrig to ship their products to the market. These containers are designed to be returned and re-used again, often making hundreds of turns. These products have essentially replaced one-way packaging that often ends up in our country's landfills.

**Affiliations with TRP and APR:**

Today Rehrig Pacific Company has partnered with organizations like The Recycling Partnership (TRP) and the Association of Plastics Recyclers (APR). Our partnerships with these two organizations are a commitment by Rehrig Pacific to become leaders in the reuse of various recycled materials. This commitment is helping today's struggling recycling industry find a home for recycled material that is no longer accepted in China and is destined for our landfills and oceans. Our investment in our Co-Injection molding process allows Rehrig to purchase and reuse bulky rigid recycled material. Our commitment is to

close the loop and help municipalities meet increasing state and federal recycling goals. In partnership with TRP, Rehrig Pacific Company has committed to the reuse of ocean plastics. With our commitment, Rehrig is helping to find a home for bulky rigid material and reduce the amount of plastics from entering our oceans.

#### Awards for Significant Contributions to Environmental Initiatives

Rehrig Pacific Company has been recognized for its significant contributions to sustainability, particularly through its innovative use of recycled materials and sustainable solutions. Here are a few highlights.

#### **EcoVadis Sustainability Rating in February 2024. /EcoVadis Bronze Rating In 2021.**

EcoVadis is the global standard sustainability management platform for trading partners to equally identify areas of accomplishments and opportunities for improvements with regards to sustainability topics. The platform monitors performance while continuously improving. An EcoVadis Rating provides the requested company/organization with a trusted assessment of their CSR performance, while enabling their suppliers (RPC) to map out the company's sustainability infrastructure. We ranked in the 50<sup>th</sup> percentile which means Rehrig scored higher than or equal to 50 percent of all companies rated by EcoVadis

As part of our ongoing dedication to sustainability, we actively participate in the EcoVadis methodology, reporting annually on our progress toward Environmental, Social, and Governance (ESG) goals. Our participation reinforces our transparency and accountability to our stakeholders. In our most recent assessment, completed as the end of 2023, we proudly received a Committed Badge in recognition of our dedication and efforts toward improvement.

#### **2021 Recycling Champion Award from the Florida Recycling Partnership Foundation.**

Florida Recycling Partnership Foundation is a 501 (c)(3) organization. It is a coalition of leading Florida companies and associations with the mission to educate policymakers, business leaders and the public about the benefits of recycling. The FRP recognizes companies that have made a significant impact in recycling

#### **2020 Sustainability Partnership Game Changer Award National Waste & Recycling Association (NWRA)**

In 2020 Rehrig Pacific was awarded the Sustainability Partnership Game Changer Award by the (NWRA) for its efforts to increase the use of post-consumer resin (PCR) in roll-out carts by 10 percent. This award celebrates innovative partnerships that significantly advance sustainability within communities. It highlights initiatives that lead to meaningful and quantifiable sustainability outcomes, such as increased recycling participation, innovative waste management efforts, and carbon emissions reduction. This initiative is significant because it promotes the use of recycled materials, reducing the reliance on virgin plastics and conserving natural resources. By incorporating more PCR, Rehrig Pacific helps to close the loop in the recycling process, contributing to a more sustainable and circular economy.

#### **APR Recycling Demand Champion**

Operation Clean Sweep is an international program administered by the American Chemistry Council (ACC) and the Plastics Industry Association, (Plastics) designed to prevent resin pellet, flake and powder loss and help keep this material out of the marine environment. All 7 of our U.S. cart manufacturing plants have made the Operation Clean Sweep® (OCS) pledge and have become an OCS program partner to help control plastic resin loss worldwide. OCS members commit to making zero pellet loss a priority, assess their company's situation/needs, raise employee awareness, and create accountability and look for ways to improve the program.

9. Describe any diversity programs or partners Supplier does business with and how Participating Public Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program. If there are any diversity programs, provide a listing of diversity alliances and a copy of their certifications.

Whenever possible Rehrig Pacific Company opts to subcontract out portions of our contracts to MBE/WBE/DVBE companies who can obtain certification in the municipalities we service. However, because we are a direct manufacturer, we are limited to what we can sub-contract businesses, diversity programs or partners we can do business with.

10. Indicate if Supplier holds any of the below certifications in any classified areas and include proof of such certification in your response:

Rehrig Pacific is not certified as any type of disadvantaged business. We can and do sub-contract out portions of our contracts to MBE/WBE, DVBE companies who are able to obtain certification in the municipalities we service. Since we are a direct manufacturer, we are limited to what we can sub-contract business out to. That said, when possible Rehrig Pacific Company will perform outreach and look to out-source freight to MBW/WBE/DVBE companies.

No	Minority Women Business Enterprise (MBE or WBE)
No	Small Business Enterprise (SBE) or Disadvantaged Business (DBE) Yes
No	Historically Underutilized Business (HUB) Yes
No	Historically Underutilized Business Zone Enterprise (HUBZone) Yes
No	Veteran Business Enterprise (VBE) Yes
No	Service-Disabled Veteran's Business Enterprise (SDVBE)

11. Please describe any Affirmative Action Policy your company has in place.

Rehrig Pacific Company values diversity in its workforce and is committed to providing equal employment opportunity without unlawful discrimination against employees and applicants for employment based on age, ancestry, color, race, national origin, disability, genetic information, military service, religion, creed, sex, pregnancy, childbirth, marital status, sexual orientation, gender identity, or any other condition, characteristic, or activity protected by law. In addition, Rehrig will engage in the "Interactive Process" and provide reasonable accommodations for qualified individuals with known disabilities to enable them to perform the essential functions of their jobs. Individuals requiring accommodation should speak to their Direct Manager concerning their needs. This policy governs all aspects of employment, including selection, job assignment, compensation, discipline, termination, and access to benefits and training.

## C. Order Processing and Distribution

### 1. Describe your company's normal order processing procedure from the point of customer contact through delivery and billing.

The role of our Account Specialists (Customer Service) is to be the primary point of contact between Rehrig Pacific and our customers. Our Account Specialists are responsible for maintaining customer accounts and files, providing product, solution and service information across all aspects of Rehrig's vertical businesses and industries. The position partners with the Sales Team, fellow Account Specialists, Production, Inventory Control, Scheduling, Shipping, Logistics and Finance teams to ensure customer accounts, order status, production receipts, and shipping are accurate in the system. Responsible for scalability of multiple accounts to small accounts and medium customers with high complexity. The Account Specialists report to the Customer Service Manager for the Environmental Business Unit.

Our Environmental Account Specialist Team consists of eight (8) members strategically assigned to Sales Representatives. With eight Account Specialists covering fourteen sales representatives, our better than 1:2 ratio ensures our customers are receiving prompt accurate and professional customer service.

Some of the key accountabilities for our Account Specialists include:

- Setting up new customer accounts
- Maintaining and updating customer records and files
- Take customer orders either directly from customers or Sales Representatives
- Lead all post sales efforts to ensure customers' needs are met and have a positive buying experience.
- Communicate with customers regarding items such as order status, quotations, order changes and confirmations, as well as any complaints or questions
- Expedite, track and review customer scheduling requirements
- Initiate correction process to resolve customer complaints and service requests
- Review customer warranty and submit warranty claims

### 2. In what formats do you accept orders (telephone, ecommerce, etc.)?

We accept orders electronically by email or telephone. EDI is an industry-accepted form of eProcurement, and we regularly receive PO's and send invoices via EDI to several of our larger customers. We also have customers that use services like Ariba and Coupa for which we can selectively publish catalog items for more advanced use cases.

### 3. Please describe your single system or platform for all phases of ordering, processing, delivery and billing.

Rehrig Pacific Company implements JD Edwards (JDE) as its Enterprise Resource Planning system. As such, sales orders are submitted into JDE, and Sales Representatives work closely with their Account Specialists in submitting sales orders. Upon submission into JDE sales order forms are input with a category code that keys the order under that customer's name. For reporting sales, quarterly sales reports are generated from JDE by selecting and running the report using the customer category code. Subsequently, the report will be reviewed by the relevant Sales Representatives, Account Specialists, and Sales Managers. After review and approval by the relevant parties, the sales report is sent to the customer and, simultaneously, Accounts Payable for processing and payment.

### 4. Please state your normal payment terms and any quick-pay incentives available to Participating Public Agencies.

Payment Terms: Net 30 Days, we accept electronic payment, check or money wire payment. Credit card.

### 5. State which forms of ordering allow the use of a procurement card and the accepted banking (credit card) affiliation.

Rehrig Pacific does accept P-Cards but does not offer terms through this process and payment would be due upon receipt. If the customer requests our terms of Net 30 then they will be required to send a check or wire payment.

**6. Describe how your company proposes to distribute the Products and Services nationwide.**

As part of our Services product offerings, Rehrig Pacific offers the Assembly & Distribution of our roll-out carts to GOVMVMT members' residences. What is unique to Rehrig is that we perform this service internally using company-employed personnel and equipment to offload, assemble and deliver our residential roll-out carts to the individual residences city-wide. Having this service integrated into our offerings eliminates any setbacks or delays by any sub-contracted third-party Assembly & Distribution company. Rehrig is the only roll-out cart manufacturer who offers and manages this service in-house.

**7. Identify all other companies that WILL be involved in the processing, handling or shipping of the Products and Services to the end user.**

Rehrig Pacific Company is a manufacturer who produces proprietary products and sells them directly to the end user (Municipal and Private Sectors). All our products being proposed are sold by Rehrig Pacific's company-employed direct sales team. Our infrastructure does not require the need for dealer or distributor network. Our sales team and our (7) domestic, company-owned manufacturing facilities provide the capacity, capabilities and support required to meet the needs of our new, existing and growing number of customers.

**8. Describe how Participating Public Agencies are ensured they will receive the Master Agreement pricing with your company's distribution channels, such as direct ordering, retail or in-store locations, distributors, etc. Describe how Participating Public Agencies verify and audit pricing to ensure its compliance with the Master Agreement**

Rehrig Pacific Company and our dedicated, company-employed sales team sells our proprietary products directly to the end-user. With seven (7) roll-out cart producing plants strategically located throughout the United States, Rehrig can provide the industry's shortest lead times and shortest freight lanes, eliminating any reason to utilize a distribution network.

**9. Provide the number, size and location of your company's distribution facilities, warehouses and retail network, as applicable.**

**Distribution Warehouses**

**/Plant Locations**

**Locations**

**Size**

Erie, PA	1738 West 20 <sup>th</sup> Street	179,000 square ft
PA	Erie, PA 16502	
(Atlanta)	1000 Raco Court	90,000 square ft
Lawrenceville, GA	Lawrenceville, GA 30045	
Orlando, FL	7452 Presidents Drive	50,000 square ft
FL	Orlando, FL 32809	
Dallas, TX	625 W. Mockingbird Lane	130,000 square ft
TX	Dallas, TX 75247	
DeSoto, KS	8875 Commerce Dr.	70,000 square ft
KS	DeSoto, KS 66018	
Pleasant Prairie, WI	7800 100 <sup>th</sup> Street	75,000square ft.
WI	Pleasant Prairie, WI 53158	
Buckeye, AZ	530 E. Monroe Ave,	264,000 square ft.
AZ	Buckeye, AZ 85326	

- 7 US Manufacturing Locations
- 10 Logistics Services
- 42 Onsite Locations

**10. Describe your ability to provide customized reports (i.e. commodity histories, purchase histories by department, etc.) for each Participating Public Agency.**

Rehrig Pacific prepares and delivers customized report documents to municipal customers. This document highlights our company's capabilities, values, the quality of our products, and the vehicles we offer to meet municipal needs. Once an opportunity is awarded, we confirm the details through a quote sheet that specifies the awarded products and their specifications. Customized reporting sorted by customers can be created by request.

**11. Describe your company's ecommerce capabilities: Include details about your company's ability to create punch out sites and accept orders electronically. Provide details on your company's ability to integrate with a Public Agency's ERP/purchasing system (Oracle, SAP, Jaggaer, etc.). Please include some details about the resources you have in place to support these integrations.**

Rehrig Pacific Company implements JD Edwards (JDE) as its Enterprise Resource Planning system. As such, sales orders are submitted into JDE, and Sales Representatives work closely with their Account Specialists in submitting sales orders. Upon submission into JDE, sales order forms are input with a category code that keys the order as a customer purchasing. For reporting sales, quarterly sales reports are generated by JDE by selecting and running the report using the agreed upon price. Subsequently, the report will be reviewed by the relevant Sales Representatives, Account Specialists, and Sales Managers. After review and approval by the relevant parties, the sales report is sent to the customer and, simultaneously, Accounts Payable for processing and payment.

## D Sales and Marketing

1. Provide a detailed ninety-day plan beginning from the award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as Supplier's preferred go-to market strategy for Public Agencies to Supplier's teams nationwide, including, but not limited to: a. Executive leadership endorsement and sponsorship of the award as the Supplier's go-to-market strategy within the first 10 days. b. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the GovMVMPT team within the first 90 days.

Rehrig Pacific Company plans to use the Master Agreement as our preferred go-to-market strategy for Public Agencies. This 90-day plan focuses on effective implementation, engagement, training, and results. It includes three phases: Leadership Endorsement, Training and Education, and Full Implementation with Continuous Support. Each phase has specific actions and metrics to ensure success.

### First 10 Days: Executive Leadership Endorsement and Sponsorship

1. **Executive Leadership Announcement:** Within the first 10 days, our executive leadership will formally endorse the Master Agreement as our primary go-to-market strategy. This endorsement will be communicated through internal memos, company-wide meetings, and digital platforms.
2. **Internal Communication:** A comprehensive communication plan will be rolled out to ensure all employees understand the significance of the Master Agreement. This includes internal memos, companywide emails, intranet updates, and virtual town halls, led by senior executives.

### First 30 Days: Initial Training and Education

1. **Kickoff Meetings:** Host kickoff meetings with Key sales stakeholders, including the GovMVMPT team, to align goals, expectations, and timelines.
2. **Training Modules Development:** Develop training modules with our training dept. that cover the details of the Master Agreement, its benefits, and how it aligns with our overall strategy. These modules will be available online for easy access.
3. **Sales Team Briefings:** Conduct initial briefings with the national sales force to introduce the Master Agreement and outline the upcoming training schedule.

### First 60 Days: Comprehensive Training and Engagement

1. **Executive-Led Training Sessions:** Organize training sessions led by executive leadership and the GovMVMPT team. These sessions will be interactive, allowing for Q&A and real-time feedback.
2. **Digital Training Resources:** Launch a series of webinars, video tutorials, and interactive e-learning modules to educate the sales force on the Master Agreement.
3. **Training Workshops:** Conduct regional workshops to provide hands-on training and ensure all sales teams are fully equipped to leverage the Master Agreement in their respective markets.

### First 90 Days: Full Implementation and Continuous Support

1. **Ongoing Support and Q&A Sessions:** Establish a support system, including regular Q&A sessions and a dedicated support email, to assist the sales force with any questions or challenges they encounter.
2. **Performance Tracking and Feedback:** Implement a system to track the performance of the sales teams in marketing the Master Agreement. Collect feedback to identify areas for improvement and adjust training materials accordingly.

We are confident that this plan will position our nationwide sales teams to implement our marketing strategy to showcase our products, services and expertise to a broader audience. By following this timeline, we can ensure a structured and effective implementation of the Master Agreement, positioning it as our preferred go-to-market strategy for Public Agencies nationwide. Together, we will achieve our goals and drive significant growth and value for our company and our partners.

2. Provide a detailed 90-day plan beginning with the award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, including, but not limited to: Creation and distribution of a co-branded press release to trade publications. Announcement, Master Agreement details and contact information published on the Provider's website within the first 90 days. Commitment to attendance and participation with GovMVMPT at national (i.e. NIGP Annual Forum, etc.), regional (i.e. Regional NIGP Chapter meetings, Regional Summits, etc.) and provider-specific trade shows, conferences and meetings throughout the term of the Master Agreement. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by GovMVMPT for partner providers. Booth space WILL be purchased and staffed by Supplier. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.) Dedicated GovMVMPT internet web-based homepage on Supplier's website with GovMVMPT Partners standard logo. Copy of original Request for Proposal, including all addenda. Copy of Master Agreement all amendments between Lead Public Agency and Supplier Marketing Materials. Electronic link to GovMVMPT website including the online registration page. A dedicated toll-free number and email address for GovMVMPT

Rehrig Pacific Company is committed to implementing the Master Agreement as our go-to-market strategy for Public Agencies. We will leverage our market share and industry influence to provide our products and services to City of Houston, TX/ GovMVMPT participating entities across the United States. Our strategy includes a comprehensive mix of digital and traditional media to maximize visibility and engagement within the Waste and Recycling industry.

Here is our detailed 90-day plan:

**First 10 Days: Executive Leadership Endorsement and Press Release**

- **Executive Leadership Announcement:** Our executive leadership will formally endorse the Master Agreement as our primary go-to-market strategy. This endorsement will be communicated through internal memos, company-wide meetings, and digital platforms.
- **Co-Branded Press Release:** Create and distribute a co-branded press release to trade publications and public announcing the Master Agreement.

**First 30 Days: Website Updates and Initial Marketing**

- **Website Announcement:** Publish the Master Agreement details and contact information on our website. This includes a dedicated GovMVMPT internet web-based homepage with the GovMVMPT Partners standard logo.
- Our recently updated, user-friendly website provides GovMVMPT members with detailed information about our products and services, including specifications, technology services, case studies, videos, sustainability efforts, office locations, and contact information. We will use the website to amplify our partnership with GovMVMPT and showcase our growing network of partner brands and companies.
- **Digital Marketing Campaigns:** Launch targeted LinkedIn campaigns to build awareness of the Master Agreement and its benefits. Rehrig Pacific maintains an active presence on LinkedIn, Facebook, Twitter, and YouTube, publishing unique content weekly about our brand, products, services, trade shows, conferences, awards, and recognitions. We have focused on enhancing our LinkedIn presence and sharing our story as an integrated solutions provider. We also highlight new product launches, partnerships, and employee recognition through video content and social banner posts.
- **Email Marketing:** Deploy targeted email campaigns to current Participating Public Agencies and existing Public Agency customers to inform them about the new Master Agreement.

**First 60 Days: Trade Shows and Industry Engagement**

- **Trade Show Participation:** Commit to attendance and participation with GovMVMPT at NIGP Annual Forum national and regional meeting, conferences and summits. This includes securing booth space and staffing it with knowledgeable representatives. Rehrig Pacific Company participates in numerous regional and national trade shows annually, showcasing our products and services.

We are a major sponsor of the National Waste & Recycling Association (NWRA), which hosts Waste Expo, the industry's largest trade show, attracting thousands from both municipal and private sectors. Additionally, we sponsor and are members of The Solid Waste Association of North America (SWANA), which hosts the annual WasteCon trade show. Our sales force also attends various regional trade shows throughout the year. We will highlight our partnership with the City of Houston, TX/ GOVMVM T through our booth designs at these events.

- **Advertising in Trade Publications:** Design and publish national and regional advertisements in trade publications to promote the Master Agreement. We advertise in several industry publications, including Waste 360, and execute digital marketing campaigns across various platforms to reach target audiences. Our past campaigns have utilized Facebook, Google, and LinkedIn for banner ads, video ads, and sponsored content. We also run paid search ads on Facebook and Instagram. Additionally, we distribute direct mail advertisements and publish press releases to highlight new product releases, partnerships, and municipal contract acquisitions.  
**Examples:** Waste 360: Maintain an always-on digital presence with banner ads, high-impact ads, eblasts, and sponsored content such as videos and advertorials. Waste Today: Combine print and digital strategies with full-page ads, advertorials, and digital promotions, including retargeting and email blasts.

#### First 90 Days: Comprehensive Training and Ongoing Marketing

1. **Training and Education:** Conduct training sessions for our national sales force with participation from executive leadership and the GovMVM T team. This includes webinars, video tutorials, and regional workshops.
2. **Ongoing Marketing and Promotion:** Continue marketing and promoting the Master Agreement through case studies, collateral pieces, presentations, and promotions. This includes maintaining an active presence on LinkedIn, Facebook, Twitter, and YouTube.  
**Examples:** Website and Collateral: Continuously update our website and marketing collateral to reflect on the latest case studies, videos, and success stories related to GovMVM T  
**Social media:** Use both paid and organic LinkedIn campaigns
1. **Dedicated Support:** Establish a dedicated toll-free number and email address for GovMVM T inquiries. Provide a copy of the original Request for Proposal, including all addenda, and the Master Agreement with all amendments on our website.

#### Measuring Engagement and Success

To measure the success of our 90-day plan, we will implement a variety of metrics and tools:

- **Digital Marketing Metrics:** Track website traffic, page views, time spent on pages, and conversion rates using tools like Google Analytics. Monitor LinkedIn engagement through likes, shares, comments, and click-through rates (CTR). Track email marketing metrics such as open rates, click-through rates, and conversion rates.
- **Paid Media Metrics:** Measure impressions, CTR, and conversion rates for digital ads on platforms like Waste 360 and Waste Today. Assess the effectiveness of retargeting efforts by tracking engagement and conversion rates.
- **Trade Shows and Industry Engagement Metrics:** Track the number of attendees visiting our booth and participating in our sponsored events. Measure the number of leads generated and their subsequent conversion rates. Collect feedback from event participants through surveys.
- **Creative and Co-Branded Initiatives Metrics:** Track views, watch time, and engagement on videos. Measure the reach and engagement of co-authored advertorials through publication metrics and reader feedback.
- **Sponsorships and Community Engagement Metrics:** Track the number of events sponsored and the level of engagement. Collect feedback from community initiatives.

- **Overall Performance Metrics:** Calculate ROI for each marketing tactic, measure customer acquisition cost (CAC), and assess customer lifetime value (CLV).

3. Describe how Provider WILL transition any existing Public Agency customers' accounts to the Master Agreement available nationally through GovMVM T. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement WILL be positioned among the other cooperative agreements.

Ethically speaking, it is our company policy not to dictate to an **existing** Participating Public Agency (customer) on where or how to purchase our products and services elsewhere. If one of Rehrig's existing Public Agencies expresses displeasure with their existing Cooperative agreement or wishes to explore other co-op agreement options, then our sales team will present the benefits of the GOVMVM T agreement to them. If chosen as GOVMVM T's supplier, our sales team will present the features and benefits of the GOVMVM T agreement to all new potential Public Agencies looking to purchase our products and services through a cooperative agreement.

4. Acknowledge Supplier agrees to provide its logo(s) to GovMVM T and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of GovMVM T logo WILL require permission for reproduction as well.

We acknowledge that the Supplier, Rehrig Pacific Company agrees to provide its logo(s) to GovMVM T and grants permission for the reproduction of such logo(s) in marketing communications and promotions. Additionally, we acknowledge that the use of the GovMVM T logo will require prior permission for reproduction.

5. Confirm Supplier WILL be proactive in direct sales of Supplier's Products and Services to Public Agencies nationwide and the timely follow up to leads established by GovMVM T. All sales materials are to use the GovMVM T logo. At a minimum, the Supplier's sales initiatives should communicate:

- Master Agreement was competitively solicited and publicly awarded by a Lead Public Agency
- Pricing Equal to or better than Supplier's Best available government pricing
- No cost to participate
- Non-exclusive

We acknowledge that the Supplier, Rehrig Pacific Company, will be proactive in the direct sales of the Supplier's Products and Services to Public Agencies nationwide and will ensure timely follow-up to leads established by GovMVM T. We also acknowledge that all sales materials will use the GovMVM T logo.

Furthermore, we confirm that the Supplier's sales initiatives will communicate the following:

- The Master Agreement was competitively solicited and publicly awarded by a Lead Public Agency.
- Pricing is equal to or better than the Supplier's best available government pricing.
- There is no cost to participate.
- The agreement is non-exclusive.

6. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:

- Key features of Master Agreement
- Working knowledge of the solicitation process
- Awareness of the range of Public Agencies that can utilize the Master Agreement through GovMVM T
- Knowledge of benefits of the use of cooperative contracts

We acknowledge that the Supplier, Rehrig Pacific Company, will be proactive in the direct sales of the Supplier's Products and Services to Public Agencies nationwide and will ensure timely follow-up to leads established by GovMVM T. We also acknowledge that all sales materials will use the GovMVM T logo.

Furthermore, we confirm that the Supplier's sales initiatives will communicate the following:

- The Master Agreement was competitively solicited and publicly awarded by a Lead Public Agency.
- Pricing is equal to or better than the Supplier's best available government pricing.
- There is no cost to participate.
- The agreement is non-exclusive.

**7. Provide the name, title, email and phone number for the person(s) who WILL be responsible for:**

Level	Name(s)	Title(s)	Email(s)	Phone number
<b>Executive Support</b>	Rebecca Vara	VP, Environmental Sales	rvara@rehrig.com	(310) 374-4477
<b>Sales</b>	Jack Weber G'Anna Parkey	National Account Mgr. Territory Sales Mgr.	jweber@rehrig.com gparkey@rehrig.com	(323) 415-5540 (830)-308-9020
<b>Sales Support</b>	Please see our response to question 8	Please see our response to question	customerservice@rehrig.com info@rehrig.com	(800).421.6244
<b>Marketing</b>	Shannon Sackett Stacey Rupert	VP, Marketing Director, Marketing Technology	ssackett@rehrig.com srupert@rehrig.com	(818) 384-1343 (972) 898-7933
<b>Financial Reporting</b>	Patrick Dorr	VP, Corporate Controller	pdorr@rehrig.com	714-719-2596
<b>Accounts Payable</b>	Mariflor Aleman	Manager, Account Payable	maleman@rehrig.com	323-262-5145
<b>Contracts</b>	Ryan Paulk	Director, Sales Operations	rpaulk@rehrig.com	479-295-7859

**8. Describe how Supplier's national sales force is structured, including contact information for the highest-level executive responsible for the sales team.**

The highest-level executive responsible for the sales team is Rebecca Vara, VP Environmental Sales. Please see the response to question 7 for contact information.

Our Environmental Sales Force includes the following key personnel:

- 1 Senior VP of Sales
- 2 National Account Managers Municipal
- 14 Territory Sales Managers
- 1 VP of Sales
- 3 National Sales Managers
- 8 Account Specialists

Our entire sales force is strategically located across North America and Canada. The National Account, Regional, and Territory Sales Managers will be our customers' primary contact points.

Their responsibilities include:

- Promoting and selling products/solutions using a consultative approach to both existing and prospective customers within their designated territories.
- Developing and presenting solutions using Rehrig products and services to key decision-makers, effectively articulating the value of our solutions in addressing clients' organizational challenges.

**Sales Support:** The Rehrig Pacific sales team, at various management levels, receives product and sales training up to three times a year to ensure they maintain up-to-date knowledge of products, industry trends, and technical information. Additionally, our sales team are supported by eight Account Specialists who provide dedicated customer service and daily support (Customer Service). Our Account Specialists partner with our sales territory managers managing all our customers' needs. Our sales force is supported by our corporate and manufacturing staff, who provide remote back office and operations support.

The support teams include:

- Sales Operations
- Procurement (Resin, Materials, Tooling, Logistics)
- Customer Experience (Customer Service)
- Sustainability
- Service Operations (Cart Maintenance/A&D)
- Technology
- Operations
- EH&S (Safety)
- New Product Development/Design
- Human Capital (HR/Training)

**9.Explain how your company's sales team will work with the GovMVMPT team to implement, grow and service the national program.**

Our expectation is to continue to work closely with GOVMVMPT Purchasing Cooperative and the growing number of participating entities who use GOVMVMPT Purchasing Agencies to mutually grow our business. Our Rehrig Pacific salesforce is constantly exploring opportunities to grow our customer base and our solutions to meet the growing needs of the Industries and Customers we support, especially those within the Municipal Sector. With the industry's largest market share in roll-out carts, Rehrig Pacific will leverage this partnership to enable prospective municipal customers to purchase our products easily by avoiding the lengthy and costly bid process.

**10.Explain how your company will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, timely contract administration, etc.**

We will build on our strategy of mixed digital and traditional media with our sales force educating customers to maximize visibility and engagement. We will use the metrics provided in our marketing plan to evaluate our strategy's effectiveness and adjust as needed.

**11 While it is anticipated many Public Agencies WILL be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies WILL issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement. Describe your company's strategies under these options when responding to a solicitation.**

**Respond with Master Agreement pricing (Contract Sales reported to GovMVMPT).**

**If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the Contract, the sales are reported as contract sales to GovMVMPT under the Master Agreement.**

**Respond with pricing higher than Master Agreement online in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract sales are not reported to GovMVMPT).**

**If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.**

**Rehrig Pacific Company will respond with Master Agreement pricing (Contract Sales reported to GovMVMPT).**

**If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the Contract, the sales are reported as contract sales to GovMVMPT under the Master Agreement.**

**12. Describe your company's sales goals for this Contract if awarded the Master Agreement, including targeted dollar volume by year:**

**\$ TBD in year one**

**\$ TBD in year two**

**\$ TBD in year three**

Rehrig Pacific is dedicated to achieving substantial growth and delivering exceptional value through this Master Agreement. We will market this contract with new and existing customers by using our sales staff to educate the clients.

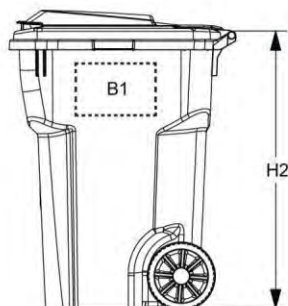
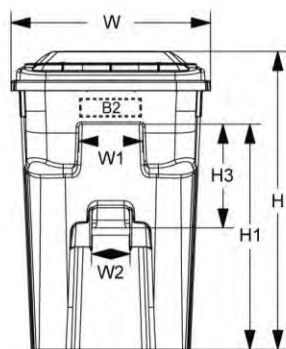
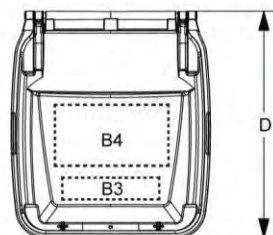


## E. Additional Information

*Please use this opportunity to describe any other offerings your organization can provide that you feel WILL provide additional value and benefit to a Participating Public Agency*

# 95 Gallon EnviroGuard Roll Out Cart Specifications

Meets and/or exceeds all ANSI Standards for Type B & G containers



Specifications	IN/LB	CM/KG
Capacity (Gallons / Liters)	95 Gal	360 L
Overall Depth (D)	33.3	84.5
Overall Width (W)	29.2	74.1
Overall Height With Lid (H)	43.5	110.4
Lift Skirt Height (H1)	33	83.8
Upper Lift Skirt Width (W1)	9.5	24.1
Catch Bar Width (W2)	5.6	14.2
Handle Height (H2)	40.6	103.1
Distance Between Skirt & Catch Bar (H3)	15.2	38.7
Resin Weight	32	14.5
Assembled Weight	35	15.8
Gripping Diameter	28.1	71.4
Nest Increment	5.7	14.4
Carts Per Stack	13	
53' Trailer Quantity	702	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	11.5	7.5
Barcode & Serial Number (B2)	9.75	1.25
Lid Hot Stamp Brand (B3)	11	2.25
4 color In Mold Label or Hot Stamp (B4)	8	12

## Specifications

- Manufacturing Process - Injection Molding
- Material - High-density polyethylene resin (HDPE) Manufacturer: Exxon or Dow Type: HD-6605 Recycled Content of up to 30% PCR Color pigment and ultraviolet inhibitor compounded at 1.5% - 2% by weight
- Wall Thickness - Cart Nominal: 0.165" Cart Critical Wear Points: 0.19" (Drag Rail and Axle Box) Lid Nominal: 0.140"
- Branding - Hot stamp process permanently imprints logos on cart side body and lid. IML capabilities for the lid
- Visible Bar Code/Serial Number when stacked
- Lid Opening - 270 degrees
- Lid Assembly - Carts are shipped with the lids already attached
- Catch Bar - 1" corrosion resistant zinc plated steel allows favorable nesting ratios. Fully enclosed and doesn't penetrate the cart body.
- Axle - High strength, low alloy steel, 3/4" x 22.625", zinc plated or powder coated equivalent for corrosion protection
- Wheels - 10" Wheels, snap-on with 1.4" integrated spacers. Treaded wheel options are available and subject to additional cost and lead time.
- Handle - Handle attachments are integrally molded part of the container body with a gripping area of 16". Clearance between the cart body and the inside edge of the handle has been maximized to provide optimum control of a fully loaded cart
- Lift System Compatibility - American semi-automated bar-locking lifters and fully automated arm lifters.
- ANSI load rating = 332.5 lbs. (3.5 lbs. Per gallon)
- RFID Enabled Option
- 10 Year warranty
- Decoration Areas: Brands are subject to one time set up fees and IML pricing is dependent on size and the number of colors.



**Corporate Headquarte**  
4010 East 26th St., Los Angeles, CA 90058  
(323) 262-5145

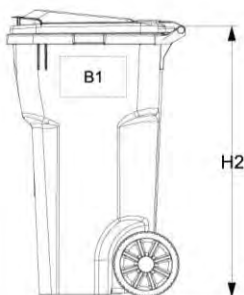
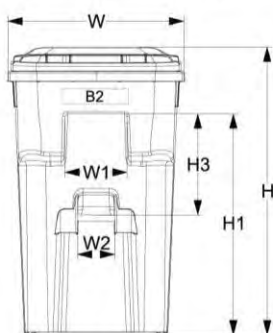
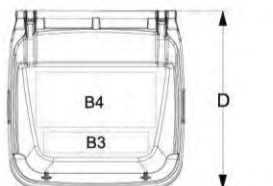
**Web:** [www.rehrigpacific.com](http://www.rehrigpacific.com)



A FAMILY TRADITION OF GROWTH, SERVICE AND INNOVATION

# 65 Gallon EnviroGuard Roll Out Cart Specifications

Meets and/or exceeds all ANSI Standards for Type B & G containers



Specifications	IN/LB	CM/KG
Capacity (Gallons/Liters)	65 Gal	246 L
Overall Depth (D)	27.0	68.58
Overall Width (W)	26.5	67.31
Overall Height with Lid (H)	43.6	110.74
Lift Skirt Height (H1)	33.25	84.46
Upper Lift Skirt Width (W1)	9.375	23.81
Catch Bar Width (W2)	5.715	14.52
Handle Height (H2)	40.65	103.25
Distance Between Skirt & Catch Bar (H3)	15.25	38.74
Resin Weight	25.5	11.5
Assembled Weight	30.1	13.65
Gripping Diameter	23.15	58.80
Nest Increment	5.7	14.4
Carts Per Stack 13	13	
53' Trailer Quantity	936	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	11.5	7.5
Barcode & Serial Number (B2)	9.75	1.25
Lid Hot Stamp Brand (B3)	11.0	2.25
4 color In Mold Label or Hot Stamp (B4)	12.0	8.0

## Specifications

- Manufacturing Process - Injection Molding
- Material - High-density polyethylene resin (HDPE) Manufacturer: Exxon or Dow Type: HD-6605 Recycled Content of up to 30% PCR Color pigment and ultraviolet inhibitor compounded at 1.5% - 2% by weight
- Wall Thickness - Cart Nominal: 0.155" Cart Critical Wear Points: 0.19" (Drag Rail and Axle Box) Lid Nominal: 0.140"
- Branding - Hot stamp process permanently imprints logos on cart side body and lid. IML capabilities for the lid
- Visible Bar Code/Serial Number when stacked
- Lid Opening - 270 degrees
- Lid Assembly - Carts are shipped with the lids already attached
- Catch Bar - 1" corrosion resistant zinc plated steel allows favorable nesting ratios. Fully enclosed and doesn't penetrate the cart body.
- Axle - High strength, low alloy steel, 3/4" x 22.625", zinc plated or powder coated equivalent for corrosion protection
- Wheels - 10" Wheels, snap-on with 1.4" integrated spacers. Treaded wheel options are available and subject to additional cost and lead time.
- Handle - Handle attachments are integrally molded part of the container body with a gripping area of 16". Clearance between the cart body and the inside edge of the handle has been maximized to provide optimum control of a fully loaded cart
- Lift System Compatibility - American semi-automated bar-locking lifters and fully automated arm lifters.
- ANSI load rating = 227.5 lbs. (3.5 lbs. Per gallon)
- RFID Enabled Option
- 10 Year warranty
- Decoration Areas: Brands are subject to one time set up fees and IML pricing is dependent on size and the number of colors.

**Corporate Headquarters**  
4010 East 26th St., Los Angeles, CA 90058  
(800) 421-6244 • (323) 262-5145

**Web:** [www.rehrigpacific.com](http://www.rehrigpacific.com)



A FAMILY TRADITION OF GROWTH, SERVICE AND INNOVATION

# 35 Gallon EnviroGuard Roll Out Cart Specifications

Meets and/or exceeds all ANSI Standards for Type B & G containers



## Specifications

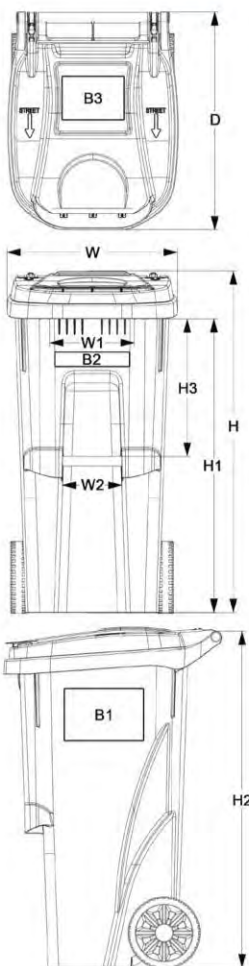
- Manufacturing Process - Injection Molding
- Material - High-density polyethylene resin (HDPE) Manufacturer: Exxon or Dow Type: HD-6605 Recycled Content of up to 30% PCR Color pigment and ultraviolet inhibitor compounded at 2% by weight
- Wall Thickness - Cart minimum: 0.17" Critical Wear Points: 0.17" (Cart Bottom, handle & lift mechanisms) Lid Minimum: 0.140"
- Branding - Hot stamp process permanently imprints logos on cart side body and lid. IML capabilities for the lid
- Visible Bar Code/Serial Number when stacked
- Lid Opening - 270 degrees
- Lid Assembly - Carts are shipped with the lids already attached
- Catch Bar - 1" corrosion resistant zinc plated steel allows favorable nesting ratios. Fully enclosed and doesn't penetrate the cart body.
- Axle - High strength, low alloy steel, 3/4" x 17.875", zinc plated or powder coated equivalent for corrosion protection
- Wheels - 8" Wheels, snap-on with 1.4" integrated spacers. Treaded wheel options are available and subject to additional cost and lead time.
- Handle - Handle attachments are integrally molded part of the container body with a gripping area of 16". Clearance between the cart body and the inside edge of the handle has been maximized to provide optimum control of a fully loaded cart
- Lid Lock - A Fully Automated Gravity lock and a Semi Automated Manual lock can be installed at the work cell and shipped pre assembled.
- Lift System Compatibility - American semi-automated bar-locking lifters and fully automated arm lifters.
- ANSI load rating = 122.5 lbs. (3.5 lbs. Per gallon)
- RFID Enabled Option
- 10 Year warranty
- Decoration Areas: Brands are subject to one time set up fees and IML pricing is dependent on size and the number of colors.

**Corporate Headquarters:**  
4010 East 26th St., Los Angeles, CA 90058  
(323) 262-5145

**Web:** [www.rehrigpacific.com](http://www.rehrigpacific.com)

**Rehrig Pacific Company**  
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A FAMILY TRADITION OF GROWTH, SERVICE AND INNOVATION

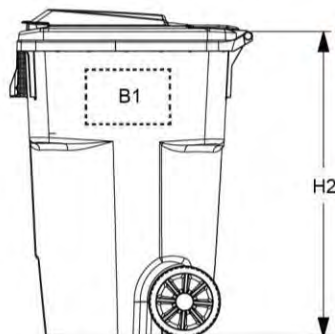
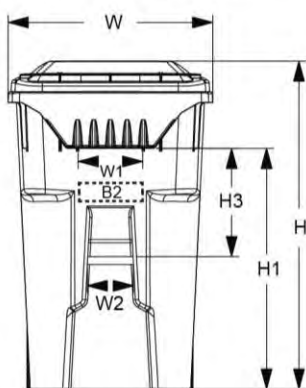
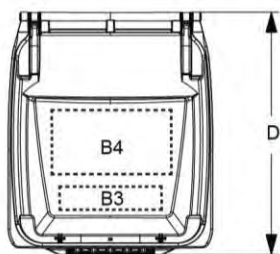


Specifications	IN/LB	CM/KG
Capacity (Gallons / Liters)	35 Gal	132 L
Overall Depth (D)	24.5	62.2
Overall Width (W)	18.5	46.9
Overall Height With Lid (H)	37.5	95.2
Lift Skirt Height (H1)	32.5	59.6
Upper Lift Skirt Width (W1)	9.3	23.6
Catch Bar Width (W2)	6.5	16.5
Handle Height (H2)	37.25	94.6
Distance Between Skirt & Catch Bar (H3)	15.25	38.7
Resin Weight	17	7.7
Assembled Weight	22	9.97
Gripping Diameter	20.75	68.6
Nest Increment	8	20.31
Carts Per Stack	10	
53' Trailer Quantity	1080	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	10	6
Barcode & Serial Number (B2)	9.75	1.25
4 color In Mold Label or Hot Stamp (B3)	7	5.5

# 95 Gallon Nestable Bar Roll Out Cart Specifications

Meets and/or exceeds all ANSI Standards for Type B & G containers



Specifications	IN/LB	CM/KG
Capacity (Gallons / Liters)	95 Gal	360 L
Overall Depth (D)	33.73	85.67
Overall Width (W)	28.70	72.89
Overall Height With Lid (H)	45.13	114.6
Lift Skirt Height (H1)	33.1	84
Upper Lift Skirt Width (W1)	9	22.8
Catch Bar Width (W2)	6.3	16
Handle Height (H2)	42.6	108.2
Distance Between Skirt & Catch Bar (H3)	14.5	38.7
Resin Weight	36.5	16.5
Assembled Weight	41	18.59
Gripping Diameter	27	68.57
Nest Increment	8.125	14.4
Carts Per Stack	9	
53' Trailer Quantity	486	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	11.5	7.5
Barcode & Serial Number (B2)	9.75	1.25
Lid Hot Stamp Brand (B3)	11	2.25
4 color In Mold Label or Hot Stamp (B4)	8	12

## Specifications

- Manufacturing Process - Injection Molding
- Material - High-density polyethylene resin (HDPE) Manufacturer: Exxon or Dow Type: HD-6605 Recycled Content of up to 30% PCR Color pigment and ultraviolet inhibitor compounded at 1.5% - 2% by weight
- Wall Thickness - Cart Nominal: 0.175" Cart Critical Wear Points: 0.185" (Drag Rail and Axle Box) Lid Nominal: 0.140"
- Branding - Hot stamp process permanently imprints logos on cart side body and lid. IML capabilities for the lid
- Visible Bar Code/Serial Number
- Lid Opening - 270 degrees
- Lid Assembly - Carts are shipped with the lids already attached
- Catch Bar - 1" corrosion resistant zinc plated steel allows favorable nesting ratios.
- Axle - High strength, low alloy steel, 3/4" x 22.625", zinc plated or powder coated equivalent for corrosion protection
- Wheels - 10" x 1.75" Wheels, snap-on with 1.4" integrated spacers. Treaded wheel options are available and subject to additional cost and lead time.
- Handle - Handle attachments are integrally molded part of the container body with a gripping area of 16". Clearance between the cart body and the inside edge of the handle has been maximized to provide optimum control of a fully loaded cart
- Lift System Compatibility - American semi-automated bar-locking lifters and fully automated arm lifters.
- ANSI load rating = 332.5 lbs. (3.5 lbs. Per gallon)
- RFID Enabled Option
- 10 Year warranty
- Decoration Areas: Brands are subject to one time set up fees and IML pricing is dependent on size and the number of colors.



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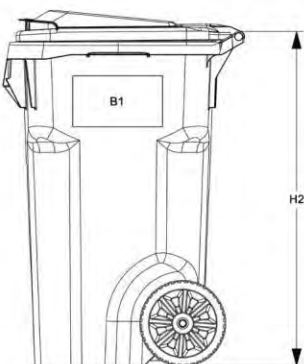
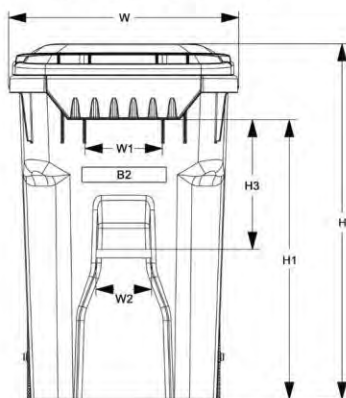
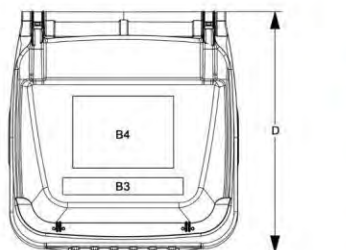
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# 65 Gallon NB Roll Out Cart Specifications

Meets and/or exceeds all ANSI Standards for Type B & G containers



Specifications	IN/LB	CM/KG
Capacity (Gallons / Liters)	65 Gal	246 L
Overall Depth (D)	28.11	71.39
Overall Width (W)	26.7	67.8
Overall Height With Lid (H)	40.5	102.8
Lift Skirt Height (H1)	32.55	82.67
Upper Lift Skirt Width (W1)	9	22.85
Catch Bar Width (W2)	6.45	16.38
Handle Height (H2)	38.85	98.55
Distance Between Skirt & Catch Bar (H3)	15.25	38.73
Resin Weight	27.5	12.47
Assembled Weight	36	16.32
Gripping Diameter	25.22	64.05
Nest Increment	8	20.31
Stack Height	101.5	257.8
Carts Per Stack	9	
53' Trailer Quantity	648	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	11.5	7.5
Barcode & Serial Number (B2)	9.75	1.25
Lid Hot Stamp Brand (B3)	11	2.25
4 color In Mold Label or Hot Stamp (B4)	8	12

## Specifications

- Manufacturing Process - Injection Molding
- Material - High-density polyethylene resin (HDPE) Manufacturer: Exxon or Dow Type: HD-6605 Recycled Content of up to 30% PCR Color pigment and ultraviolet inhibitor compounded at 2% by weight
- Wall Thickness - Cart minimum: 0.175" Critical Wear Points: 0.185" (Cart Bottom, handle & lift mechanisms) Lid Minimum: 0.140"
- Branding - Hot stamp process permanently imprints logos on cart side body and lid. IML capabilities for the lid
- Decoration Areas: Brands are subject to one time set up fees and IML pricing is dependent on size and the number of colors.
- Lid Opening - 270 degrees
- Lid Assembly - Carts are shipped with the lids already attached
- Catch Bar - 1" corrosion resistant zinc plated steel allows favorable nesting ratios.
- Axle - High strength, low alloy steel, 3/4" x 23.8" zinc plated or powder coated equivalent for corrosion protection
- Wheels - 10" Wheels, snap-on with 1.4" integrated spacers. Treaded wheel options are available and subject to additional cost and lead time.
- Handle - Handle attachment is a integrally molded part of the container body with a gripping area of 16" x 1.75". Clearance between the cart body and the inside edge of the handle has been maximized to provide optimum control of a fully loaded cart
- Lift System Compatibility - American semi-automated bar-locking lifters and fully automated arm lifters.
- ANSI load rating = 227.5 lbs. (3.5 lbs. Per gallon)
- RFID Enabled Option
- 10 Year warranty

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# 35 Gallon Metal Bar Roll Out Cart

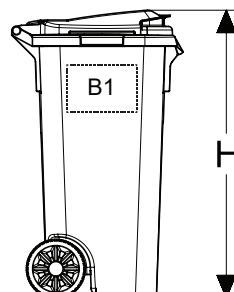
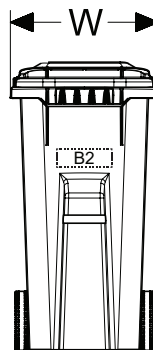
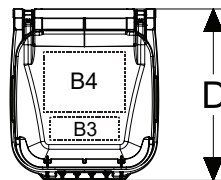


## Features & Benefits

- Proven to withstand the rigors of today's household refuse, recyclables and organics collection programs; Backed by 10 year non-prorated warranty
- Meets/Exceeds all ANSI type B & G container standards; Compatible with all ANSI certified Fully and Semi-Automated Lift Arm Lifters
- Constructed of high quality, resilient UV-Stabilized HDPE; Ability to include Post-Consumer Recycled (PCR) material to support your sustainability goals; Available in a wide range of colors
- Continuous one-piece handle provides strong gripping area designed to provide optimum control of a fully loaded cart while the wide wheelbase is designed for easy maneuvering
- Lid is of one-piece construction with a lid handle throughout the front of the lid
- Carts are shipped with lids already attached reducing assembly time
- One piece blow-molded wheels snap on (BMSO) with integrated spacers, taking seconds to assemble
- Permanently imprint cart bodies and/or lids with customized Hot Stamp Branding of Logos and Recycling Slogans; Multi-Colored In Mold Labels (IML's) are also available
- Barcode & Serial Number imprinted to facilitate A&D distribution and manual inventory control and work order tracking
- RFID Tag Enabled option provides innovative asset and participation tracking programs powered by RVision
- Many additional services and technology offerings available and powered by RVision to improve capital utilization, enhance customer experience and prevent capital and revenue losses
- Additional Cart Options: Internal and external locking lids, lid cut outs or vents, locking options, and lid stops

SPECIFICATIONS	IN/LB	CM/KG
Capacity (Gallons / Liters)	35 Gal	132 L
Overall Depth (D)	22.9	58.1
Overall Width (W)	20.2	51.3
Overall Height with Lid (H)	39.1	99.3
Assembled Weight	21.7	9.8
53' Trailer Quantity	1,035	

DECORATION AREAS	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	7.5	7.5
Barcode & Serial Number (B2)	9.75	1.25
Lid Brand - Hot Stamp (B3)	9.0	1.75
4 Color In Mold Label or Hot Stamp (B4)	11.0	3.0



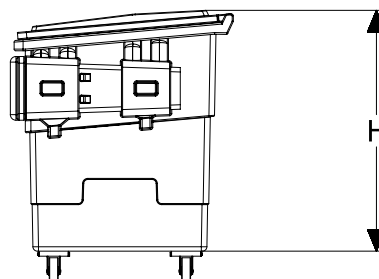
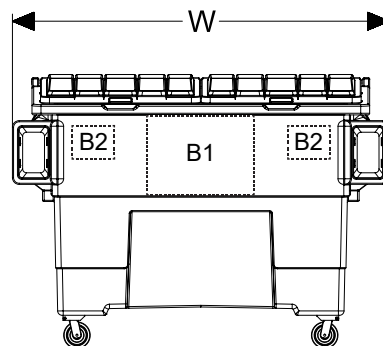
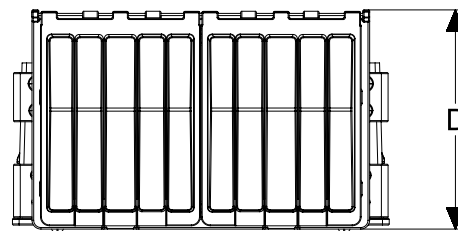


# 3 Yard Front Load Commercial Container



Specifications	IN/LB	CM/KG
Load Rating	2,000	907
Overall Depth (D)	49.0	124.5
Overall Width (W)	83.5	212
Overall Height with Lids (H)	54.0	137
Caster Height	7.0	17.8
Assembled Weight	245	111
53' Trailer Quantity	36	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Center Brand (B1)	24.0	18.0
Front Side Brand (B2)	10.0	8.0



## Features & Benefits

- Minimum 0.25" thick solid resin wall stock to enhance long-term durability, reduce potential for wall and enclosure damage, and minimize ongoing maintenance
- Lightweight - 1/3 less weight than comparable metal containers makes maneuvering easy with less effort and noise
- Average of 40% higher strength-to-weight ratio across push/pull sizes vs. competing plastic designs
- Average of 57% lighter than metal containers without sacrificing load rating to help reduce potential for push/pull injuries
- Replaceable pocket sleeves provide added side wall thickness and protection against puncturing by fork tines
- Wide, tapered sleeve with integrated bumpers provides a broader target for drivers and may reduce service time by an average of 15-20 seconds per lift; Sleeve bumpers provide added protection for front panels and against repeated impacts
- Molded beams provide support and stepped sidewalls provide stiffness to avoid bottom sagging and bowing; Heavily reinforced top rim
- Molded-in caster rings with quick release casters prevent "pop-through's" mitigate leaking/seepage, and allow for quick in-field caster/skid changes
- High-impact, UV stabilized, 100% recyclable polyethylene resin won't deteriorate like metal in damp conditions
- Tested in extreme heat and cold conditions to improve versatility and boost longevity
- Dent resistant and repairable; Easy in-field graffiti removal
- Nestable for shipping, storage, deliveries, and removals
- Customer Friendly - 2/3 quieter than servicing metal containers to reduce noise complaints and enhance customer experience
- Smooth areas on front of container to enable branding graphics or labels to better adhere to the container body

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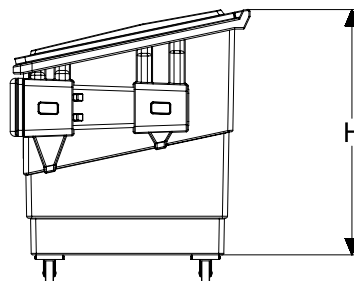
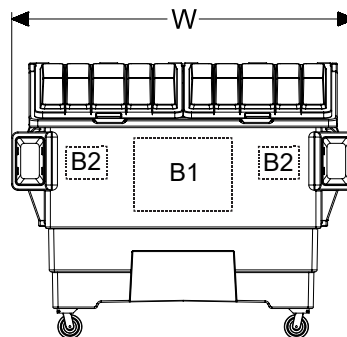
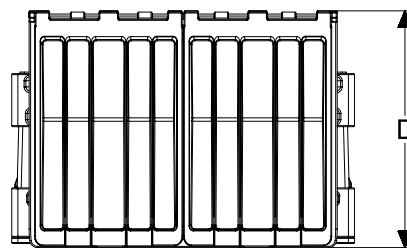


# 4 Yard Front Load Commercial Container



Specifications	IN/LB	CM/KG
Load Rating	3,000	1,360
Overall Depth (D)	59.0	150
Overall Width (W)	83.5	212
Overall Height with Lids (H)	61.0	155
Caster Height	7.0	17.8
Assembled Weight	295	134
53' Trailer Quantity	20	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Center Brand (B1)	24.0	18.0
Front Side Brand (B2)	10.0	8.0



## Features & Benefits

- Minimum 0.25" thick solid resin wall stock to enhance long-term durability, reduce potential for wall and enclosure damage, and minimize ongoing maintenance
- Lightweight - 1/3 less weight than comparable metal containers makes maneuvering easy with less effort and noise
- Average of 40% higher strength-to-weight ratio across push/pull sizes vs. competing plastic designs
- Average of 57% lighter than metal containers without sacrificing load rating to help reduce potential for push/pull injuries
- Replaceable pocket sleeves provide added side wall thickness and protection against puncturing by fork tines
- Wide, tapered sleeve with integrated bumpers provides a broader target for drivers and may reduce service time by an average of 15-20 seconds per lift; Sleeve bumpers provide added protection for front panels and against repeated impacts
- Molded beams provide support and stepped sidewalls provide stiffness to avoid bottom sagging and bowing; Heavily reinforced top rim
- Molded-in caster rings with quick release casters prevent "pop-through's" mitigate leaking/seepage, and allow for quick in-field caster/skid changes
- High-impact, UV stabilized, 100% recyclable polyethylene resin won't deteriorate like metal in damp conditions
- Tested in extreme heat and cold conditions to improve versatility and boost longevity
- Dent resistant and repairable; Easy in-field graffiti removal
- Nestable for shipping, storage, deliveries, and removals
- Customer Friendly - 2/3 quieter than servicing metal containers to reduce noise complaints and enhance customer experience
- Smooth areas on front of container to enable branding graphics or labels to better adhere to the container body

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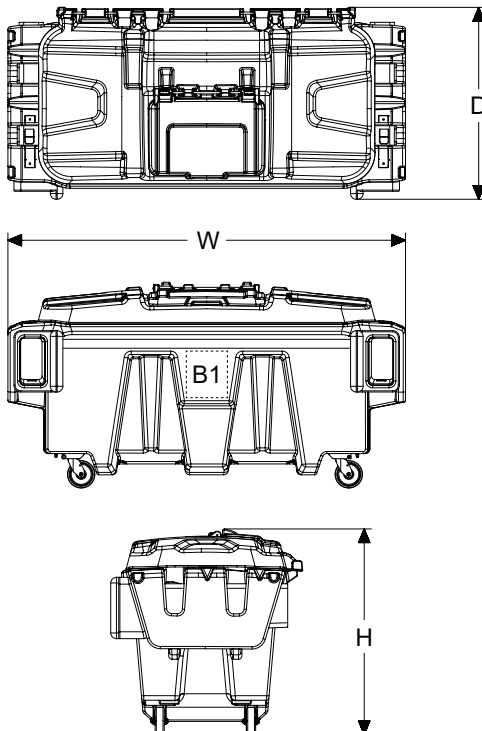
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# 1 Yard Commercial Organics Container



## Features & Benefits

- Made with 100% recyclable polyethylene resin reducing costly repairs from corrosive organic material and damp conditions
- Minimum 0.25" thick solid resin wall stock to enhance long-term durability, reduce potential for wall and enclosure damage, and minimize ongoing maintenance
- Twin wall design reduces container bulging & deformation and protects container interior from punctures
- Smooth interior walls help reduce odor by offering zero waste trap points
- All plastic design is lighter weight than steel container alternatives helping reduce risk of push/pull injuries
- Ergonomic sub-lid height with a 120 degree hold open feature allows user to safely dump smaller container into it without lifting load over shoulder height
- Replaceable plastic sleeves provide added side wall thickness and protection against puncturing by fork tines and easy maintenance
- Wide, tapered sleeve with integrated bumpers provides a broader target for drivers and may reduce service time by an average of 15-20 seconds per lift; Sleeve bumpers provide added protection for front panels and against repeated impacts
- Molded-in caster rings with quick release casters prevent "pop-through's", mitigate leaking/ seepage, and allow for quick in-field caster/skid changes
- Nestable for shipping, storage, deliveries, and removals
- Quieter than servicing metal containers to reduce noise complaints and enhance customer experience
- Smooth areas on front of container to enable branding graphics or labels to better adhere to the container body



SPECIFICATIONS	IN/LB	MM/KG
Overall Depth (D)	42.1	107
Overall Width (W)	87.2	221
Overall Height with Lids and Casters (H)	45.1	115
Sub-Lid Opening	20x12	51x30
Load Rating	1000	454
Assembled Weight	260	118
53' Trailer Quantity	24	

DECORATION AREAS	LENGTH (IN)	WIDTH (IN)
Center Brand (B1)	9.8	11.5

CONTAINER BODY AND LID COLORS	PMS CODE
Organics Green	PMS 355C
Cocoa Brown	TPX 19-1235
Grey	TPX 19-4104
Black	PMS Black C
Venice Blue	PMS 7693C

# 14 Gallon Huskylite® Recycling Bin

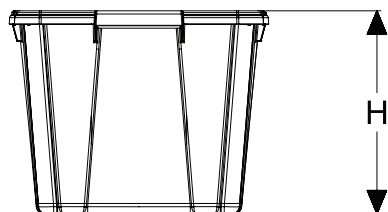
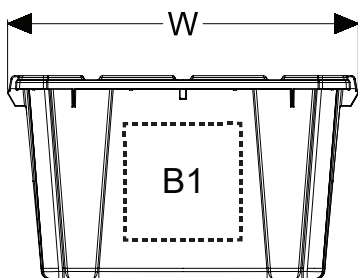
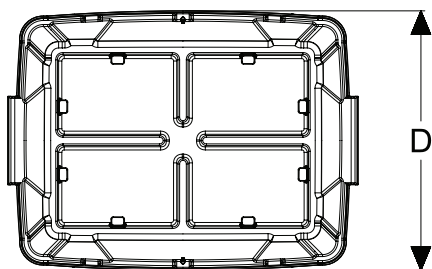


## Features & Benefits

- Designed for commingled curbside programs where capacity and easy handling are critical
- Made with durable, washable, 100% recyclable high density poly-ethylene (HDPE) resin
- Recycled content available up to 100%
- UV stabilizers and anti-oxidants prevent fading and material breakdown
- Ergonomic "palm-up" handles, large enough to easily accommodate gloved hands
- Raised base with retention channels for spilled liquids
- Drain holes in raised base so container cannot fill with precipitation
- Highly nestable for shipping
- Nest stops prevent sticking when nested
- Double wall rim for added stiffness and gripping
- Rim notches allow cross-stacking when used as a multi-bin system
- Anti-slide bottom to help resist wind blow-away

## Options

- Colors: Choice of standard or optional colors if color match required
- Decoration: Hot-stamp branded logos; Multi-color heat transfer labels also available
- Dividers available to assist source separation
- Wheel kit with pull cord available



SPECIFICATIONS - CLOSED HANDLE	IN/LB	CM/KG
Capacity (Gallons/Liters)	14.0 Gal	53 L
Overall Depth (D)	16.3	41.4
Overall Width (W)	22.3	56.6
Overall Height (H)	13.0	33.0
Nesting Increment	2.0	5.1
Weight	4.0	1.8
53' Trailer Quantity	6750	

SPECIFICATIONS - OPEN HANDLE	IN/LB	CM/KG
Capacity (Gallons/Liters)	14.0 Gal	53 L
Overall Depth (D)	16.3	41.4
Overall Width (W)	21.75	55.2
Overall Height (H)	13.0	33.0
Nesting Increment	2.0	5.1
Weight	4.0	1.8
53' Trailer Quantity	6750	

DECORATION AREAS	WIDTH (IN)	HEIGHT (IN)
Brand (B1)	7.5	7.5

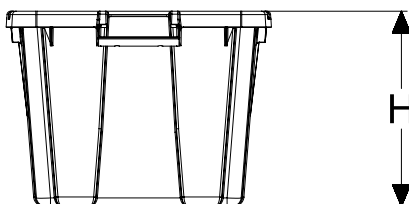
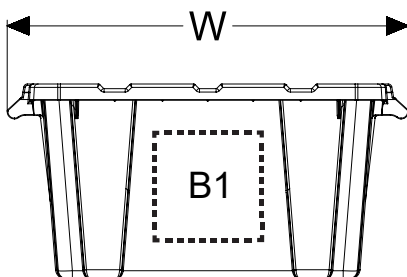
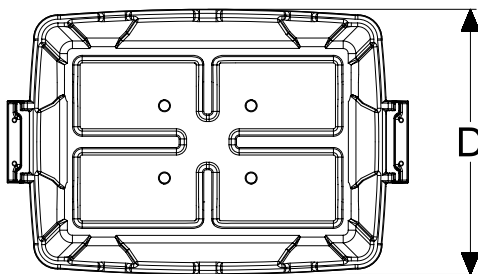


# 18 Gallon Huskylite® Recycling Bin with Open Handle



Specifications	IN/LB	CM/KG
Capacity (Gallons/Liters)	18.0 Gal	68.1 L
Overall Depth (D)	18.3	46.5
Overall Width (W)	27.75	70.5
Overall Height (H)	13.5	34.3
Nesting Increment	2.17	5.51
Weight	4.4	2.0
53' Trailer Quantity	4,800	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Brand (B1)	7.5	7.5



## Features & Benefits

- Designed for commingled curbside programs where capacity and easy handling are critical
- Made with durable, washable, 100% recyclable high density poly-ethylene (HDPE) resin
- Recycled content available up to 100%
- UV stabilizers and anti-oxidants prevent fading and material breakdown
- Ergonomic "palm-up" handles, large enough to easily accommodate gloved hands
- Raised base with retention channels for spilled liquids
- Drain holes in raised base so container cannot fill with precipitation
- Highly nestable for shipping
- Nest stops prevent sticking when nested
- Double wall rim for added stiffness and gripping
- Rim notches allow cross-stacking when used as a multi-bin system
- Anti-slide bottom to help resist wind blow-away

## Options

- Colors: Choice of standard or optional colors if color match required
- Decoration: Hot-stamp branded logos; Multi-color heat transfer labels also available
- Wheel kit with pull cord available
- Domed lid available for stacking, added capacity (allows at least 2 extra gallons of capacity), and protection of materials

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# 25 Gallon Round Can



## Features & Benefits

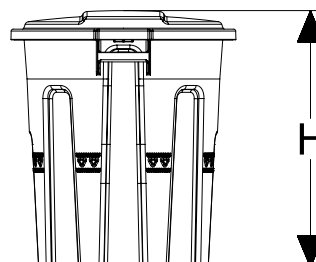
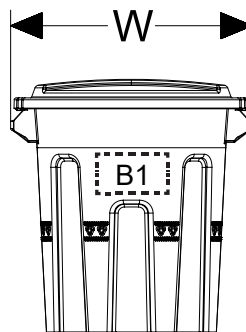
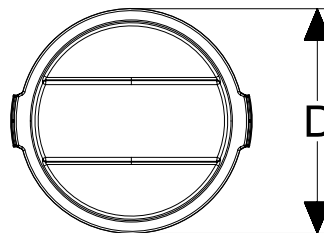
- Designed for manual dumping or automated collection of household refuse, recyclables and organic wastes
- Reinforced top rim and ergonomic palm-up/palm-down handles
- Handle areas at the bottom of the container to assist in manual dumping
- Corrugated body increases compression strength
- Wide footprint deters "rolling"
- Double drag rails and reinforcements on bottom of container
- Slip-stops help to prevent container from falling when dumped by automated lifters
- Single, domed, snap-on lid prevents water pooling

## Options

- Colors: Choice of standard or optional colors if color match required
- Lids and containers can be different colors
- Lid cut-outs for recyclables collection
- Molded-in text: Inserts for top and underside of lid
- Decoration: Hot-stamp branded logos and serial numbers
- Labeling: Multi-color heat transfer labels and in-mold labels available
- Tracking: Coditherm printed bar code labels or RFID tags

Specifications	IN/LB	CM/KG
Capacity (Gallons / Liters)	25 Gal	94.6 L
Overall Depth (D)	23.0	58.4
Overall Width (W)	24.7	62.7
Overall Height with Lid (H)	26.3	66.8
53' Trailer Quantity (Body Only)	1,456	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	7.0	4.0



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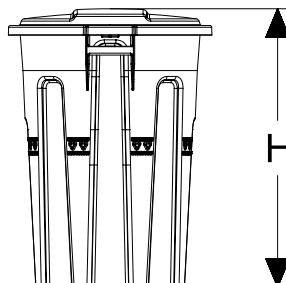
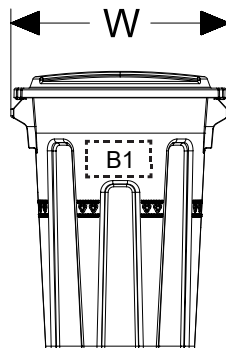
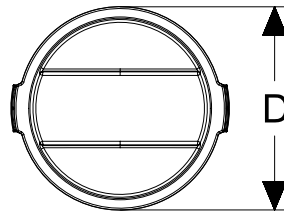
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# 32 Gallon Round Can



Specifications	IN/LB	CM/KG
Capacity (Gallons / Liters)	32 Gal	121 L
Overall Depth (D)	22.5	57.2
Overall Width (W)	22.5	57.2
Overall Height with Lid (H)	29.6	75.2
53' Trailer Quantity (Body Only)	1,456	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	7.0	4.0

## Features & Benefits

- Designed for manual dumping or automated collection of household refuse, recyclables and organic wastes
- Reinforced top rim and ergonomic palm-up/palm-down handles
- Handle areas at the bottom of the container to assist in manual dumping
- Corrugated body increases compression strength
- Wide footprint deters "rolling"
- Double drag rails and reinforcements on bottom of container
- Slip-stops help to prevent container from falling when dumped by automated lifters
- Single, domed, snap-on lid prevents water pooling

## Options

- Colors: Choice of standard or optional colors if color match required
- Lids and containers can be different colors
- Lid cut-outs for recyclables collection
- Molded-in text: Inserts for top and underside of lid
- Decoration: Hot-stamp branded logos and serial numbers
- Labeling: Multi-color heat transfer labels and in-mold labels available
- Tracking: Coditherm printed bar code labels or RFID tags

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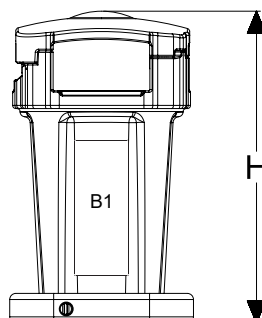
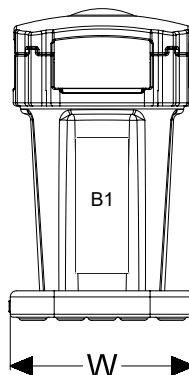
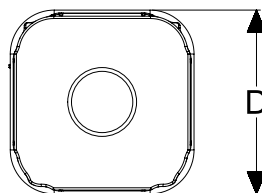
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# 60 Gallon Public Litter Container



Specifications	IN/LB	CM/KG
Capacity (Gallons / Liters)	60 Gal	227 L
Overall Depth (D)	28.5	72.4
Overall Width (W)	28.5	72.4
Overall Height with Lid (H)	47.5	120.7
Assembled Weight	64.0	29.0
53' Trailer Quantity	130	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	8.5	21.5

## Features & Benefits

- Double wall construction in load bearing areas for increased strength and durability
- High impact polyethylene resin with anti-oxidants and UV stabilizers for long life indoors or in sunlight
- Choice of graffiti resistant easy-to-clean standard colors
- Container bodies are highly nestable for efficient shipping and storage
- Factory assembled lids save installation time and expense
- Weighted six-bolt base deters theft and provides a stable container platform
- Bolt locating guides aid base installation
- Large areas for logos and slogans on all four sides; Recessed branding and label areas protect graphics from wear
- Domed, 4-way entry lid provides easy access from all sides
- Wide opening hinged lid speeds collection
- Smooth interior prevents snagged or trapped materials when auto dumping
- 3-piece design allows replacement of parts as needed

## Options

- Gravity lid lock restricts scavenging in upright position, but releases at 90 degrees of tilt when being dumped by automated lifters
- Choice of granite colors
- In-mold color labels available for logos and slogans
- Reusable injection molded 32 Gallon plastic liner available

### Corporate Headquarters

4010 East 26th St., Los Angeles, CA 90058  
(800) 421-6244 • (323) 262-5145

### Locations

Los Angeles, CA • Orlando, FL • Atlanta, GA • De Soto, KS  
Erie, PA • Dallas, TX • Kenosha, WI • Quebec, Canada  
Querétaro, Qro., Mexico

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A FAMILY TRADITION OF GROWTH, SERVICE AND INNOVATION



# 75 Gallon Public Litter Container



## Features & Benefits

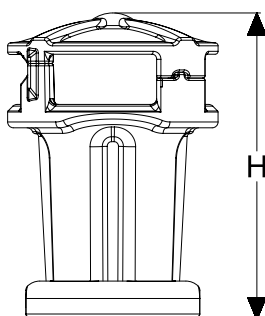
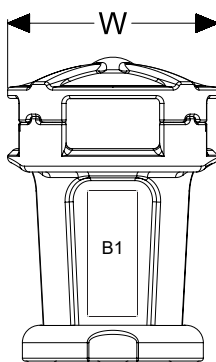
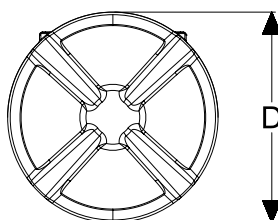
- Double wall construction in load bearing areas for increased strength and durability
- High impact polyethylene resin with anti-oxidants and UV stabilizers for long life indoors or in sunlight
- Choice of graffiti resistant easy-to-clean standard colors
- Container bodies are highly nestable for efficient shipping and storage
- Factory assembled lids save installation time and expense
- Weighted six-bolt base deters theft and provides a stable container platform
- Bolt locating guides aid base installation
- Large areas for logos and slogans on all four sides; Recessed branding and label areas protect graphics from wear
- Domed, 4-way entry lid provides easy access from all sides
- Wide opening hinged lid speeds collection
- Smooth interior prevents snagged or trapped materials when auto dumping
- 3-piece design allows replacement of parts as needed

## Options

- Gravity lid lock restricts scavenging in upright position, but releases at 90 degrees of tilt when being dumped by automated lifters
- Choice of granite colors
- In-mold color labels available for logos and slogans
- Reusable injection molded 32 Gallon plastic liner available

Specifications	IN/LB	CM/KG
Capacity (Gallons / Liters)	75 Gal	284 L
Overall Depth (D)	36.0	91.4
Overall Width (W)	36.0	91.4
Overall Height with Lid (H)	50.5	128.3
Assembled Weight	78.0	35.4
53' Trailer Quantity	128	

Decoration Areas	WIDTH (IN)	HEIGHT (IN)
Side Brand - Hot Stamp (B1)	8.5	21.5



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## ***Certification of Hot-Melt Compounding***

Rehrig Pacific blends high density polyethylene with UV-stabilized colorant using the hot-melt compounding process for the production of our recycling bins and 35, 65, and 95 Gallon Huskylite® containers. All materials are in a molted state when injected into the mold in order to ensure uniform distribution of these materials throughout the container.

**Address of manufacturing facility:**

625 W. Mockingbird Lane Dallas TX 75247

**Model & Serial # of Extruding Equipment:** KM3200-55000MX 2007 – Serial #61008826

x



## Statement of Recycle Ability

Rehrig Pacific Company certifies that all material used to manufacture our 35, 65, and 95-gallon containers are 100% recyclable, including plastic resin and steel. When the time is right, we can assist you in order to close the loop on recycling.



June 3, 2020

To whom it may concern:

This letter is to certify that The Dow Chemical Company supplies 100% prime HDPE resin (product numbers DMDB-7950 and 06448N) made to our production specifications.

The formulation of both products includes appropriate levels of both Primary and Secondary Antioxidants.

DMDB-7950 and 06448N are used by Rehrig Pacific Company in the manufacture of roll-out carts.

If you have any further questions, please do not hesitate to contact me.

Regards,

*James Walley*

Sr. Account Executive  
Dow – Packaging and Specialty Plastics  
6216 E. Pacific Coast Hwy. #227  
Long Beach, CA 90803 USA  
Phone: (562) 986-7925  
Mobile: (562) 547-5435 E-mail: [jwalley@dow.com](mailto:jwalley@dow.com)



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Midland, Michigan USA

DOW RESTRICTED

May 27, 2020

To Whom It May Concern:

Techmer PM, LLC is a world class manufacturer of colorants and outdoor stabilizers and we certify that we supply Rehrig Pacific Company with masterbatch for their Roll Out Carts. This masterbatch (or concentrate) contains maximum light stable color pigments that have the highest rating possible to prevent fading. The masterbatch also contains ultraviolet light protection and thermal stabilizers to ensure minimal degradation in the field.

If you have any questions or concerns, please feel free to contact us.

Sincerely,

Greg Smith  
Techmer PM, LLC / Technical Service Representative  
Direct: 865-425-2142  
Email: [gsmith@techmerpm.com](mailto:gsmith@techmerpm.com)  
*Plastics News Best Places to Work 2014, 2016, 2017, 2019*

California

Delaware

Georgia

Illinois

Kansas

Querétaro

Tennessee



# Marketing Plan

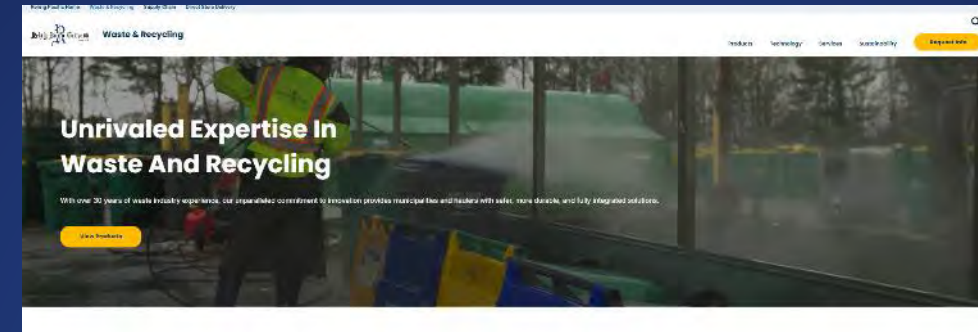


# Our commitment to the Waste and Recycling Industry

For the past six years we have dedicated extensive marketing time and effort to sharing our expertise and leadership in the Waste and Recycling industry.

We have illustrated this through:

- New Website
- Updated collateral
- Case Studies
- Videos
- Social media posts & press releases



## Leaders In Complete, End-To-End Solutions

### Waste & Recycle Containers

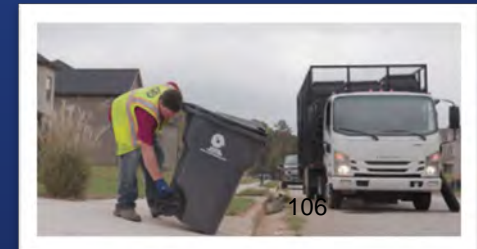
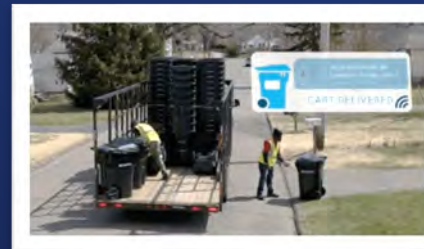
#### Core Plastic

We are the nation's leading supplier of residential roll-out carts made with up to 40% recycled content.

[View Products](#)

#### Scan & Track

#### Service & Maintain





# Marketing Tactics

We take an “always-on” approach to our environmental marketing. We use both paid and organic media to drive awareness and sales.

Tactics include:

- **Paid Media Outlets:** Waste 360 & Waste Today
- **Paid LinkedIn:** 4-6 months per year
- **Organic LinkedIn:** 2-4 posts per month including roll-outs
- **Email marketing:** timed mostly to trade shows or specific events
- **Trade Shows:** participation in over 50 national and regional events





# Paid Marketing Outlets

## Waste 360: (all digital)

- Always on promotions on top digital platform
  - Banner and High impact Ads
  - Eblasts to Haulers and Munis
  - Coffee talk video
  - Sponsored Monthly content
    - Videos, Advertorials, Thought leadership

## Waste Today: (mixture of Print and Digital)

- 2 Full page ads a year
- 1 Advertorial
- Digital Ads and promotion of Advertorial with Retargeting – Email Blast

## NWRA – Who's Who Guide – full page ad

## LinkedIn Paid – 4-6 month spend tied to Trade shows



**Technology is ushering in a New Era of Waste Collection**

The challenges this waste and recycling industry faces today are much different from how waste collection was managed 10, 20, or even 30 years ago. The industry is uniquely poised to adopt solutions that are safer and more efficient.

[Learn More](#)

### The Power of Advanced Technology

Advanced technology is what is driving the industry forward. Smart technology, developed by Rehrig Pacific, makes new cutting-edge technology can achieve impactful results in the waste and recycling industry.

### Core Features Include:

- Work Order + Inventory**  
Real-time tracking of container movements, enhances facility's transparency and operational efficiency.
- Service Verification**  
GPS enables to track and confirm pick-up enhance operational efficiency, reduce fuel use, and improve customer communication and satisfaction.
- Visual Verification**  
On-site camera system captures and records irregularities during waste collection, such as the unavailability of cans, ensuring transparency and customer service.

### Tangible Outcomes From Day One

One partner utilizing Rehrig Pacific technology achieved remarkable results over a 25% boost in waste efficiency and substantial financial savings, amounting to \$1.8 million annually with a projected savings of \$8.8 million over five years.

### Minimize Operating Costs, Enhance Customer Experiences and Boost Efficiency

Discover how Rehrig Pacific technology by Rehrig Pacific can transform your waste collection operations and protect your services into a new era.

[Learn More](#)



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Rehrig Pacific Company  
400 E. Main Street  
Los Angeles, California 90012



# Trade Show & Industry Engagement

Our team actively supports major industry events and over 50 regional events per year.

Sponsorships include silent auctions, charity events, and golf tournaments including WM's Phoenix open



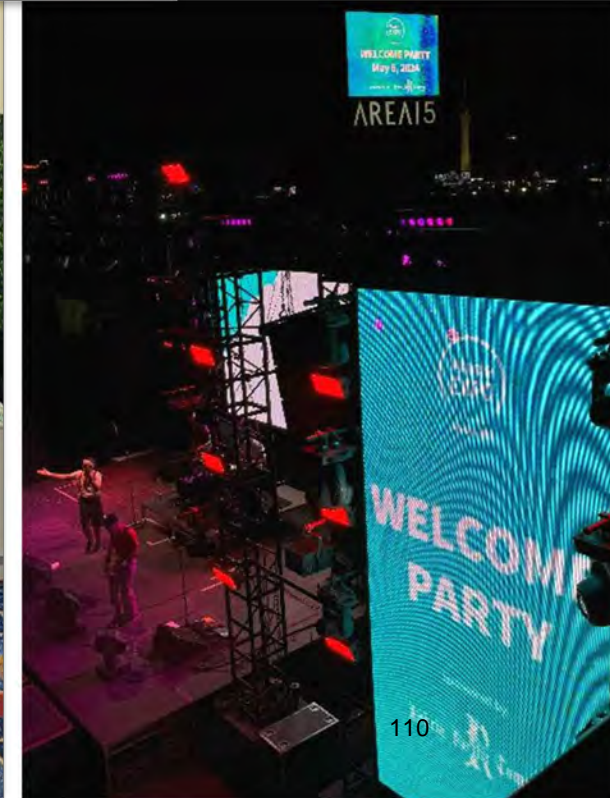
# Waste Expo Leaders

We are a key sponsor for the industry's premier annual event in May.

- **Registration Sponsor** - past five years
- **Opening Night Party Sponsor** - past three years

Other participation includes:

- Prime booth location & Signage
- Women's Counsel – Carts on Display participant
- Speakers and panel members



# Creative Examples



### The leader in end to end environmental solutions.

Rehrig Pacific is the leading manufacturing partner to the waste and recycling industry providing a complete end-to-end solution.

**core**

We manufacture sustainable injection molded residential roll-out carts, recycling bins, and industrial containers at our eight plants across North America.

**vision**

We offer a technology solution to improve visibility for collections, routing, work orders and inventory management.

**services**

Our best-in-class service team helps our customers focus on their core business while we manage their Assembly and Distribution, as well as a complete Cart Maintenance program.

Working together, all these solutions provide long-term sustainable benefits.

**Leaders in sustainable cart manufacturing**

Our line of sustainable smart carts is the result of Rehrig Pacific's unique manufacturing expertise. We've developed a first-of-its-kind process that allows us to combine virgin plastic with unmatched volumes of recycled material. The result is a product that contains more recycled material than previously thought possible, without compromising the structural integrity or desired brand appearance of the final product.



up to **40%** Post Consumer Recycle  
including **10%** Ocean Bound Plastic



up to **40%** Post Consumer Recycle  
including **10%** Curbside Bulky Waste



up to **50%** Post Consumer Recycle

Learn more at [rehrigpacific.com](https://rehrigpacific.com)



## Rehrig Pacific Company Partners with Openscreen to Revolutionize the Waste and Recycling Industry

October 17, 2024

Openscreen, the leader in Point of Interaction support and engagement, is pleased to announce a partnership with Rehrig Pacific...



Rehrig Pacific Company  
10,376 followers  
1w • Edited •

Rehrig Pacific is truly excited to partner with [Gatehouse Purchasing, LLC](#) to roll out over 15,000 carts in Russellville, AR for CARDS as they continue their non-stop growth. ...more

### 15,000 Waste & Recycling Carts in Russellville, AR





Cesar K. Zamora and 91 others • 2 comments • 9 reposts

Like Comment Repost

Organic impressions: 2,951 impressions • Hide results



Rehrig Pacific Company  
10,376 followers  
2mo •

Have you checked out Waste360's Coffee Talk video featuring our very own Larry Tobin? Watch the video here to learn how integrated technology, like Rehrig Pacific's Vision software, is revolutionizing the waste and recycling. ...more





### Waste 360's Coffee Talk:

"Best Practices in Waste & Recycling Technology"

**Larry Tobin**  
National Sales Manager  
Environmental

Jack Heide and 73 others • 4 comments • 9 reposts



Rehrig Pacific Company  
10,376 followers  
1mo •

Introducing our Organics Material Collection Station, built to help establishments with large organic waste output, like schools, restaurants, and grocery stores. Designed with the necessary strength, durability, and maneuverability. ...more



## 100% RECYCLABLE POLYETHYLENE RESIN

Miles Bohannon and 99 others • 2 comments • 17 reposts

111

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# Future Co-Branded Thought Starters

There are multiple ways we can partner in the future:

1. Video for Municipalities showcasing the partnership and impact to their waste and recycling programs
2. Co-author an advertorial for Waste Today or Waste 360 explaining the benefits of cooperative purchasing for this industry
3. Targeted LinkedIn campaigns – align on the greatest shared opportunities to build awareness for the power of cooperative buying



# Example of Preliminary Marketing Calendar 2025

	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26
Trade Shows		Pheonix Open	Wcnx-Charity golf event		Waste Expo 5-8 Las Vegas				Canadian Waste and Recycling Expo	NWRA Annual EREF Networking Event	Rcon (wastecon) 12-15 Columbus OH			Pheonix Open	Wcnx-Charity golf event	
Secondary Shows						Recycling Council of British Columbia				TX Muni						
Environmental Focus:	End to end - Vision for Munis			Waste Expo - End to End		Organics			Fall Shows			Service (A&D) & Container management			Waste Expo - End to End	
Paid LinkedIn																
Waste 360	Always on - digital banners, page take overs, podcasts, advitorials															
Waste Today				Waste Expo issue		Carts & Containers Mag				Ebalsts & Digital						Waste Expo issue
NWRA				Waste Expo issue						Sponsorship						Waste Expo issue
Email Mtk																

## BigBelly

### Summary of System Specifications:

#### Bigbelly's CLEAN™ Software Technology Products

Bigbelly's CLEAN™ technology enables you to make both real-time and long-term decisions about your waste collection. The software includes a set of tools for system setup, management, monitoring, and optimization, all accessible via web and mobile apps.

1. **CLEAN™ Management Console-** A robust software platform that provides real-time, actionable insights for managing public space waste. It includes tools for system setup, management, monitoring, and optimization, accessible via web and mobile apps. The dashboard offers real-time information on bin status, historical statistics, and system diagnostics
2. **CLEAN™ Mobile- Description:** A mobile app that complements the CLEAN™ Management Console, providing real-time fullness data, bin status information, and system diagnostics. It also facilitates installation and setup with step-by-step instructions
3. **BigBelly Smart-** A fully enclosed, CLEAN™ connected trash bin with an LED fullness indicator. It is battery-powered and has a capacity of 50 gallons
4. **BigBelly Smart Max-** Like the BigBelly Smart, but with a solar-powered compactor, increasing its capacity to 150 gallons. It also features an LED fullness indicator and CLEAN™ connectivity
5. **BigBelly Sense-** A fully enclosed trash bin with an LED fullness indicator, battery-powered, and a capacity of 50 gallons
6. **BigBelly Sense Max-** A solar-powered compactor bin with an LED fullness indicator and a capacity of 150 gallons. It is designed for high-traffic areas
7. **BigBelly Element -** A basic, fully enclosed trash bin with a capacity of 50 gallons. It is designed for areas that do not require smart technology

#### Pricing Related to Bigbelly's CLEAN™ Software Technology Products

- Smart Max 150-gallon compactor with hopper- \$ per bin
- Smart Max Lifecycle Software - \$ per bin
- Smart 50-gallon recycle bin with hopper - \$
- Smart Lifecycle Software - \$
- Non-Smart public space bin no software ELEMENT - \$

**ALL BINS COME WITH A 5-YEAR PARTS AND LABOR WARRANTY – VANDALISM NOT INCLUDED** Installation and shipping are based on quantity of bins per order. The above prices do not include sales tax.