COMMONWEALTH OF VIRGINIA

County of Henrico

Tutoring and Independent Instruction Services and Other Related Services
Contract No. 2835A
Amendment No. 1
February 26, 2026

Whereas, the County School Board of Henrico County, Virginia ("HCPS") and University Instructors LLC ("Contractor") entered into Contract No. 2835A (the "Contract") dated July 21, 2025 to provide tutoring and independent instruction services and other related services when needed and requested by HCPS; and,

Whereas, the parties wish to further clarify Other Related Services included in Scope of Services included in Contract Documents; and,

Whereas, the clarifications include the inclusion of Managed Service Provider solutions and hourly billing rates specific to school counselors, school psychologists, school social workers, IEP case managers, 504 coordinators, transition specialists, speech-language pathologists, speech-language pathologist assistants, occupational therapists, occupational therapist assistants, physical therapists, physical therapist assistants, board certified behavior analysts, registered behavior technicians, school nurses, classified staff, and district leadership.

Now, therefore, the parties agree to amend the Contract as follows:

1. The Scope of Services, Other Related Services (Section II(C) of the Request for Proposals) shall be revised in its entirety to read as follows:

   C. Other Related Services
   The Successful Offeror(s) may provide any other proposed related services available. The use of other proposed related services shall be independent and not require the inclusion of the aforementioned tutoring and independent instruction services.

   1. Managed Service Provider ("MSP") Services
   The Successful Offeror may provide MSP services as on other related service to help manage and coordinate multiple approved subcontractors and partner organizations. MSP services include but are not limited to:

   a. Coordinating and onboarding partners.
   b. Tracking credentials and compliance.
   c. Managing assignments and placements.
   d. Processing invoices and payments.
   e. Providing reporting and monitoring performance.
   f. Overseeing operational workflows across partners.

   When acting as an MSP, the Successful Offeror(s) will remain fully responsible for overall program oversight and contract compliance, the performance of all approved partners and subcontractors, and compliance with all applicable federal, state, and local laws, regulations and data privacy requirements.

2. Exhibit 1A shall be added to the Contract for compensation rates for the listed services.

3. The Compensation section of the Contract shall be revised to read as follows:

   COMPENSATION: *The compensation HCPS will pay to the Contractor under this Contract shall by pursuant to Exhibit B of this Contract and Exhibit 1A of Amendment No. 1.*

4. All other provisions of the Contract remain in full force and effect.

In witness whereof, the parties have caused this Amendment No. 1 to the Contract to be executed by the following duly authorized individuals:

University Instructors LLC
4101 Cox Road, Suite 200-24
Glen Allen, VA 23060

Josh Ellis (Feb 26, 2026 09:37:10 EST)

Signature

Name and Title

02/26/2026

Date

County School Board of Henrico County, Virginia
406 Dabbs House Road
Henrico, VA 23223

Oscar Knott, Purchasing Director

02/27/2026

Date

APPROVED AS TO FORM

Assistant County Attorney

02/27/2026

Date

Exhibit 1A

							VIRGINIA		
	School Counselor						$95.00 / hour		
AL	$105.00 / hour	HI	$105.00 / hour	MA	$105.00 / hour	NM	$105.00 / hour	SD	$105.00 / hour
AK	$105.00 / hour	ID	$105.00 / hour	MI	$105.00 / hour	NY	$105.00 / hour	TN	$105.00 / hour
AZ	$105.00 / hour	IL	$105.00 / hour	MN	$105.00 / hour	NC	$105.00 / hour	TX	$105.00 / hour
AR	$105.00 / hour	IN	$105.00 / hour	MS	$105.00 / hour	ND	$105.00 / hour	UT	$105.00 / hour
CA	$105.00 / hour	IA	$105.00 / hour	MO	$105.00 / hour	OH	$105.00 / hour	VT	$105.00 / hour
CO	$105.00 / hour	KS	$105.00 / hour	MT	$105.00 / hour	OK	$105.00 / hour	WA	$105.00 / hour
CT	$105.00 / hour	KY	$105.00 / hour	NE	$105.00 / hour	OR	$105.00 / hour	WV	$105.00 / hour
DE	$105.00 / hour	LA	$105.00 / hour	NV	$105.00 / hour	PA	$105.00 / hour	WI	$105.00 / hour
FL	$105.00 / hour	ME	$105.00 / hour	NH	$105.00 / hour	RI	$105.00 / hour	WY	$105.00 / hour
GA	$105.00 / hour	MD	$105.00 / hour	NJ	$105.00 / hour	SC	$105.00 / hour	DC	$105.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	School Psychologist						$100.00 / hour		
AL	$125.00 / hour	HI	$125.00 / hour	MA	$125.00 / hour	NM	$125.00 / hour	SD	$125.00 / hour
AK	$125.00 / hour	ID	$125.00 / hour	MI	$125.00 / hour	NY	$125.00 / hour	TN	$125.00 / hour
AZ	$125.00 / hour	IL	$125.00 / hour	MN	$125.00 / hour	NC	$125.00 / hour	TX	$125.00 / hour
AR	$125.00 / hour	IN	$125.00 / hour	MS	$125.00 / hour	ND	$125.00 / hour	UT	$125.00 / hour
CA	$125.00 / hour	IA	$125.00 / hour	MO	$125.00 / hour	OH	$125.00 / hour	VT	$125.00 / hour
CO	$125.00 / hour	KS	$125.00 / hour	MT	$125.00 / hour	OK	$125.00 / hour	WA	$125.00 / hour
CT	$125.00 / hour	KY	$125.00 / hour	NE	$125.00 / hour	OR	$125.00 / hour	WV	$125.00 / hour
DE	$125.00 / hour	LA	$125.00 / hour	NV	$125.00 / hour	PA	$125.00 / hour	WI	$125.00 / hour
FL	$125.00 / hour	ME	$125.00 / hour	NH	$125.00 / hour	RI	$125.00 / hour	WY	$125.00 / hour
GA	$125.00 / hour	MD	$125.00 / hour	NJ	$125.00 / hour	SC	$125.00 / hour	DC	$125.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	School Social Worker						$95.00 / hour		
AL	$105.00 / hour	HI	$105.00 / hour	MA	$105.00 / hour	NM	$105.00 / hour	SD	$105.00 / hour
AK	$105.00 / hour	ID	$105.00 / hour	MI	$105.00 / hour	NY	$105.00 / hour	TN	$105.00 / hour
AZ	$105.00 / hour	IL	$105.00 / hour	MN	$105.00 / hour	NC	$105.00 / hour	TX	$105.00 / hour
AR	$105.00 / hour	IN	$105.00 / hour	MS	$105.00 / hour	ND	$105.00 / hour	UT	$105.00 / hour
CA	$105.00 / hour	IA	$105.00 / hour	MO	$105.00 / hour	OH	$105.00 / hour	VT	$105.00 / hour
CO	$105.00 / hour	KS	$105.00 / hour	MT	$105.00 / hour	OK	$105.00 / hour	WA	$105.00 / hour
CT	$105.00 / hour	KY	$105.00 / hour	NE	$105.00 / hour	OR	$105.00 / hour	WV	$105.00 / hour
DE	$105.00 / hour	LA	$105.00 / hour	NV	$105.00 / hour	PA	$105.00 / hour	WI	$105.00 / hour
FL	$105.00 / hour	ME	$105.00 / hour	NH	$105.00 / hour	RI	$105.00 / hour	WY	$105.00 / hour
GA	$105.00 / hour	MD	$105.00 / hour	NJ	$105.00 / hour	SC	$105.00 / hour	DC	$105.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	IEP Case Manager						$110.00 / hour		
AL	$125.00 / hour	HI	$125.00 / hour	MA	$125.00 / hour	NM	$125.00 / hour	SD	$125.00 / hour
AK	$125.00 / hour	ID	$125.00 / hour	MI	$125.00 / hour	NY	$125.00 / hour	TN	$125.00 / hour
AZ	$125.00 / hour	IL	$125.00 / hour	MN	$125.00 / hour	NC	$125.00 / hour	TX	$125.00 / hour
AR	$125.00 / hour	IN	$125.00 / hour	MS	$125.00 / hour	ND	$125.00 / hour	UT	$125.00 / hour
CA	$125.00 / hour	IA	$125.00 / hour	MO	$125.00 / hour	OH	$125.00 / hour	VT	$125.00 / hour
CO	$125.00 / hour	KS	$125.00 / hour	MT	$125.00 / hour	OK	$125.00 / hour	WA	$125.00 / hour
CT	$125.00 / hour	KY	$125.00 / hour	NE	$125.00 / hour	OR	$125.00 / hour	WV	$125.00 / hour
DE	$125.00 / hour	LA	$125.00 / hour	NV	$125.00 / hour	PA	$125.00 / hour	WI	$125.00 / hour
FL	$125.00 / hour	ME	$125.00 / hour	NH	$125.00 / hour	RI	$125.00 / hour	WY	$125.00 / hour
GA	$125.00 / hour	MD	$125.00 / hour	NJ	$125.00 / hour	SC	$125.00 / hour	DC	$125.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	504 Coordinator						$95.00 / hour		
AL	$105.00 / hour	HI	$105.00 / hour	MA	$105.00 / hour	NM	$105.00 / hour	SD	$105.00 / hour
AK	$105.00 / hour	ID	$105.00 / hour	MI	$105.00 / hour	NY	$105.00 / hour	TN	$105.00 / hour
AZ	$105.00 / hour	IL	$105.00 / hour	MN	$105.00 / hour	NC	$105.00 / hour	TX	$105.00 / hour
AR	$105.00 / hour	IN	$105.00 / hour	MS	$105.00 / hour	ND	$105.00 / hour	UT	$105.00 / hour
CA	$105.00 / hour	IA	$105.00 / hour	MO	$105.00 / hour	OH	$105.00 / hour	VT	$105.00 / hour
CO	$105.00 / hour	KS	$105.00 / hour	MT	$105.00 / hour	OK	$105.00 / hour	WA	$105.00 / hour
CT	$105.00 / hour	KY	$105.00 / hour	NE	$105.00 / hour	OR	$105.00 / hour	WV	$105.00 / hour
DE	$105.00 / hour	LA	$105.00 / hour	NV	$105.00 / hour	PA	$105.00 / hour	WI	$105.00 / hour
FL	$105.00 / hour	ME	$105.00 / hour	NH	$105.00 / hour	RI	$105.00 / hour	WY	$105.00 / hour
GA	$105.00 / hour	MD	$105.00 / hour	NJ	$105.00 / hour	SC	$105.00 / hour	DC	$105.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	Transition Specialist						$95.00 / hour		
AL	$105.00 / hour	HI	$105.00 / hour	MA	$105.00 / hour	NM	$105.00 / hour	SD	$105.00 / hour
AK	$105.00 / hour	ID	$105.00 / hour	MI	$105.00 / hour	NY	$105.00 / hour	TN	$105.00 / hour
AZ	$105.00 / hour	IL	$105.00 / hour	MN	$105.00 / hour	NC	$105.00 / hour	TX	$105.00 / hour
AR	$105.00 / hour	IN	$105.00 / hour	MS	$105.00 / hour	ND	$105.00 / hour	UT	$105.00 / hour
CA	$105.00 / hour	IA	$105.00 / hour	MO	$105.00 / hour	OH	$105.00 / hour	VT	$105.00 / hour
CO	$105.00 / hour	KS	$105.00 / hour	MT	$105.00 / hour	OK	$105.00 / hour	WA	$105.00 / hour
CT	$105.00 / hour	KY	$105.00 / hour	NE	$105.00 / hour	OR	$105.00 / hour	WV	$105.00 / hour
DE	$105.00 / hour	LA	$105.00 / hour	NV	$105.00 / hour	PA	$105.00 / hour	WI	$105.00 / hour
FL	$105.00 / hour	ME	$105.00 / hour	NH	$105.00 / hour	RI	$105.00 / hour	WY	$105.00 / hour
GA	$105.00 / hour	MD	$105.00 / hour	NJ	$105.00 / hour	SC	$105.00 / hour	DC	$105.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	Speech-Language Pathologist Assistant (SLPA)						$85.00 / hour		
AL	$95.00 / hour	HI	$95.00 / hour	MA	$95.00 / hour	NM	$95.00 / hour	SD	$95.00 / hour
AK	$95.00 / hour	ID	$95.00 / hour	MI	$95.00 / hour	NY	$95.00 / hour	TN	$95.00 / hour
AZ	$95.00 / hour	IL	$95.00 / hour	MN	$95.00 / hour	NC	$95.00 / hour	TX	$95.00 / hour
AR	$95.00 / hour	IN	$95.00 / hour	MS	$95.00 / hour	ND	$95.00 / hour	UT	$95.00 / hour
CA	$95.00 / hour	IA	$95.00 / hour	MO	$95.00 / hour	OH	$95.00 / hour	VT	$95.00 / hour
CO	$95.00 / hour	KS	$95.00 / hour	MT	$95.00 / hour	OK	$95.00 / hour	WA	$95.00 / hour
CT	$95.00 / hour	KY	$95.00 / hour	NE	$95.00 / hour	OR	$95.00 / hour	WV	$95.00 / hour
DE	$95.00 / hour	LA	$95.00 / hour	NV	$95.00 / hour	PA	$95.00 / hour	WI	$95.00 / hour
FL	$95.00 / hour	ME	$95.00 / hour	NH	$95.00 / hour	RI	$95.00 / hour	WY	$95.00 / hour
GA	$95.00 / hour	MD	$95.00 / hour	NJ	$95.00 / hour	SC	$95.00 / hour	DC	$95.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	Speech-Language Pathologist (SLP)						$130.00 / hour		
AL	$150.00 / hour	HI	$150.00 / hour	MA	$150.00 / hour	NM	$150.00 / hour	SD	$150.00 / hour
AK	$150.00 / hour	ID	$150.00 / hour	MI	$150.00 / hour	NY	$150.00 / hour	TN	$150.00 / hour
AZ	$150.00 / hour	IL	$150.00 / hour	MN	$150.00 / hour	NC	$150.00 / hour	TX	$150.00 / hour
AR	$150.00 / hour	IN	$150.00 / hour	MS	$150.00 / hour	ND	$150.00 / hour	UT	$150.00 / hour
CA	$150.00 / hour	IA	$150.00 / hour	MO	$150.00 / hour	OH	$150.00 / hour	VT	$150.00 / hour
CO	$150.00 / hour	KS	$150.00 / hour	MT	$150.00 / hour	OK	$150.00 / hour	WA	$150.00 / hour
CT	$150.00 / hour	KY	$150.00 / hour	NE	$150.00 / hour	OR	$150.00 / hour	WV	$150.00 / hour
DE	$150.00 / hour	LA	$150.00 / hour	NV	$150.00 / hour	PA	$150.00 / hour	WI	$150.00 / hour
FL	$150.00 / hour	ME	$150.00 / hour	NH	$150.00 / hour	RI	$150.00 / hour	WY	$150.00 / hour
GA	$150.00 / hour	MD	$150.00 / hour	NJ	$150.00 / hour	SC	$150.00 / hour	DC	$150.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	Occupational Therapist (OT)						$130.00 / hour		
AL	$150.00 / hour	HI	$150.00 / hour	MA	$150.00 / hour	NM	$150.00 / hour	SD	$150.00 / hour
AK	$150.00 / hour	ID	$150.00 / hour	MI	$150.00 / hour	NY	$150.00 / hour	TN	$150.00 / hour
AZ	$150.00 / hour	IL	$150.00 / hour	MN	$150.00 / hour	NC	$150.00 / hour	TX	$150.00 / hour
AR	$150.00 / hour	IN	$150.00 / hour	MS	$150.00 / hour	ND	$150.00 / hour	UT	$150.00 / hour
CA	$150.00 / hour	IA	$150.00 / hour	MO	$150.00 / hour	OH	$150.00 / hour	VT	$150.00 / hour
CO	$150.00 / hour	KS	$150.00 / hour	MT	$150.00 / hour	OK	$150.00 / hour	WA	$150.00 / hour
CT	$150.00 / hour	KY	$150.00 / hour	NE	$150.00 / hour	OR	$150.00 / hour	WV	$150.00 / hour
DE	$150.00 / hour	LA	$150.00 / hour	NV	$150.00 / hour	PA	$150.00 / hour	WI	$150.00 / hour
FL	$150.00 / hour	ME	$150.00 / hour	NH	$150.00 / hour	RI	$150.00 / hour	WY	$150.00 / hour
GA	$150.00 / hour	MD	$150.00 / hour	NJ	$150.00 / hour	SC	$150.00 / hour	DC	$150.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	Occupational Therapist Assistant (OTA)						$85.00 / hour		
AL	$95.00 / hour	HI	$95.00 / hour	MA	$95.00 / hour	NM	$95.00 / hour	SD	$95.00 / hour
AK	$95.00 / hour	ID	$95.00 / hour	MI	$95.00 / hour	NY	$95.00 / hour	TN	$95.00 / hour
AZ	$95.00 / hour	IL	$95.00 / hour	MN	$95.00 / hour	NC	$95.00 / hour	TX	$95.00 / hour
AR	$95.00 / hour	IN	$95.00 / hour	MS	$95.00 / hour	ND	$95.00 / hour	UT	$95.00 / hour
CA	$95.00 / hour	IA	$95.00 / hour	MO	$95.00 / hour	OH	$95.00 / hour	VT	$95.00 / hour
CO	$95.00 / hour	KS	$95.00 / hour	MT	$95.00 / hour	OK	$95.00 / hour	WA	$95.00 / hour
CT	$95.00 / hour	KY	$95.00 / hour	NE	$95.00 / hour	OR	$95.00 / hour	WV	$95.00 / hour
DE	$95.00 / hour	LA	$95.00 / hour	NV	$95.00 / hour	PA	$95.00 / hour	WI	$95.00 / hour
FL	$95.00 / hour	ME	$95.00 / hour	NH	$95.00 / hour	RI	$95.00 / hour	WY	$95.00 / hour
GA	$95.00 / hour	MD	$95.00 / hour	NJ	$95.00 / hour	SC	$95.00 / hour	DC	$95.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	Physical Therapist (PT)						$130.00 / hour		
AL	$150.00 / hour	HI	$150.00 / hour	MA	$150.00 / hour	NM	$150.00 / hour	SD	$150.00 / hour
AK	$150.00 / hour	ID	$150.00 / hour	MI	$150.00 / hour	NY	$150.00 / hour	TN	$150.00 / hour
AZ	$150.00 / hour	IL	$150.00 / hour	MN	$150.00 / hour	NC	$150.00 / hour	TX	$150.00 / hour
AR	$150.00 / hour	IN	$150.00 / hour	MS	$150.00 / hour	ND	$150.00 / hour	UT	$150.00 / hour
CA	$150.00 / hour	IA	$150.00 / hour	MO	$150.00 / hour	OH	$150.00 / hour	VT	$150.00 / hour
CO	$150.00 / hour	KS	$150.00 / hour	MT	$150.00 / hour	OK	$150.00 / hour	WA	$150.00 / hour
CT	$150.00 / hour	KY	$150.00 / hour	NE	$150.00 / hour	OR	$150.00 / hour	WV	$150.00 / hour
DE	$150.00 / hour	LA	$150.00 / hour	NV	$150.00 / hour	PA	$150.00 / hour	WI	$150.00 / hour
FL	$150.00 / hour	ME	$150.00 / hour	NH	$150.00 / hour	RI	$150.00 / hour	WY	$150.00 / hour
GA	$150.00 / hour	MD	$150.00 / hour	NJ	$150.00 / hour	SC	$150.00 / hour	DC	$150.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	Physical Therapist Assistant (PTA)						$85.00 / hour		
AL	$95.00 / hour	HI	$95.00 / hour	MA	$95.00 / hour	NM	$95.00 / hour	SD	$95.00 / hour
AK	$95.00 / hour	ID	$95.00 / hour	MI	$95.00 / hour	NY	$95.00 / hour	TN	$95.00 / hour
AZ	$95.00 / hour	IL	$95.00 / hour	MN	$95.00 / hour	NC	$95.00 / hour	TX	$95.00 / hour
AR	$95.00 / hour	IN	$95.00 / hour	MS	$95.00 / hour	ND	$95.00 / hour	UT	$95.00 / hour
CA	$95.00 / hour	IA	$95.00 / hour	MO	$95.00 / hour	OH	$95.00 / hour	VT	$95.00 / hour
CO	$95.00 / hour	KS	$95.00 / hour	MT	$95.00 / hour	OK	$95.00 / hour	WA	$95.00 / hour
CT	$95.00 / hour	KY	$95.00 / hour	NE	$95.00 / hour	OR	$95.00 / hour	WV	$95.00 / hour
DE	$95.00 / hour	LA	$95.00 / hour	NV	$95.00 / hour	PA	$95.00 / hour	WI	$95.00 / hour
FL	$95.00 / hour	ME	$95.00 / hour	NH	$95.00 / hour	RI	$95.00 / hour	WY	$95.00 / hour
GA	$95.00 / hour	MD	$95.00 / hour	NJ	$95.00 / hour	SC	$95.00 / hour	DC	$95.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	Board Certified Behavior Analyst (BCBA)						$145.00 / hour		
AL	$160.00 / hour	HI	$160.00 / hour	MA	$160.00 / hour	NM	$160.00 / hour	SD	$160.00 / hour
AK	$160.00 / hour	ID	$160.00 / hour	MI	$160.00 / hour	NY	$160.00 / hour	TN	$160.00 / hour
AZ	$160.00 / hour	IL	$160.00 / hour	MN	$160.00 / hour	NC	$160.00 / hour	TX	$160.00 / hour
AR	$160.00 / hour	IN	$160.00 / hour	MS	$160.00 / hour	ND	$160.00 / hour	UT	$160.00 / hour
CA	$160.00 / hour	IA	$160.00 / hour	MO	$160.00 / hour	OH	$160.00 / hour	VT	$160.00 / hour
CO	$160.00 / hour	KS	$160.00 / hour	MT	$160.00 / hour	OK	$160.00 / hour	WA	$160.00 / hour
CT	$160.00 / hour	KY	$160.00 / hour	NE	$160.00 / hour	OR	$160.00 / hour	WV	$160.00 / hour
DE	$160.00 / hour	LA	$160.00 / hour	NV	$160.00 / hour	PA	$160.00 / hour	WI	$160.00 / hour
FL	$160.00 / hour	ME	$160.00 / hour	NH	$160.00 / hour	RI	$160.00 / hour	WY	$160.00 / hour
GA	$160.00 / hour	MD	$160.00 / hour	NJ	$160.00 / hour	SC	$160.00 / hour	DC	$160.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	Registered Behavior Technician						$75.00 / hour		
AL	$85.00 / hour	HI	$85.00 / hour	MA	$85.00 / hour	NM	$85.00 / hour	SD	$85.00 / hour
AK	$85.00 / hour	ID	$85.00 / hour	MI	$85.00 / hour	NY	$85.00 / hour	TN	$85.00 / hour
AZ	$85.00 / hour	IL	$85.00 / hour	MN	$85.00 / hour	NC	$85.00 / hour	TX	$85.00 / hour
AR	$85.00 / hour	IN	$85.00 / hour	MS	$85.00 / hour	ND	$85.00 / hour	UT	$85.00 / hour
CA	$85.00 / hour	IA	$85.00 / hour	MO	$85.00 / hour	OH	$85.00 / hour	VT	$85.00 / hour
CO	$85.00 / hour	KS	$85.00 / hour	MT	$85.00 / hour	OK	$85.00 / hour	WA	$85.00 / hour
CT	$85.00 / hour	KY	$85.00 / hour	NE	$85.00 / hour	OR	$85.00 / hour	WV	$85.00 / hour
DE	$85.00 / hour	LA	$85.00 / hour	NV	$85.00 / hour	PA	$85.00 / hour	WI	$85.00 / hour
FL	$85.00 / hour	ME	$85.00 / hour	NH	$85.00 / hour	RI	$85.00 / hour	WY	$85.00 / hour
GA	$85.00 / hour	MD	$85.00 / hour	NJ	$85.00 / hour	SC	$85.00 / hour	DC	$85.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
					School Nurse		$95.00 / hour		
AL	$125.00 / hour	HI	$125.00 / hour	MA	$125.00 / hour	NM	$125.00 / hour	SD	$125.00 / hour
AK	$125.00 / hour	ID	$125.00 / hour	MI	$125.00 / hour	NY	$125.00 / hour	TN	$125.00 / hour
AZ	$125.00 / hour	IL	$125.00 / hour	MN	$125.00 / hour	NC	$125.00 / hour	TX	$125.00 / hour
AR	$125.00 / hour	IN	$125.00 / hour	MS	$125.00 / hour	ND	$125.00 / hour	UT	$125.00 / hour
CA	$125.00 / hour	IA	$125.00 / hour	MO	$125.00 / hour	OH	$125.00 / hour	VT	$125.00 / hour
CO	$125.00 / hour	KS	$125.00 / hour	MT	$125.00 / hour	OK	$125.00 / hour	WA	$125.00 / hour
CT	$125.00 / hour	KY	$125.00 / hour	NE	$125.00 / hour	OR	$125.00 / hour	WV	$125.00 / hour
DE	$125.00 / hour	LA	$125.00 / hour	NV	$125.00 / hour	PA	$125.00 / hour	WI	$125.00 / hour
FL	$125.00 / hour	ME	$125.00 / hour	NH	$125.00 / hour	RI	$125.00 / hour	WY	$125.00 / hour
GA	$125.00 / hour	MD	$125.00 / hour	NJ	$125.00 / hour	SC	$125.00 / hour	DC	$125.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
					Classified Staff		$85.00 / hour		
AL	$95.00 / hour	HI	$95.00 / hour	MA	$95.00 / hour	NM	$95.00 / hour	SD	$95.00 / hour
AK	$95.00 / hour	ID	$95.00 / hour	MI	$95.00 / hour	NY	$95.00 / hour	TN	$95.00 / hour
AZ	$95.00 / hour	IL	$95.00 / hour	MN	$95.00 / hour	NC	$95.00 / hour	TX	$95.00 / hour
AR	$95.00 / hour	IN	$95.00 / hour	MS	$95.00 / hour	ND	$95.00 / hour	UT	$95.00 / hour
CA	$95.00 / hour	IA	$95.00 / hour	MO	$95.00 / hour	OH	$95.00 / hour	VT	$95.00 / hour
CO	$95.00 / hour	KS	$95.00 / hour	MT	$95.00 / hour	OK	$95.00 / hour	WA	$95.00 / hour
CT	$95.00 / hour	KY	$95.00 / hour	NE	$95.00 / hour	OR	$95.00 / hour	WV	$95.00 / hour
DE	$95.00 / hour	LA	$95.00 / hour	NV	$95.00 / hour	PA	$95.00 / hour	WI	$95.00 / hour
FL	$95.00 / hour	ME	$95.00 / hour	NH	$95.00 / hour	RI	$95.00 / hour	WY	$95.00 / hour
GA	$95.00 / hour	MD	$95.00 / hour	NJ	$95.00 / hour	SC	$95.00 / hour	DC	$95.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

							VIRGINIA		
	District Leadership						$150.00 / hour		
AL	$175.00 / hour	HI	$175.00 / hour	MA	$175.00 / hour	NM	$175.00 / hour	SD	$175.00 / hour
AK	$175.00 / hour	ID	$175.00 / hour	MI	$175.00 / hour	NY	$175.00 / hour	TN	$175.00 / hour
AZ	$175.00 / hour	IL	$175.00 / hour	MN	$175.00 / hour	NC	$175.00 / hour	TX	$175.00 / hour
AR	$175.00 / hour	IN	$175.00 / hour	MS	$175.00 / hour	ND	$175.00 / hour	UT	$175.00 / hour
CA	$175.00 / hour	IA	$175.00 / hour	MO	$175.00 / hour	OH	$175.00 / hour	VT	$175.00 / hour
CO	$175.00 / hour	KS	$175.00 / hour	MT	$175.00 / hour	OK	$175.00 / hour	WA	$175.00 / hour
CT	$175.00 / hour	KY	$175.00 / hour	NE	$175.00 / hour	OR	$175.00 / hour	WV	$175.00 / hour
DE	$175.00 / hour	LA	$175.00 / hour	NV	$175.00 / hour	PA	$175.00 / hour	WI	$175.00 / hour
FL	$175.00 / hour	ME	$175.00 / hour	NH	$175.00 / hour	RI	$175.00 / hour	WY	$175.00 / hour
GA	$175.00 / hour	MD	$175.00 / hour	NJ	$175.00 / hour	SC	$175.00 / hour	DC	$175.00 / hour

NOTE: Pricing dependent on scope and levels of certification required. UI would like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
- $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
- $5,000,000+ up to 10% discount on hourly rate listed

All hourly positions included in this Amendment, as well as those listed in the current pricing model, may alternatively be offered as direct-hire placements if the program model and direct hire model are approved by UI. The direct-hire fee would be a standard 20% of the candidate's first-year salary, billed upon the candidate's signed offer.

COMMONWEALTH OF VIRGINIA

County of Henrico

Tutoring and Independent Instruction Services and Other Related Services
Contract No. 2835A
Amendment No. 2
April 10, 2026

Whereas, the County School Board of Henrico County, Virginia ("HCPS") and University Instructors LLC ("Contractor") entered into Contract No. 2835A (the "Contract") dated July 21, 2025 to provide tutoring and independent instruction services and other related services when needed and requested by HCPS; and,

Whereas, Amendment No. 1, dated February 26, 2026, clarified Other Related Services included in the Scope of Services and updated compensation rates for listed services; and,

Whereas, the Contractor has requested to amend the contract to align annual price updates with July 1st of each year, which is a common fiscal year start date for school districts, to promote greater consistency and clarity in budgeting and financial planning.

Now, therefore, the parties agree to amend the Contract as follows:

1. Section IX, Special Contract Provisions, Item B "Contract Period", shall be revised to read as follows:

   B. Contract Period
   1. *The contract period shall be five years. The contract may be renewed for one additional three-year period and one additional two-year period upon the sole discretion of the County.*
   2. *Contract prices shall remain firm from August 1, 2025 until June 30, 2026. Effective July 1, 2026, and on July 1 thereafter, contract prices may increase by an amount not to exceed three percent (3%) above the prior year's pricing, unless written approval is given by the Purchasing Director.*
   3. *The Successful Offeror shall give at least 120 days' written notice to the County for any price increases and/or it does not intend to renew the contract at any renewal. The Purchasing Director shall notify the Successful Offeror in writing no later than June 1 or each year whether any proposed price increase has been approved or denied.*
   4. *The contract shall not exceed a maximum of 10 years*

2. All other provisions of the Contract remain in full force and effect.

[Remainder of page intentionally left blank; signatures are on the following page.]

In witness whereof, the parties have caused this Amendment No. 2 to the Contract to be executed by the following duly authorized individuals:

University Instructors LLC
4101 Cox Road, Suite 200-24
Glen Allen, VA 23060

Josh Ellis (Apr 10, 2026 17:15:32 EDT)

Signature

Josh Ellis Chief Growth Officer

Name and Title

04/10/2026

Date

County School Board of Henrico County, Virginia
406 Dabbs House Road
Henrico, VA 23223

Oscar Knott, Purchasing Director

04/17/2026

Date

APPROVED AS TO FORM

Assistant County Attorney

04/17/2026

Date

COMMONWEALTH OF VIRGINIA

County of Henrico

Tutoring and Independent Instruction Services and Other Related Services
Contract No. 2835A
Amendment No. 3
August 3, 2026

Whereas, the County School Board of Henrico County, Virginia ("HCPS") and University Instructors LLC ("Contractor") entered into Contract No. 2835A (the "Contract") dated July 21, 2025 to provide tutoring and independent instruction services and other related services when needed and requested by HCPS; and,

Whereas, Amendment No. 1, dated February 26, 2026, clarified Other Related Services included in the Scope of Services and updated compensation rates for listed services; and,

Whereas, Amendment No. 2, dated April 10, 2026, amended the contract to align annual price updates with July 1st of each year; and,

Whereas, Contractor desires to offer a daily-rate option as an alternate to the hourly-rate structure currently included in the Contract; and,

Whereas, as of July 13, 2026 the Contractor's business name has officially been modified to Unlimited Instruction LLC.

Now, therefore, the parties agree to amend the Contract as follows:

1. The Contractor's business name is changed to Unlimited Instruction LLC.

2. Exhibit 3A shall be added to the Contract for compensation rates for the listed services.

3. The Compensation section of the Contract shall be revised to read as follows:

   COMPENSATION: *The compensation HCPS will pay to the Contractor under this Contract shall be pursuant to Exhibit 3A of Amendment No. 3.*

4. All other provisions of the Contract remain in full force and effect.

[Remainder of page intentionally left blank; signatures are on the following page.]

In witness whereof, the parties have caused this Amendment No. 2 to the Contract to be executed by the following duly authorized individuals:

Unlimited Instruction LLC
4101 Cox Road, Suite 207
Glen Allen, VA 23060

Josh Ellis (Aug 4, 2026 16:58:31 EDT)

Signature

Josh Ellis Chief (owth Officer

Name and Title

08/04/2026

Date

County School Board of Henrico County, Virginia
406 Dabbs House Road
Henrico, VA 23223

Oscar Knott, Purchasing Director

08/05/2026

Date

APPROVED AS TO FORM

Assistant County Attorney

08/05/2026

Date

Exhibit 3A

Pricing Proposal

PLEASE NOTE THE FOLLOWING:

- Pricing is dependent on scope and the level of certification required.
- Daily rates are calculated based on 8 hour days.
- Daily rate pricing options include professional development, training, and absentee coverage.
- UI would also like to extend the following tiered volume pricing for Paraprofessional Pipeline & Pathway Development:
    - $1 to $999,999 pricing as listed
    - $1,000,000 to $2,999,999 up to 3% discount on hourly rate listed
    - $3,000,000 to $5,000,000 up to 5% discount on hourly rate listed
    - $5,000,000+ up to 10% discount on hourly rate listed

								VIRGINIA	
				In-Person Tutoring				$79.30 / hour	
AL	$82.39 / hour	HI	$86.51 / hour	MA	$84.45 / hour	NM	$81.36 / hour	SD	$81.36 / hour
AK	$79.30 / hour	ID	$81.36 / hour	MI	$79.30 / hour	NY	$86.51/ hour	TN	$82.39 / hour
AZ	$82.39 / hour	IL	$83.42 / hour	MN	$79.30 / hour	NC	$79.30 / hour	TX	$82.39 / hour
AR	$79.30 / hour	IN	$80.33 / hour	MS	$79.30 / hour	ND	$81.36 / hour	UT	$82.39 / hour
CA	$86.51/ hour	IA	$79.30/ hour	MO	$79.30 / hour	OH	$80.33 / hour	VT	$84.45 / hour
CO	$82.39 / hour	KS	$81.36 / hour	MT	$81.36 / hour	OK	$81.36 / hour	WA	$84.45 / hour
CT	$83.42/ hour	KY	$79.30 / hour	NE	$81.36 / hour	OR	$84.45 / hour	WV	$80.33 / hour
DE	$83.42 / hour	LA	$79.30 / hour	NV	$82.39 / hour	PA	$81.36 / hour	WI	$80.33 / hour
FL	$82.39 / hour	ME	$81.36 / hour	NH	$82.39 / hour	RI	$83.42/ hour	WY	$81.36 / hour
GA	$79.30 / hour	MD	$82.39 / hour	NJ	$84.45 / hour	SC	$80.33 / hour	DC	$86.51 / hour

								VIRGINIA	
				In-Person Tutoring				$634.40 / day	
AL	$659.12 / day	HI	$692.08 / day	MA	$675.60 / day	NM	$650.88 / day	SD	$650.88 / day
AK	$634.40 / day	ID	$650.88 / day	MI	$634.40 / day	NY	$692.08 / day	TN	$659.12 / day
AZ	$659.12 / day	IL	$667.36 / day	MN	$634.40 / day	NC	$634.40 / day	TX	$659.12 / day
AR	$634.40/ day	IN	$642.64 / day	MS	$634.40 / day	ND	$650.88 / day	UT	$659.12 / day
CA	$692.08 / day	IA	$634.40 / day	MO	$634.40 / day	OH	$642.64 / day	VT	$675.60 / day
CO	$659.12 / day	KS	$650.88 / day	MT	$650.88 / day	OK	$650.88 / day	WA	$675.60 / day
CT	$667.36 / day	KY	$634.40 / day	NE	$650.88 / day	OR	$675.60 / day	WV	$642.64 / day
DE	$667.36 / day	LA	$634.40 / day	NV	$659.12 / day	PA	$650.88 / day	WI	$642.64 / day
FL	$659.12 / day	ME	$650.88 / day	NH	$659.12 / day	RI	$667.36 / day	WY	$650.88 / day
GA	$634.40 / day	MD	$659.12 / day	NJ	$675.60 / day	SC	$642.64 / day	DC	$692.08 / day

							VIRGINIA		
				Virtual Tutoring			$66.95 / hour		
AL	$69.00 / hour	HI	$69.00 / hour	MA	$69.00 / hour	NM	$69.00 / hour	SD	$69.00 / hour
AK	$69.00 / hour	ID	$69.00 / hour	MI	$69.00 / hour	NY	$69.00 / hour	TN	$69.00 / hour
AZ	$69.00 / hour	IL	$69.00 / hour	MN	$69.00 / hour	NC	$69.00 / hour	TX	$69.00 / hour
AR	$69.00 / hour	IN	$69.00 / hour	MS	$69.00 / hour	ND	$69.00 / hour	UT	$69.00 / hour
CA	$69.00 / hour	IA	$69.00 / hour	MO	$69.00 / hour	OH	$69.00 / hour	VT	$69.00 / hour
CO	$69.00 / hour	KS	$69.00 / hour	MT	$69.00 / hour	OK	$69.00 / hour	WA	$69.00 / hour
CT	$69.00 / hour	KY	$69.00 / hour	NE	$69.00 / hour	OR	$69.00 / hour	WV	$69.00 / hour
DE	$69.00 / hour	LA	$69.00 / hour	NV	$69.00 / hour	PA	$69.00 / hour	WI	$69.00 / hour
FL	$69.00 / hour	ME	$69.00 / hour	NH	$69.00 / hour	RI	$69.00 / hour	WY	$69.00 / hour
GA	$69.00 / hour	MD	$69.00 / hour	NJ	$69.00 / hour	SC	$69.00 / hour	DC	$69.00 / hour

Daily Rates: Virginia $535.60 per day; all other states $568.56 per day

							VIRGINIA		
				Independent / Lead Instruction (includes licensure pathways)			$92.70 / hour		
AL	$94.76 / hour	HI	$100.94 / hour	MA	$98.88 / hour	NM	$97.85 / hour	SD	$94.76 / hour
AK	$97.85 / hour	ID	$97.85 / hour	MI	$96.82 / hour	NY	$99.91 / hour	TN	$94.76 / hour
AZ	$97.85 / hour	IL	$99.91 / hour	MN	$96.82 / hour	NC	$94.76 / hour	TX	$96.82 / hour
AR	$94.76 / hour	IN	$97.85 / hour	MS	$93.73 / hour	ND	$96.82 / hour	UT	$96.82 / hour
CA	$100.94 / hour	IA	$97.85 / hour	MO	$95.79 / hour	OH	$95.79 / hour	VT	$97.85 / hour
CO	$97.85 / hour	KS	$94.76 / hour	MT	$96.82 / hour	OK	$97.85 / hour	WA	$99.91 / hour
CT	$97.85 / hour	KY	$94.76 / hour	NE	$96.82 / hour	OR	$98.88 / hour	WV	$94.76 / hour
DE	$97.85 / hour	LA	$96.82 / hour	NV	$98.88 / hour	PA	$96.82 / hour	WI	$96.82 / hour
FL	$94.76 / hour	ME	$97.85 / hour	NH	$98.88 / hour	RI	$97.85 / hour	WY	$96.82 / hour
GA	$94.76 / hour	MD	$96.82 / hour	NJ	$99.91 / hour	SC	$94.76 / hour	DC	$99.91 / hour

							VIRGINIA		
				Independent / Lead Instruction (includes licensure pathways)			$741.60 / day		
AL	$758.08 / day	HI	$807.52 / day	MA	$791.04 / day	NM	$782.80 / day	SD	$758.08 / day
AK	$782.80 / day	ID	$782.80 / day	MI	$774.56 / day	NY	$799.28 / day	TN	$758.08 / day
AZ	$782.80 / day	IL	$799.28 / day	MN	$774.56 / day	NC	$758.08 / day	TX	$774.56 / day
AR	$758.08 / day	IN	$782.80 / day	MS	$749.84 / day	ND	$774.56 / day	UT	$774.56 / day
CA	$807.52 / day	IA	$782.80 / day	MO	$766.32 / day	OH	$766.32 / day	VT	$782.80 / day
CO	$782.80 / day	KS	$758.08 / day	MT	$774.56 / day	OK	$782.80 / day	WA	$799.28 / day
CT	$782.80 / day	KY	$758.08 / day	NE	$774.56 / day	OR	$791.04 / day	WV	$758.08 / day
DE	$782.80 / day	LA	$774.56 / day	NV	$791.04 / day	PA	$774.56 / day	WI	$774.56 / day
FL	$758.08 / day	ME	$782.80 / day	NH	$791.04 / day	RI	$782.80 / day	WY	$774.56 / day
GA	$758.08 / day	MD	$774.56 / day	NJ	$799.28 / day	SC	$758.08 / day	DC	$799.28 / day

							VIRGINIA		
	Special Education / EC (includes licensure pathways)						$94.76 / hour		
AL	$95.79 / hour	HI	$100.94 / hour	MA	$98.88 / hour	NM	$97.85 / hour	SD	$95.79 / hour
AK	$98.88/ hour	ID	$98.88 / hour	MI	$96.82 / hour	NY	$99.91 / hour	TN	$94.76 / hour
AZ	$98.88 / hour	IL	$100.94 / hour	MN	$96.82 / hour	NC	$95.79 / hour	TX	$97.85 / hour
AR	$95.79 / hour	IN	$98.88 / hour	MS	$94.76 / hour	ND	$96.82 / hour	UT	$96.82 / hour
CA	$100.94 / hour	IA	$98.88 / hour	MO	$96.82 / hour	OH	$95.79 / hour	VT	$97.85 / hour
CO	$98.88 / hour	KS	$95.79 / hour	MT	$97.85 / hour	OK	$97.85 / hour	WA	$99.91 / hour
CT	$98.88 / hour	KY	$95.79 / hour	NE	$97.85 / hour	OR	$98.88 / hour	WV	$95.79 / hour
DE	$98.88 / hour	LA	$97.85 / hour	NV	$98.88 / hour	PA	$96.82 / hour	WI	$96.82 / hour
FL	$95.79 / hour	ME	$98.88 / hour	NH	$98.88 / hour	RI	$97.85 / hour	WY	$96.82 / hour
GA	$95.79 / hour	MD	$96.82 / hour	NJ	$99.91 / hour	SC	$95.79 / hour	DC	$99.91 / hour

							VIRGINIA		
	Special Education / EC (includes licensure pathways)						$758.08 / day		
AL	$766.32 / day	HI	$807.52 / day	MA	$768 / day	NM	$760 / day	SD	$744 / day
AK	$791.04 / day	ID	$791.04 / day	MI	$752 / day	NY	$776 / day	TN	$736 / day
AZ	$791.04 / day	IL	$807.52 / day	MN	$752 / day	NC	$744 / day	TX	$760 / day
AR	$766.32 / day	IN	$791.04 / day	MS	$736 / day	ND	$752 / day	UT	$752 / day
CA	$807.52 / day	IA	$791.04 / day	MO	$752 / day	OH	$744 / day	VT	$760 / day
CO	$791.04 / day	KS	$766.32 / day	MT	$760 / day	OK	$760 / day	WA	$776 / day
CT	$791.04 / day	KY	$766.32 / day	NE	$760 / day	OR	$768 / day	WV	$744 / day
DE	$791.04 / day	LA	$782.80 / day	NV	$768 / day	PA	$752 / day	WI	$752 / day
FL	$766.32 / day	ME	$768 / day	NH	$768 / day	RI	$760 / day	WY	$752 / day
GA	$766.32 / day	MD	$752 / day	NJ	$776 / day	SC	$744 / day	DC	$776 / day

							VIRGINIA		
	Paraprofessional Pipeline & Pathway Development						$72.10 / hour		
AL	$73.13 / hour	HI	$78.28 / hour	MA	$79.31 / hour	NM	$77.25 / hour	SD	$77.25 / hour
AK	$73.13 / hour	ID	$77.25 / hour	MI	$76.22 / hour	NY	$80.34 / hour	TN	$75.19 / hour
AZ	$74.16 / hour	IL	$78.28 / hour	MN	$76.22 / hour	NC	$74.16 / hour	TX	$76.22 / hour
AR	$73.13 / hour	IN	$76.22 / hour	MS	$74.16 / hour	ND	$77.25 / hour	UT	$76.22 / hour
CA	$77.25 / hour	IA	$77.25 / hour	MO	$75.19 / hour	OH	$76.22 / hour	VT	$77.25 / hour
CO	$75.19 / hour	KS	$76.22 / hour	MT	$78.28 / hour	OK	$77.25 / hour	WA	$77.25 / hour
CT	$77.25 / hour	KY	$76.22 / hour	NE	$77.25 / hour	OR	$78.28 / hour	WV	$76.22 / hour
DE	$77.25 / hour	LA	$76.22 / hour	NV	$78.28 / hour	PA	$77.25 / hour	WI	$75.19 / hour
FL	$74.16 / hour	ME	$78.28 / hour	NH	$78.28 / hour	RI	$78.28 / hour	WY	$77.25 / hour
GA	$74.16 / hour	MD	$77.25 / hour	NJ	$79.31 / hour	SC	$75.19 / hour	DC	$79.31 / hour

							VIRGINIA		
	Paraprofessional Pipeline & Pathway Development						$576.80 / day		
AL	$585.04 / day	HI	$626.24 / day	MA	$634.48 / day	NM	$618 / day	SD	$618 / day
AK	$585.04 / day	ID	$618 / day	MI	$609.76 / day	NY	$642.72 / day	TN	$601.52 / day
AZ	$593.28 / day	IL	$626.24 / day	MN	$609.76 / day	NC	$593.28 / day	TX	$609.76 / day
AR	$585.04 / day	IN	$609.76 / day	MS	$593.28 / day	ND	$618 / day	UT	$609.76 / day
CA	$618 / day	IA	$618 / day	MO	$601.52 / day	OH	$609.76 / day	VT	$618 / day
CO	$601.52 / day	KS	$609.76 / day	MT	$626.24 / day	OK	$618 / day	WA	$618 / day
CT	$618 / day	KY	$609.76 / day	NE	$618 / day	OR	$626.24 / day	WV	$609.76 / day
DE	$618 / day	LA	$609.76 / day	NV	$608 / day	PA	$618 / day	WI	$601.52 / day
FL	$593.28 / day	ME	$626.24 / day	NH	$626.24 / day	RI	$626.24 / day	WY	$618 / day
GA	$593.28 / day	MD	$618 / day	NJ	$634.48 / day	SC	$601.52 / day	DC	$634.48 / day

							VIRGINIA		
	School Psychologist						$100.00 / hour		
AL	$125.00 / hour	HI	$125.00 / hour	MA	$125.00 / hour	NM	$125.00 / hour	SD	$125.00 / hour
AK	$125.00 / hour	ID	$125.00 / hour	MI	$125.00 / hour	NY	$125.00 / hour	TN	$125.00 / hour
AZ	$125.00 / hour	IL	$125.00 / hour	MN	$125.00 / hour	NC	$125.00 / hour	TX	$125.00 / hour
AR	$125.00 / hour	IN	$125.00 / hour	MS	$125.00 / hour	ND	$125.00 / hour	UT	$125.00 / hour
CA	$125.00 / hour	IA	$125.00 / hour	MO	$125.00 / hour	OH	$125.00 / hour	VT	$125.00 / hour
CO	$125.00 / hour	KS	$125.00 / hour	MT	$125.00 / hour	OK	$125.00 / hour	WA	$125.00 / hour
CT	$125.00 / hour	KY	$125.00 / hour	NE	$125.00 / hour	OR	$125.00 / hour	WV	$125.00 / hour
DE	$125.00 / hour	LA	$125.00 / hour	NV	$125.00 / hour	PA	$125.00 / hour	WI	$125.00 / hour
FL	$125.00 / hour	ME	$125.00 / hour	NH	$125.00 / hour	RI	$125.00 / hour	WY	$125.00 / hour
GA	$125.00 / hour	MD	$125.00 / hour	NJ	$125.00 / hour	SC	$125.00 / hour	DC	$125.00 / hour

Daily Rates: Virginia $800 per day; all other states $1,000 per day

							VIRGINIA		
	School Counselor						$95.00 / hour		
AL	$105.00 / hour	HI	$105.00 / hour	MA	$105.00 / hour	NM	$105.00 / hour	SD	$105.00 / hour
AK	$105.00 / hour	ID	$105.00 / hour	MI	$105.00 / hour	NY	$105.00 / hour	TN	$105.00 / hour
AZ	$105.00 / hour	IL	$105.00 / hour	MN	$105.00 / hour	NC	$105.00 / hour	TX	$105.00 / hour
AR	$105.00 / hour	IN	$105.00 / hour	MS	$105.00 / hour	ND	$105.00 / hour	UT	$105.00 / hour
CA	$105.00 / hour	IA	$105.00 / hour	MO	$105.00 / hour	OH	$105.00 / hour	VT	$105.00 / hour
CO	$105.00 / hour	KS	$105.00 / hour	MT	$105.00 / hour	OK	$105.00 / hour	WA	$105.00 / hour
CT	$105.00 / hour	KY	$105.00 / hour	NE	$105.00 / hour	OR	$105.00 / hour	WV	$105.00 / hour
DE	$105.00 / hour	LA	$105.00 / hour	NV	$105.00 / hour	PA	$105.00 / hour	WI	$105.00 / hour
FL	$105.00 / hour	ME	$105.00 / hour	NH	$105.00 / hour	RI	$105.00 / hour	WY	$105.00 / hour
GA	$105.00 / hour	MD	$105.00 / hour	NJ	$105.00 / hour	SC	$105.00 / hour	DC	$105.00 / hour

Daily Rates: Virginia $760 per day; all other states $840 per day

							VIRGINIA		
	School Social Worker						$95.00 / hour		
AL	$105.00 / hour	HI	$105.00 / hour	MA	$105.00 / hour	NM	$105.00 / hour	SD	$105.00 / hour
AK	$105.00 / hour	ID	$105.00 / hour	MI	$105.00 / hour	NY	$105.00 / hour	TN	$105.00 / hour
AZ	$105.00 / hour	IL	$105.00 / hour	MN	$105.00 / hour	NC	$105.00 / hour	TX	$105.00 / hour
AR	$105.00 / hour	IN	$105.00 / hour	MS	$105.00 / hour	ND	$105.00 / hour	UT	$105.00 / hour
CA	$105.00 / hour	IA	$105.00 / hour	MO	$105.00 / hour	OH	$105.00 / hour	VT	$105.00 / hour
CO	$105.00 / hour	KS	$105.00 / hour	MT	$105.00 / hour	OK	$105.00 / hour	WA	$105.00 / hour
CT	$105.00 / hour	KY	$105.00 / hour	NE	$105.00 / hour	OR	$105.00 / hour	WV	$105.00 / hour
DE	$105.00 / hour	LA	$105.00 / hour	NV	$105.00 / hour	PA	$105.00 / hour	WI	$105.00 / hour
FL	$105.00 / hour	ME	$105.00 / hour	NH	$105.00 / hour	RI	$105.00 / hour	WY	$105.00 / hour
GA	$105.00 / hour	MD	$105.00 / hour	NJ	$105.00 / hour	SC	$105.00 / hour	DC	$105.00 / hour

Daily Rates: Virginia $760 per day; all other states $840 per day

							VIRGINIA		
	IEP Case Manager						$110.00 / hour		
AL	$125.00 / hour	HI	$125.00 / hour	MA	$125.00 / hour	NM	$125.00 / hour	SD	$125.00 / hour
AK	$125.00 / hour	ID	$125.00 / hour	MI	$125.00 / hour	NY	$125.00 / hour	TN	$125.00 / hour
AZ	$125.00 / hour	IL	$125.00 / hour	MN	$125.00 / hour	NC	$125.00 / hour	TX	$125.00 / hour
AR	$125.00 / hour	IN	$125.00 / hour	MS	$125.00 / hour	ND	$125.00 / hour	UT	$125.00 / hour
CA	$125.00 / hour	IA	$125.00 / hour	MO	$125.00 / hour	OH	$125.00 / hour	VT	$125.00 / hour
CO	$125.00 / hour	KS	$125.00 / hour	MT	$125.00 / hour	OK	$125.00 / hour	WA	$125.00 / hour
CT	$125.00 / hour	KY	$125.00 / hour	NE	$125.00 / hour	OR	$125.00 / hour	WV	$125.00 / hour
DE	$125.00 / hour	LA	$125.00 / hour	NV	$125.00 / hour	PA	$125.00 / hour	WI	$125.00 / hour
FL	$125.00 / hour	ME	$125.00 / hour	NH	$125.00 / hour	RI	$125.00 / hour	WY	$125.00 / hour
GA	$125.00 / hour	MD	$125.00 / hour	NJ	$125.00 / hour	SC	$125.00 / hour	DC	$125.00 / hour

Daily Rates: Virginia $880 per day; all other states $1,000 per day

							VIRGINIA		
	504 Coordinator						$95.00 / hour		
AL	$105.00 / hour	HI	$105.00 / hour	MA	$105.00 / hour	NM	$105.00 / hour	SD	$105.00 / hour
AK	$105.00 / hour	ID	$105.00 / hour	MI	$105.00 / hour	NY	$105.00 / hour	TN	$105.00 / hour
AZ	$105.00 / hour	IL	$105.00 / hour	MN	$105.00 / hour	NC	$105.00 / hour	TX	$105.00 / hour
AR	$105.00 / hour	IN	$105.00 / hour	MS	$105.00 / hour	ND	$105.00 / hour	UT	$105.00 / hour
CA	$105.00 / hour	IA	$105.00 / hour	MO	$105.00 / hour	OH	$105.00 / hour	VT	$105.00 / hour
CO	$105.00 / hour	KS	$105.00 / hour	MT	$105.00 / hour	OK	$105.00 / hour	WA	$105.00 / hour
CT	$105.00 / hour	KY	$105.00 / hour	NE	$105.00 / hour	OR	$105.00 / hour	WV	$105.00 / hour
DE	$105.00 / hour	LA	$105.00 / hour	NV	$105.00 / hour	PA	$105.00 / hour	WI	$105.00 / hour
FL	$105.00 / hour	ME	$105.00 / hour	NH	$105.00 / hour	RI	$105.00 / hour	WY	$105.00 / hour
GA	$105.00 / hour	MD	$105.00 / hour	NJ	$105.00 / hour	SC	$105.00 / hour	DC	$105.00 / hour

Daily Rates: Virginia $760 per day; all other states $840 per day

							VIRGINIA		
	Transition Specialist						$95.00 / hour		
AL	$105.00 / hour	HI	$105.00 / hour	MA	$105.00 / hour	NM	$105.00 / hour	SD	$105.00 / hour
AK	$105.00 / hour	ID	$105.00 / hour	MI	$105.00 / hour	NY	$105.00 / hour	TN	$105.00 / hour
AZ	$105.00 / hour	IL	$105.00 / hour	MN	$105.00 / hour	NC	$105.00 / hour	TX	$105.00 / hour
AR	$105.00 / hour	IN	$105.00 / hour	MS	$105.00 / hour	ND	$105.00 / hour	UT	$105.00 / hour
CA	$105.00 / hour	IA	$105.00 / hour	MO	$105.00 / hour	OH	$105.00 / hour	VT	$105.00 / hour
CO	$105.00 / hour	KS	$105.00 / hour	MT	$105.00 / hour	OK	$105.00 / hour	WA	$105.00 / hour
CT	$105.00 / hour	KY	$105.00 / hour	NE	$105.00 / hour	OR	$105.00 / hour	WV	$105.00 / hour
DE	$105.00 / hour	LA	$105.00 / hour	NV	$105.00 / hour	PA	$105.00 / hour	WI	$105.00 / hour
FL	$105.00 / hour	ME	$105.00 / hour	NH	$105.00 / hour	RI	$105.00 / hour	WY	$105.00 / hour
GA	$105.00 / hour	MD	$105.00 / hour	NJ	$105.00 / hour	SC	$105.00 / hour	DC	$105.00 / hour

Daily Rates: Virginia $760 per day; all other states $840 per day

							VIRGINIA		
	Speech-Language Pathologist Assistant (SLPA)						$85.00 / hour		
AL	$95.00 / hour	HI	$95.00 / hour	MA	$95.00 / hour	NM	$95.00 / hour	SD	$95.00 / hour
AK	$95.00 / hour	ID	$95.00 / hour	MI	$95.00 / hour	NY	$95.00 / hour	TN	$95.00 / hour
AZ	$95.00 / hour	IL	$95.00 / hour	MN	$95.00 / hour	NC	$95.00 / hour	TX	$95.00 / hour
AR	$95.00 / hour	IN	$95.00 / hour	MS	$95.00 / hour	ND	$95.00 / hour	UT	$95.00 / hour
CA	$95.00 / hour	IA	$95.00 / hour	MO	$95.00 / hour	OH	$95.00 / hour	VT	$95.00 / hour
CO	$95.00 / hour	KS	$95.00 / hour	MT	$95.00 / hour	OK	$95.00 / hour	WA	$95.00 / hour
CT	$95.00 / hour	KY	$95.00 / hour	NE	$95.00 / hour	OR	$95.00 / hour	WV	$95.00 / hour
DE	$95.00 / hour	LA	$95.00 / hour	NV	$95.00 / hour	PA	$95.00 / hour	WI	$95.00 / hour
FL	$95.00 / hour	ME	$95.00 / hour	NH	$95.00 / hour	RI	$95.00 / hour	WY	$95.00 / hour
GA	$95.00 / hour	MD	$95.00 / hour	NJ	$95.00 / hour	SC	$95.00 / hour	DC	$95.00 / hour

Daily Rates: Virginia $680 per day; all other states $760 per day

							VIRGINIA		
	Speech-Language Pathologist (SLP)						$130.00 / hour		
AL	$150.00 / hour	HI	$150.00 / hour	MA	$150.00 / hour	NM	$150.00 / hour	SD	$150.00 / hour
AK	$150.00 / hour	ID	$150.00 / hour	MI	$150.00 / hour	NY	$150.00 / hour	TN	$150.00 / hour
AZ	$150.00 / hour	IL	$150.00 / hour	MN	$150.00 / hour	NC	$150.00 / hour	TX	$150.00 / hour
AR	$150.00 / hour	IN	$150.00 / hour	MS	$150.00 / hour	ND	$150.00 / hour	UT	$150.00 / hour
CA	$150.00 / hour	IA	$150.00 / hour	MO	$150.00 / hour	OH	$150.00 / hour	VT	$150.00 / hour
CO	$150.00 / hour	KS	$150.00 / hour	MT	$150.00 / hour	OK	$150.00 / hour	WA	$150.00 / hour
CT	$150.00 / hour	KY	$150.00 / hour	NE	$150.00 / hour	OR	$150.00 / hour	WV	$150.00 / hour
DE	$150.00 / hour	LA	$150.00 / hour	NV	$150.00 / hour	PA	$150.00 / hour	WI	$150.00 / hour
FL	$150.00 / hour	ME	$150.00 / hour	NH	$150.00 / hour	RI	$150.00 / hour	WY	$150.00 / hour
GA	$150.00 / hour	MD	$150.00 / hour	NJ	$150.00 / hour	SC	$150.00 / hour	DC	$150.00 / hour

Daily Rates: Virginia $1,040 per day; all other states $1,200 per day

							VIRGINIA		
	Occupational Therapist (OT)						$130.00 / hour		
AL	$150.00 / hour	HI	$150.00 / hour	MA	$150.00 / hour	NM	$150.00 / hour	SD	$150.00 / hour
AK	$150.00 / hour	ID	$150.00 / hour	MI	$150.00 / hour	NY	$150.00 / hour	TN	$150.00 / hour
AZ	$150.00 / hour	IL	$150.00 / hour	MN	$150.00 / hour	NC	$150.00 / hour	TX	$150.00 / hour
AR	$150.00 / hour	IN	$150.00 / hour	MS	$150.00 / hour	ND	$150.00 / hour	UT	$150.00 / hour
CA	$150.00 / hour	IA	$150.00 / hour	MO	$150.00 / hour	OH	$150.00 / hour	VT	$150.00 / hour
CO	$150.00 / hour	KS	$150.00 / hour	MT	$150.00 / hour	OK	$150.00 / hour	WA	$150.00 / hour
CT	$150.00 / hour	KY	$150.00 / hour	NE	$150.00 / hour	OR	$150.00 / hour	WV	$150.00 / hour
DE	$150.00 / hour	LA	$150.00 / hour	NV	$150.00 / hour	PA	$150.00 / hour	WI	$150.00 / hour
FL	$150.00 / hour	ME	$150.00 / hour	NH	$150.00 / hour	RI	$150.00 / hour	WY	$150.00 / hour
GA	$150.00 / hour	MD	$150.00 / hour	NJ	$150.00 / hour	SC	$150.00 / hour	DC	$150.00 / hour

Daily Rates: Virginia $1,040 per day; all other states $1,200 per day

							VIRGINIA		
	Occupational Therapist Assistant (OTA)						$85.00 / hour		
AL	$95.00 / hour	HI	$95.00 / hour	MA	$95.00 / hour	NM	$95.00 / hour	SD	$95.00 / hour
AK	$95.00 / hour	ID	$95.00 / hour	MI	$95.00 / hour	NY	$95.00 / hour	TN	$95.00 / hour
AZ	$95.00 / hour	IL	$95.00 / hour	MN	$95.00 / hour	NC	$95.00 / hour	TX	$95.00 / hour
AR	$95.00 / hour	IN	$95.00 / hour	MS	$95.00 / hour	ND	$95.00 / hour	UT	$95.00 / hour
CA	$95.00 / hour	IA	$95.00 / hour	MO	$95.00 / hour	OH	$95.00 / hour	VT	$95.00 / hour
CO	$95.00 / hour	KS	$95.00 / hour	MT	$95.00 / hour	OK	$95.00 / hour	WA	$95.00 / hour
CT	$95.00 / hour	KY	$95.00 / hour	NE	$95.00 / hour	OR	$95.00 / hour	WV	$95.00 / hour
DE	$95.00 / hour	LA	$95.00 / hour	NV	$95.00 / hour	PA	$95.00 / hour	WI	$95.00 / hour
FL	$95.00 / hour	ME	$95.00 / hour	NH	$95.00 / hour	RI	$95.00 / hour	WY	$95.00 / hour
GA	$95.00 / hour	MD	$95.00 / hour	NJ	$95.00 / hour	SC	$95.00 / hour	DC	$95.00 / hour

Daily Rates: Virginia $680 per day; all other states $760 per day

							VIRGINIA		
	Physical Therapist (PT)						$130.00 / hour		
AL	$150.00 / hour	HI	$150.00 / hour	MA	$150.00 / hour	NM	$150.00 / hour	SD	$150.00 / hour
AK	$150.00 / hour	ID	$150.00 / hour	MI	$150.00 / hour	NY	$150.00 / hour	TN	$150.00 / hour
AZ	$150.00 / hour	IL	$150.00 / hour	MN	$150.00 / hour	NC	$150.00 / hour	TX	$150.00 / hour
AR	$150.00 / hour	IN	$150.00 / hour	MS	$150.00 / hour	ND	$150.00 / hour	UT	$150.00 / hour
CA	$150.00 / hour	IA	$150.00 / hour	MO	$150.00 / hour	OH	$150.00 / hour	VT	$150.00 / hour
CO	$150.00 / hour	KS	$150.00 / hour	MT	$150.00 / hour	OK	$150.00 / hour	WA	$150.00 / hour
CT	$150.00 / hour	KY	$150.00 / hour	NE	$150.00 / hour	OR	$150.00 / hour	WV	$150.00 / hour
DE	$150.00 / hour	LA	$150.00 / hour	NV	$150.00 / hour	PA	$150.00 / hour	WI	$150.00 / hour
FL	$150.00 / hour	ME	$150.00 / hour	NH	$150.00 / hour	RI	$150.00 / hour	WY	$150.00 / hour
GA	$150.00 / hour	MD	$150.00 / hour	NJ	$150.00 / hour	SC	$150.00 / hour	DC	$150.00 / hour

Daily Rates: Virginia $1,040 per day; all other states $1,200 per day

							VIRGINIA		
	Physical Therapist Assistant (PTA)						$85.00 / hour		
AL	$95.00 / hour	HI	$95.00 / hour	MA	$95.00 / hour	NM	$95.00 / hour	SD	$95.00 / hour
AK	$95.00 / hour	ID	$95.00 / hour	MI	$95.00 / hour	NY	$95.00 / hour	TN	$95.00 / hour
AZ	$95.00 / hour	IL	$95.00 / hour	MN	$95.00 / hour	NC	$95.00 / hour	TX	$95.00 / hour
AR	$95.00 / hour	IN	$95.00 / hour	MS	$95.00 / hour	ND	$95.00 / hour	UT	$95.00 / hour
CA	$95.00 / hour	IA	$95.00 / hour	MO	$95.00 / hour	OH	$95.00 / hour	VT	$95.00 / hour
CO	$95.00 / hour	KS	$95.00 / hour	MT	$95.00 / hour	OK	$95.00 / hour	WA	$95.00 / hour
CT	$95.00 / hour	KY	$95.00 / hour	NE	$95.00 / hour	OR	$95.00 / hour	WV	$95.00 / hour
DE	$95.00 / hour	LA	$95.00 / hour	NV	$95.00 / hour	PA	$95.00 / hour	WI	$95.00 / hour
FL	$95.00 / hour	ME	$95.00 / hour	NH	$95.00 / hour	RI	$95.00 / hour	WY	$95.00 / hour
GA	$95.00 / hour	MD	$95.00 / hour	NJ	$95.00 / hour	SC	$95.00 / hour	DC	$95.00 / hour

Daily Rates: Virginia $680 per day; all other states $760 per day

							VIRGINIA		
	Board Certified Behavior Analyst (BCBA)						$145.00 / hour		
AL	$160.00 / hour	HI	$160.00 / hour	MA	$160.00 / hour	NM	$160.00 / hour	SD	$160.00 / hour
AK	$160.00 / hour	ID	$160.00 / hour	MI	$160.00 / hour	NY	$160.00 / hour	TN	$160.00 / hour
AZ	$160.00 / hour	IL	$160.00 / hour	MN	$160.00 / hour	NC	$160.00 / hour	TX	$160.00 / hour
AR	$160.00 / hour	IN	$160.00 / hour	MS	$160.00 / hour	ND	$160.00 / hour	UT	$160.00 / hour
CA	$160.00 / hour	IA	$160.00 / hour	MO	$160.00 / hour	OH	$160.00 / hour	VT	$160.00 / hour
CO	$160.00 / hour	KS	$160.00 / hour	MT	$160.00 / hour	OK	$160.00 / hour	WA	$160.00 / hour
CT	$160.00 / hour	KY	$160.00 / hour	NE	$160.00 / hour	OR	$160.00 / hour	WV	$160.00 / hour
DE	$160.00 / hour	LA	$160.00 / hour	NV	$160.00 / hour	PA	$160.00 / hour	WI	$160.00 / hour
FL	$160.00 / hour	ME	$160.00 / hour	NH	$160.00 / hour	RI	$160.00 / hour	WY	$160.00 / hour
GA	$160.00 / hour	MD	$160.00 / hour	NJ	$160.00 / hour	SC	$160.00 / hour	DC	$160.00 / hour

Daily Rates: Virginia $1,160 per day; all other states $1,280 per day

							VIRGINIA		
	Registered Behavior Technician						$75.00 / hour		
AL	$85.00 / hour	HI	$85.00 / hour	MA	$85.00 / hour	NM	$85.00 / hour	SD	$85.00 / hour
AK	$85.00 / hour	ID	$85.00 / hour	MI	$85.00 / hour	NY	$85.00 / hour	TN	$85.00 / hour
AZ	$85.00 / hour	IL	$85.00 / hour	MN	$85.00 / hour	NC	$85.00 / hour	TX	$85.00 / hour
AR	$85.00 / hour	IN	$85.00 / hour	MS	$85.00 / hour	ND	$85.00 / hour	UT	$85.00 / hour
CA	$85.00 / hour	IA	$85.00 / hour	MO	$85.00 / hour	OH	$85.00 / hour	VT	$85.00 / hour
CO	$85.00 / hour	KS	$85.00 / hour	MT	$85.00 / hour	OK	$85.00 / hour	WA	$85.00 / hour
CT	$85.00 / hour	KY	$85.00 / hour	NE	$85.00 / hour	OR	$85.00 / hour	WV	$85.00 / hour
DE	$85.00 / hour	LA	$85.00 / hour	NV	$85.00 / hour	PA	$85.00 / hour	WI	$85.00 / hour
FL	$85.00 / hour	ME	$85.00 / hour	NH	$85.00 / hour	RI	$85.00 / hour	WY	$85.00 / hour
GA	$85.00 / hour	MD	$85.00 / hour	NJ	$85.00 / hour	SC	$85.00 / hour	DC	$85.00 / hour

Daily Rates: Virginia $600 per day; all other states $680 per day

							VIRGINIA		
					School Nurse		$95.00 / hour		
AL	$125.00 / hour	HI	$125.00 / hour	MA	$125.00 / hour	NM	$125.00 / hour	SD	$125.00 / hour
AK	$125.00 / hour	ID	$125.00 / hour	MI	$125.00 / hour	NY	$125.00 / hour	TN	$125.00 / hour
AZ	$125.00 / hour	IL	$125.00 / hour	MN	$125.00 / hour	NC	$125.00 / hour	TX	$125.00 / hour
AR	$125.00 / hour	IN	$125.00 / hour	MS	$125.00 / hour	ND	$125.00 / hour	UT	$125.00 / hour
CA	$125.00 / hour	IA	$125.00 / hour	MO	$125.00 / hour	OH	$125.00 / hour	VT	$125.00 / hour
CO	$125.00 / hour	KS	$125.00 / hour	MT	$125.00 / hour	OK	$125.00 / hour	WA	$125.00 / hour
CT	$125.00 / hour	KY	$125.00 / hour	NE	$125.00 / hour	OR	$125.00 / hour	WV	$125.00 / hour
DE	$125.00 / hour	LA	$125.00 / hour	NV	$125.00 / hour	PA	$125.00 / hour	WI	$125.00 / hour
FL	$125.00 / hour	ME	$125.00 / hour	NH	$125.00 / hour	RI	$125.00 / hour	WY	$125.00 / hour
GA	$125.00 / hour	MD	$125.00 / hour	NJ	$125.00 / hour	SC	$125.00 / hour	DC	$125.00 / hour

Daily Rates: Virginia $760 per day; all other states $1,000 per day

							VIRGINIA		
					Classified Staff		$85.00 / hour		
AL	$95.00 / hour	HI	$95.00 / hour	MA	$95.00 / hour	NM	$95.00 / hour	SD	$95.00 / hour
AK	$95.00 / hour	ID	$95.00 / hour	MI	$95.00 / hour	NY	$95.00 / hour	TN	$95.00 / hour
AZ	$95.00 / hour	IL	$95.00 / hour	MN	$95.00 / hour	NC	$95.00 / hour	TX	$95.00 / hour
AR	$95.00 / hour	IN	$95.00 / hour	MS	$95.00 / hour	ND	$95.00 / hour	UT	$95.00 / hour
CA	$95.00 / hour	IA	$95.00 / hour	MO	$95.00 / hour	OH	$95.00 / hour	VT	$95.00 / hour
CO	$95.00 / hour	KS	$95.00 / hour	MT	$95.00 / hour	OK	$95.00 / hour	WA	$95.00 / hour
CT	$95.00 / hour	KY	$95.00 / hour	NE	$95.00 / hour	OR	$95.00 / hour	WV	$95.00 / hour
DE	$95.00 / hour	LA	$95.00 / hour	NV	$95.00 / hour	PA	$95.00 / hour	WI	$95.00 / hour
FL	$95.00 / hour	ME	$95.00 / hour	NH	$95.00 / hour	RI	$95.00 / hour	WY	$95.00 / hour
GA	$95.00 / hour	MD	$95.00 / hour	NJ	$95.00 / hour	SC	$95.00 / hour	DC	$95.00 / hour

Daily Rates: Virginia $680 per day; all other states $760 per day

							VIRGINIA		
					District Leadership		$150.00 / hour		
AL	$175.00 / hour	HI	$175.00 / hour	MA	$175.00 / hour	NM	$175.00 / hour	SD	$175.00 / hour
AK	$175.00 / hour	ID	$175.00 / hour	MI	$175.00 / hour	NY	$175.00 / hour	TN	$175.00 / hour
AZ	$175.00 / hour	IL	$175.00 / hour	MN	$175.00 / hour	NC	$175.00 / hour	TX	$175.00 / hour
AR	$175.00 / hour	IN	$175.00 / hour	MS	$175.00 / hour	ND	$175.00 / hour	UT	$175.00 / hour
CA	$175.00 / hour	IA	$175.00 / hour	MO	$175.00 / hour	OH	$175.00 / hour	VT	$175.00 / hour
CO	$175.00 / hour	KS	$175.00 / hour	MT	$175.00 / hour	OK	$175.00 / hour	WA	$175.00 / hour
CT	$175.00 / hour	KY	$175.00 / hour	NE	$175.00 / hour	OR	$175.00 / hour	WV	$175.00 / hour
DE	$175.00 / hour	LA	$175.00 / hour	NV	$175.00 / hour	PA	$175.00 / hour	WI	$175.00 / hour
FL	$175.00 / hour	ME	$175.00 / hour	NH	$175.00 / hour	RI	$175.00 / hour	WY	$175.00 / hour
GA	$175.00 / hour	MD	$175.00 / hour	NJ	$175.00 / hour	SC	$175.00 / hour	DC	$175.00 / hour

Daily Rates: Virginia $1,200 per day; all other states $1,400 per day

							VIRGINIA		
	Structured Coaching Program for Teacher Certification Test Prep						$800 to $1,500 / participant		
AL	$800 to $1,500	HI	$800 to $1,500	MA	$800 to $1,500	NM	$800 to $1,500	SD	$800 to $1,500
AK	$800 to $1,500	ID	$800 to $1,500	MI	$800 to $1,500	NY	$800 to $1,500	TN	$800 to $1,500
AZ	$800 to $1,500	IL	$800 to $1,500	MN	$800 to $1,500	NC	$800 to $1,500	TX	$800 to $1,500
AR	$800 to $1,500	IN	$800 to $1,500	MS	$800 to $1,500	ND	$800 to $1,500	UT	$800 to $1,500
CA	$800 to $1,500	IA	$800 to $1,500	MO	$800 to $1,500	OH	$800 to $1,500	VT	$800 to $1,500
CO	$800 to $1,500	KS	$800 to $1,500	MT	$800 to $1,500	OK	$800 to $1,500	WA	$800 to $1,500
CT	$800 to $1,500	KY	$800 to $1,500	NE	$800 to $1,500	OR	$800 to $1,500	WV	$800 to $1,500
DE	$800 to $1,500	LA	$800 to $1,500	NV	$800 to $1,500	PA	$800 to $1,500	WI	$800 to $1,500
FL	$800 to $1,500	ME	$800 to $1,500	NH	$800 to $1,500	RI	$800 to $1,500	WY	$800 to $1,500
GA	$800 to $1,500	MD	$800 to $1,500	NJ	$800 to $1,500	SC	$800 to $1,500	DC	$800 to $1,500

							VIRGINIA		
	Online Courses for Teacher Certification Test Prep						$250 to $500 / course		
AL	$250 to $500	HI	$250 to $500	MA	$250 to $500	NM	$250 to $500	SD	$250 to $500
AK	$250 to $500	ID	$250 to $500	MI	$250 to $500	NY	$250 to $500	TN	$250 to $500
AZ	$250 to $500	IL	$250 to $500	MN	$250 to $500	NC	$250 to $500	TX	$250 to $500
AR	$250 to $500	IN	$250 to $500	MS	$250 to $500	ND	$250 to $500	UT	$250 to $500
CA	$250 to $500	IA	$250 to $500	MO	$250 to $500	OH	$250 to $500	VT	$250 to $500
CO	$250 to $500	KS	$250 to $500	MT	$250 to $500	OK	$250 to $500	WA	$250 to $500
CT	$250 to $500	KY	$250 to $500	NE	$250 to $500	OR	$250 to $500	WV	$250 to $500
DE	$250 to $500	LA	$250 to $500	NV	$250 to $500	PA	$250 to $500	WI	$250 to $500
FL	$250 to $500	ME	$250 to $500	NH	$250 to $500	RI	$250 to $500	WY	$250 to $500
GA	$250 to $500	MD	$250 to $500	NJ	$250 to $500	SC	$250 to $500	DC	$250 to $500

							VIRGINIA		
				Licensure Tracking			$500 to $1,000 / person		
AL	$500 to $1,000	HI	$500 to $1,000	MA	$500 to $1,000	NM	$500 to $1,000	SD	$500 to $1,000
AK	$500 to $1,000	ID	$500 to $1,000	MI	$500 to $1,000	NY	$500 to $1,000	TN	$500 to $1,000
AZ	$500 to $1,000	IL	$500 to $1,000	MN	$500 to $1,000	NC	$500 to $1,000	TX	$500 to $1,000
AR	$500 to $1,000	IN	$500 to $1,000	MS	$500 to $1,000	ND	$500 to $1,000	UT	$500 to $1,000
CA	$500 to $1,000	IA	$500 to $1,000	MO	$500 to $1,000	OH	$500 to $1,000	VT	$500 to $1,000
CO	$500 to $1,000	KS	$500 to $1,000	MT	$500 to $1,000	OK	$500 to $1,000	WA	$500 to $1,000
CT	$500 to $1,000	KY	$500 to $1,000	NE	$500 to $1,000	OR	$500 to $1,000	WV	$500 to $1,000
DE	$500 to $1,000	LA	$500 to $1,000	NV	$500 to $1,000	PA	$500 to $1,000	WI	$500 to $1,000
FL	$500 to $1,000	ME	$500 to $1,000	NH	$500 to $1,000	RI	$500 to $1,000	WY	$500 to $1,000
GA	$500 to $1,000	MD	$500 to $1,000	NJ	$500 to $1,000	SC	$500 to $1,000	DC	$500 to $1,000

NOTE: Hourly cost per student includes materials only. If staffing is required, rates will be quoted at Independent Instruction or in-person tutoring hourly rate.

UI would like to extend the following tiered volume pricing for EPIC® SELECT:

- $1 to $999,999 pricing as listed
- $1,000,000 to $2,999,999 up to 3% discount on per hour rate listed
- $3,000,000 to $5,000,000 up to 5% discount on per hour rate listed
- $5,000,000+ up to 10% discount on per hour rate listed

							VIRGINIA		
					EPIC® SELECT		$11.95 / student per hour		
AL	$11.95 / hour	HI	$11.95 / hour	MA	$11.95 / hour	NM	$11.95 / hour	SD	$11.95 / hour
AK	$11.95 / hour	ID	$11.95 / hour	MI	$11.95 / hour	NY	$11.95 / hour	TN	$11.95 / hour
AZ	$11.95 / hour	IL	$11.95 / hour	MN	$11.95 / hour	NC	$11.95 / hour	TX	$11.95 / hour
AR	$11.95 / hour	IN	$11.95 / hour	MS	$11.95 / hour	ND	$11.95 / hour	UT	$11.95 / hour
CA	$11.95 / hour	IA	$11.95 / hour	MO	$11.95 / hour	OH	$11.95 / hour	VT	$11.95 / hour
CO	$11.95 / hour	KS	$11.95 / hour	MT	$11.95 / hour	OK	$11.95 / hour	WA	$11.95 / hour
CT	$11.95 / hour	KY	$11.95 / hour	NE	$11.95 / hour	OR	$11.95 / hour	WV	$11.95 / hour
DE	$11.95 / hour	LA	$11.95 / hour	NV	$11.95 / hour	PA	$11.95 / hour	WI	$11.95 / hour
FL	$11.95 / hour	ME	$11.95 / hour	NH	$11.95 / hour	RI	$11.95 / hour	WY	$11.95 / hour
GA	$11.95 / hour	MD	$11.95 / hour	NJ	$11.95 / hour	SC	$11.95 / hour	DC	$11.95 / hour

							VIRGINIA		
					EPIC® Academy State Aligned Content		$14.95 / student per hour		
AL	$14.95 / hour	HI	$14.95 / hour	MA	$14.95 / hour	NM	$14.95 / hour	SD	$14.95 / hour
AK	$14.95 / hour	ID	$14.95 / hour	MI	$14.95 / hour	NY	$14.95 / hour	TN	$14.95 / hour
AZ	$14.95 / hour	IL	$14.95 / hour	MN	$14.95 / hour	NC	$14.95 / hour	TX	$14.95 / hour
AR	$14.95 / hour	IN	$14.95 / hour	MS	$14.95 / hour	ND	$14.95 / hour	UT	$14.95 / hour
CA	$14.95 / hour	IA	$14.95 / hour	MO	$14.95 / hour	OH	$14.95 / hour	VT	$14.95 / hour
CO	$14.95 / hour	KS	$14.95 / hour	MT	$14.95 / hour	OK	$14.95 / hour	WA	$14.95 / hour
CT	$14.95 / hour	KY	$14.95 / hour	NE	$14.95 / hour	OR	$14.95 / hour	WV	$14.95 / hour
DE	$14.95 / hour	LA	$14.95 / hour	NV	$14.95 / hour	PA	$14.95 / hour	WI	$14.95 / hour
FL	$14.95 / hour	ME	$14.95 / hour	NH	$14.95 / hour	RI	$14.95 / hour	WY	$14.95 / hour
GA	$14.95 / hour	MD	$14.95 / hour	NJ	$14.95 / hour	SC	$14.95 / hour	DC	$14.95 / hour

							VIRGINIA		
	Professional Development and/or Coaching Services						$175 to $250 / hour		
AL	$200 to $375	HI	$200 to $375	MA	$200 to $375	NM	$200 to $375	SD	$200 to $375
AK	$200 to $375	ID	$200 to $375	MI	$200 to $375	NY	$200 to $375	TN	$200 to $375
AZ	$200 to $375	IL	$200 to $375	MN	$200 to $375	NC	$200 to $375	TX	$200 to $375
AR	$200 to $375	IN	$200 to $375	MS	$200 to $375	ND	$200 to $375	UT	$200 to $375
CA	$200 to $375	IA	$200 to $375	MO	$200 to $375	OH	$200 to $375	VT	$200 to $375
CO	$200 to $375	KS	$200 to $375	MT	$200 to $375	OK	$200 to $375	WA	$200 to $375
CT	$200 to $375	KY	$200 to $375	NE	$200 to $375	OR	$200 to $375	WV	$200 to $375
DE	$200 to $375	LA	$200 to $375	NV	$200 to $375	PA	$200 to $375	WI	$200 to $375
FL	$200 to $375	ME	$200 to $375	NH	$200 to $375	RI	$200 to $375	WY	$200 to $375
GA	$200 to $375	MD	$200 to $375	NJ	$200 to $375	SC	$200 to $375	DC	$200 to $375

							VIRGINIA		
			Data Reporting Services				$250 to $350 / hour		
AL	$250 to $350	HI	$250 to $350	MA	$250 to $350	NM	$250 to $350	SD	$250 to $350
AK	$250 to $350	ID	$250 to $350	MI	$250 to $350	NY	$250 to $350	TN	$250 to $350
AZ	$250 to $350	IL	$250 to $350	MN	$250 to $350	NC	$250 to $350	TX	$250 to $350
AR	$250 to $350	IN	$250 to $350	MS	$250 to $350	ND	$250 to $350	UT	$250 to $350
CA	$250 to $350	IA	$250 to $350	MO	$250 to $350	OH	$250 to $350	VT	$250 to $350
CO	$250 to $350	KS	$250 to $350	MT	$250 to $350	OK	$250 to $350	WA	$250 to $350
CT	$250 to $350	KY	$250 to $350	NE	$250 to $350	OR	$250 to $350	WV	$250 to $350
DE	$250 to $350	LA	$250 to $350	NV	$250 to $350	PA	$250 to $350	WI	$250 to $350
FL	$250 to $350	ME	$250 to $350	NH	$250 to $350	RI	$250 to $350	WY	$250 to $350
GA	$250 to $350	MD	$250 to $350	NJ	$250 to $350	SC	$250 to $350	DC	$250 to $350

NOTE: Scopes of Work will be determined with specific criteria once defined needs for data services has been established with school district partners.

						VIRGINIA			
		Grant Searching Services				FREE of Charge			
AL	No Charge	HI	No Charge	MA	No Charge	NM	No Charge	SD	No Charge
AK	No Charge	ID	No Charge	MI	No Charge	NY	No Charge	TN	No Charge
AZ	No Charge	IL	No Charge	MN	No Charge	NC	No Charge	TX	No Charge
AR	No Charge	IN	No Charge	MS	No Charge	ND	No Charge	UT	No Charge
CA	No Charge	IA	No Charge	MO	No Charge	OH	No Charge	VT	No Charge
CO	No Charge	KS	No Charge	MT	No Charge	OK	No Charge	WA	No Charge
CT	No Charge	KY	No Charge	NE	No Charge	OR	No Charge	WV	No Charge
DE	No Charge	LA	No Charge	NV	No Charge	PA	No Charge	WI	No Charge
FL	No Charge	ME	No Charge	NH	No Charge	RI	No Charge	WY	No Charge
GA	No Charge	MD	No Charge	NJ	No Charge	SC	No Charge	DC	No Charge

NOTE: Services for UI Collaborative Partners through GovMVMT Master Services Agreement **only**.

Virginia						Simple Grants		Complex Proposals	
			Grant Tracking Services			$400 / month		$1,000 / month	
AL	$500 / $1,200	HI	$500 / $1,200	MA	$500 / $1,200	NM	$500 / $1,200	SD	$500 / $1,200
AK	$500 / $1,200	ID	$500 / $1,200	MI	$500 / $1,200	NY	$500 / $1,200	TN	$500 / $1,200
AZ	$500 / $1,200	IL	$500 / $1,200	MN	$500 / $1,200	NC	$500 / $1,200	TX	$500 / $1,200
AR	$500 / $1,200	IN	$500 / $1,200	MS	$500 / $1,200	ND	$500 / $1,200	UT	$500 / $1,200
CA	$500 / $1,200	IA	$500 / $1,200	MO	$500 / $1,200	OH	$500 / $1,200	VT	$500 / $1,200
CO	$500 / $1,200	KS	$500 / $1,200	MT	$500 / $1,200	OK	$500 / $1,200	WA	$500 / $1,200
CT	$500 / $1,200	KY	$500 / $1,200	NE	$500 / $1,200	OR	$500 / $1,200	WV	$500 / $1,200
DE	$500 / $1,200	LA	$500 / $1,200	NV	$500 / $1,200	PA	$500 / $1,200	WI	$500 / $1,200
FL	$500 / $1,200	ME	$500 / $1,200	NH	$500 / $1,200	RI	$500 / $1,200	WY	$500 / $1,200
GA	$500 / $1,200	MD	$500 / $1,200	NJ	$500 / $1,200	SC	$500 / $1,200	DC	$500 / $1,200

Virginia						Simple Grants		Complex Proposals	
			Grant Writing Services			$1,200 - $3,000		$4,000+	
AL	$1,500+/$5,000+	HI	$1,500+/$5,000+	MA	$1,500+/$5,000+	NM	$1,500+/$5,000+	SD	$1,500+/$5,000+
AK	$1,500+/$5,000+	ID	$1,500+/$5,000+	MI	$1,500+/$5,000+	NY	$1,500+/$5,000+	TN	$1,500+/$5,000+
AZ	$1,500+/$5,000+	IL	$1,500+/$5,000+	MN	$1,500+/$5,000+	NC	$1,500+/$5,000+	TX	$1,500+/$5,000+
AR	$1,500+/$5,000+	IN	$1,500+/$5,000+	MS	$1,500+/$5,000+	ND	$1,500+/$5,000+	UT	$1,500+/$5,000+
CA	$1,500+/$5,000+	IA	$1,500+/$5,000+	MO	$1,500+/$5,000+	OH	$1,500+/$5,000+	VT	$1,500+/$5,000+
CO	$1,500+/$5,000+	KS	$1,500+/$5,000+	MT	$1,500+/$5,000+	OK	$1,500+/$5,000+	WA	$1,500+/$5,000+
CT	$1,500+/$5,000+	KY	$1,500+/$5,000+	NE	$1,500+/$5,000+	OR	$1,500+/$5,000+	WV	$1,500+/$5,000+
DE	$1,500+/$5,000+	LA	$1,500+/$5,000+	NV	$1,500+/$5,000+	PA	$1,500+/$5,000+	WI	$1,500+/$5,000+
FL	$1,500+/$5,000+	ME	$1,500+/$5,000+	NH	$1,500+/$5,000+	RI	$1,500+/$5,000+	WY	$1,500+/$5,000+
GA	$1,500+/$5,000+	MD	$1,500+/$5,000+	NJ	$1,500+/$5,000+	SC	$1,500+/$5,000+	DC	$1,500+/$5,000+
						VIRGINIA			

				Curriculum Review		$1.1M - $1.6M K-12 content area (13 grade levels)			
AL	$1.1M+	HI	$1.1M+	MA	$1.1M+	NM	$1.1M+	SD	$1.1M+
AK	$1.1M+	ID	$1.1M+	MI	$1.1M+	NY	$1.1M+	TN	$1.1M+
AZ	$1.1M+	IL	$1.1M+	MN	$1.1M+	NC	$1.1M+	TX	$1.1M+
AR	$1.1M+	IN	$1.1M+	MS	$1.1M+	ND	$1.1M+	UT	$1.1M+
CA	$1.1M+	IA	$1.1M+	MO	$1.1M+	OH	$1.1M+	VT	$1.1M+
CO	$1.1M+	KS	$1.1M+	MT	$1.1M+	OK	$1.1M+	WA	$1.1M+
CT	$1.1M+	KY	$1.1M+	NE	$1.1M+	OR	$1.1M+	WV	$1.1M+
DE	$1.1M+	LA	$1.1M+	NV	$1.1M+	PA	$1.1M+	WI	$1.1M+
FL	$1.1M+	ME	$1.1M+	NH	$1.1M+	RI	$1.1M+	WY	$1.1M+
GA	$1.1M+	MD	$1.1M+	NJ	$1.1M+	SC	$1.1M+	DC	$1.1M+

NOTE:

- Assumes district data and yearlong document review, written curriculum review (including daily lessons) of 1 quarter of instruction per grade level, development of a report and presentation of findings, and an onsite action planning session
- Final prices will vary based on the number of grade levels included, curriculum materials being reviewed, and the extent to which classroom observations (taught curriculum) and/or student work analysis (learned curriculum) are requested.

						VIRGINIA			
		Custom Curriculum Development				$290,500 - $435,600 per unit (per grade level & content area)			
AL	$290,500+	HI	$290,500+	MA	$290,500+	NM	$290,500+	SD	$290,500+
AK	$290,500+	ID	$290,500+	MI	$290,500+	NY	$290,500+	TN	$290,500+
AZ	$290,500+	IL	$290,500+	MN	$290,500+	NC	$290,500+	TX	$290,500+
AR	$290,500+	IN	$290,500+	MS	$290,500+	ND	$290,500+	UT	$290,500+
CA	$290,500+	IA	$290,500+	MO	$290,500+	OH	$290,500+	VT	$290,500+
CO	$290,500+	KS	$290,500+	MT	$290,500+	OK	$290,500+	WA	$290,500+
CT	$290,500+	KY	$290,500+	NE	$290,500+	OR	$290,500+	WV	$290,500+
DE	$290,500+	LA	$290,500+	NV	$290,500+	PA	$290,500+	WI	$290,500+
FL	$290,500+	ME	$290,500+	NH	$290,500+	RI	$290,500+	WY	$290,500+
GA	$290,500+	MD	$290,500+	NJ	$290,500+	SC	$290,500+	DC	$290,500+

NOTE:

- Assumes a unit consists of ~20 lessons, inclusive of a unit plan, daily teacher facilitation guides, student-facing materials, lesson slide decks, and ancillary materials.
- Includes mapping, content development, permissioning of third-party assets, operations and delivery (including copyediting, graphic design, and loading to LMS).
- Final price will vary based on the number of lessons and the extent of materials requested.

Curriculum Implementation – Part 1						VIRGINIA			
	Professional Learning Session Development					$34,850 per full-day session			
AL	$34,850	HI	$34,850	MA	$34,850	NM	$34,850	SD	$34,850
AK	$34,850	ID	$34,850	MI	$34,850	NY	$34,850	TN	$34,850
AZ	$34,850	IL	$34,850	MN	$34,850	NC	$34,850	TX	$34,850
AR	$34,850	IN	$34,850	MS	$34,850	ND	$34,850	UT	$34,850
CA	$34,850	IA	$34,850	MO	$34,850	OH	$34,850	VT	$34,850
CO	$34,850	KS	$34,850	MT	$34,850	OK	$34,850	WA	$34,850
CT	$34,850	KY	$34,850	NE	$34,850	OR	$34,850	WV	$34,850
DE	$34,850	LA	$34,850	NV	$34,850	PA	$34,850	WI	$34,850
FL	$34,850	ME	$34,850	NH	$34,850	RI	$34,850	WY	$34,850
GA	$34,850	MD	$34,850	NJ	$34,850	SC	$34,850	DC	$34,850

NOTE:

- Includes custom development of session outlines, facilitator guide, slide deck, and participant handouts.

Curriculum Implementation – Part 2						VIRGINIA			
			In-Person Session Delivery			$8,700 per day, per facilitator			
AL	$8,700	HI	$8,700	MA	$8,700	NM	$8,700	SD	$8,700
AK	$8,700	ID	$8,700	MI	$8,700	NY	$8,700	TN	$8,700
AZ	$8,700	IL	$8,700	MN	$8,700	NC	$8,700	TX	$8,700
AR	$8,700	IN	$8,700	MS	$8,700	ND	$8,700	UT	$8,700
CA	$8,700	IA	$8,700	MO	$8,700	OH	$8,700	VT	$8,700
CO	$8,700	KS	$8,700	MT	$8,700	OK	$8,700	WA	$8,700
CT	$8,700	KY	$8,700	NE	$8,700	OR	$8,700	WV	$8,700
DE	$8,700	LA	$8,700	NV	$8,700	PA	$8,700	WI	$8,700
FL	$8,700	ME	$8,700	NH	$8,700	RI	$8,700	WY	$8,700
GA	$8,700	MD	$8,700	NJ	$8,700	SC	$8,700	DC	$8,700

NOTE:

- Assumes one (1) facilitator per 25-30 participants and onsite support
- Includes preparation prior to session delivery
- Includes all travel expenses

Curriculum Implementation – Part 3						VIRGINIA			
			Virtual Session Delivery			$6,969 per day, per facilitator & support facilitator			
AL	$6,969	HI	$6,969	MA	$6,969	NM	$6,969	SD	$6,969
AK	$6,969	ID	$6,969	MI	$6,969	NY	$6,969	TN	$6,969
AZ	$6,969	IL	$6,969	MN	$6,969	NC	$6,969	TX	$6,969
AR	$6,969	IN	$6,969	MS	$6,969	ND	$6,969	UT	$6,969
CA	$6,969	IA	$6,969	MO	$6,969	OH	$6,969	VT	$6,969
CO	$6,969	KS	$6,969	MT	$6,969	OK	$6,969	WA	$6,969
CT	$6,969	KY	$6,969	NE	$6,969	OR	$6,969	WV	$6,969
DE	$6,969	LA	$6,969	NV	$6,969	PA	$6,969	WI	$6,969
FL	$6,969	ME	$6,969	NH	$6,969	RI	$6,969	WY	$6,969
GA	$6,969	MD	$6,969	NJ	$6,969	SC	$6,969	DC	$6,969

NOTE:

- Assumes one (1) facilitator and one (1) support facilitator per 25-30 participants
- Includes preparation prior to session delivery

Curriculum Implementation – Part 4						VIRGINIA			
			In-Person Coaching			$8,700 per day, per coach			
AL	$8,700	HI	$8,700	MA	$8,700	NM	$8,700	SD	$8,700
AK	$8,700	ID	$8,700	MI	$8,700	NY	$8,700	TN	$8,700
AZ	$8,700	IL	$8,700	MN	$8,700	NC	$8,700	TX	$8,700
AR	$8,700	IN	$8,700	MS	$8,700	ND	$8,700	UT	$8,700
CA	$8,700	IA	$8,700	MO	$8,700	OH	$8,700	VT	$8,700
CO	$8,700	KS	$8,700	MT	$8,700	OK	$8,700	WA	$8,700
CT	$8,700	KY	$8,700	NE	$8,700	OR	$8,700	WV	$8,700
DE	$8,700	LA	$8,700	NV	$8,700	PA	$8,700	WI	$8,700
FL	$8,700	ME	$8,700	NH	$8,700	RI	$8,700	WY	$8,700
GA	$8,700	MD	$8,700	NJ	$8,700	SC	$8,700	DC	$8,700

NOTE:

- Assumes one (1) facilitator per 25-30 participants
- Includes preparation prior to session delivery
- Includes all travel expenses

						VIRGINIA			
		Special Education Playbook				$575* per person (Annual license)			
AL	$575	HI	$575	MA	$575	NM	$575	SD	$575
AK	$575	ID	$575	MI	$575	NY	$575	TN	$575
AZ	$575	IL	$575	MN	$575	NC	$575	TX	$575
AR	$575	IN	$575	MS	$575	ND	$575	UT	$575
CA	$575	IA	$575	MO	$575	OH	$575	VT	$575
CO	$575	KS	$575	MT	$575	OK	$575	WA	$575
CT	$575	KY	$575	NE	$575	OR	$575	WV	$575
DE	$575	LA	$575	NV	$575	PA	$575	WI	$575
FL	$575	ME	$575	NH	$575	RI	$575	WY	$575
GA	$575	MD	$575	NJ	$575	SC	$575	DC	$575

NOTE:

- Custom development negotiable based on scope
- Coaching negotiable based on scope
- *Special pricing may be provided based on volume of customization, data integration, etc.

						VIRGINIA			
		High Leverage Practices Playbook				$860* per person (Annual license)			
AL	$860	HI	$860	MA	$860	NM	$860	SD	$860
AK	$860	ID	$860	MI	$860	NY	$860	TN	$860
AZ	$860	IL	$860	MN	$860	NC	$860	TX	$860
AR	$860	IN	$860	MS	$860	ND	$860	UT	$860
CA	$860	IA	$860	MO	$860	OH	$860	VT	$860
CO	$860	KS	$860	MT	$860	OK	$860	WA	$860
CT	$860	KY	$860	NE	$860	OR	$860	WV	$860
DE	$860	LA	$860	NV	$860	PA	$860	WI	$860
FL	$860	ME	$860	NH	$860	RI	$860	WY	$860
GA	$860	MD	$860	NJ	$860	SC	$860	DC	$860

NOTE:

- Custom development negotiable based on scope
- Coaching negotiable based on scope
- *Special pricing may be provided based on volume of customization, data integration, etc.

						VIRGINIA			
			Building Inclusive Schools			$52,275 In-Person Session Delivery			
AL	$52,275	HI	$52,275	MA	$52,275	NM	$52,275	SD	$52,275
AK	$52,275	ID	$52,275	MI	$52,275	NY	$52,275	TN	$52,275
AZ	$52,275	IL	$52,275	MN	$52,275	NC	$52,275	TX	$52,275
AR	$52,275	IN	$52,275	MS	$52,275	ND	$52,275	UT	$52,275
CA	$52,275	IA	$52,275	MO	$52,275	OH	$52,275	VT	$52,275
CO	$52,275	KS	$52,275	MT	$52,275	OK	$52,275	WA	$52,275
CT	$52,275	KY	$52,275	NE	$52,275	OR	$52,275	WV	$52,275
DE	$52,275	LA	$52,275	NV	$52,275	PA	$52,275	WI	$52,275
FL	$52,275	ME	$52,275	NH	$52,275	RI	$52,275	WY	$52,275
GA	$52,275	MD	$52,275	NJ	$52,275	SC	$52,275	DC	$52,275

NOTE:

- Priced for a 3-day onsite training with additional days available based on scope
- Assumes one (1) facilitator per 25-30 participants and onsite support
- Includes all travel expenses for three full-day trainings

						VIRGINIA			
			Alternate Achievement			$52,275 In-Person Session Delivery			
AL	$52,275	HI	$52,275	MA	$52,275	NM	$52,275	SD	$52,275
AK	$52,275	ID	$52,275	MI	$52,275	NY	$52,275	TN	$52,275
AZ	$52,275	IL	$52,275	MN	$52,275	NC	$52,275	TX	$52,275
AR	$52,275	IN	$52,275	MS	$52,275	ND	$52,275	UT	$52,275
CA	$52,275	IA	$52,275	MO	$52,275	OH	$52,275	VT	$52,275
CO	$52,275	KS	$52,275	MT	$52,275	OK	$52,275	WA	$52,275
CT	$52,275	KY	$52,275	NE	$52,275	OR	$52,275	WV	$52,275
DE	$52,275	LA	$52,275	NV	$52,275	PA	$52,275	WI	$52,275
FL	$52,275	ME	$52,275	NH	$52,275	RI	$52,275	WY	$52,275
GA	$52,275	MD	$52,275	NJ	$52,275	SC	$52,275	DC	$52,275

NOTE:

- Priced for a 3-day onsite training with additional days available based on scope
- Assumes one (1) facilitator per 25-30 participants and onsite support
- Includes all travel expenses for three full-day trainings

						VIRGINIA			
			Alternate Achievement			$17,500 Virtual Session Delivery			
AL	$17,500	HI	$17,500	MA	$17,500	NM	$17,500	SD	$17,500
AK	$17,500	ID	$17,500	MI	$17,500	NY	$17,500	TN	$17,500
AZ	$17,500	IL	$17,500	MN	$17,500	NC	$17,500	TX	$17,500
AR	$17,500	IN	$17,500	MS	$17,500	ND	$17,500	UT	$17,500
CA	$17,500	IA	$17,500	MO	$17,500	OH	$17,500	VT	$17,500
CO	$17,500	KS	$17,500	MT	$17,500	OK	$17,500	WA	$17,500
CT	$17,500	KY	$17,500	NE	$17,500	OR	$17,500	WV	$17,500
DE	$17,500	LA	$17,500	NV	$17,500	PA	$17,500	WI	$17,500
FL	$17,500	ME	$17,500	NH	$17,500	RI	$17,500	WY	$17,500
GA	$17,500	MD	$17,500	NJ	$17,500	SC	$17,500	DC	$17,500

NOTE:

- Assumes virtual train-the-training professional development model
- Assumes one (1) facilitator per 25-30 participants and virtual support facilitation
- Includes preparation prior to session delivery

						VIRGINIA			
			Paraprofessional Training			$115/para for online course $230/para webinar series			
AL	$115 / $230	HI	$115 / $230	MA	$115 / $230	NM	$115 / $230	SD	$115 / $230
AK	$115 / $230	ID	$115 / $230	MI	$115 / $230	NY	$115 / $230	TN	$115 / $230
AZ	$115 / $230	IL	$115 / $230	MN	$115 / $230	NC	$115 / $230	TX	$115 / $230
AR	$115 / $230	IN	$115 / $230	MS	$115 / $230	ND	$115 / $230	UT	$115 / $230
CA	$115 / $230	IA	$115 / $230	MO	$115 / $230	OH	$115 / $230	VT	$115 / $230
CO	$115 / $230	KS	$115 / $230	MT	$115 / $230	OK	$115 / $230	WA	$115 / $230
CT	$115 / $230	KY	$115 / $230	NE	$115 / $230	OR	$115 / $230	WV	$115 / $230
DE	$115 / $230	LA	$115 / $230	NV	$115 / $230	PA	$115 / $230	WI	$115 / $230
FL	$115 / $230	ME	$115 / $230	NH	$115 / $230	RI	$115 / $230	WY	$115 / $230
GA	$115 / $230	MD	$115 / $230	NJ	$115 / $230	SC	$115 / $230	DC	$115 / $230

NOTE:

- Annual access to Foundation Series self-paced modules
- Participation in four webinars annually

						VIRGINIA			
				Parent Conference		$696,900 / conference			
AL	$696,900	HI	$696,900	MA	$696,900	NM	$696,900	SD	$696,900
AK	$696,900	ID	$696,900	MI	$696,900	NY	$696,900	TN	$696,900
AZ	$696,900	IL	$696,900	MN	$696,900	NC	$696,900	TX	$696,900
AR	$696,900	IN	$696,900	MS	$696,900	ND	$696,900	UT	$696,900
CA	$696,900	IA	$696,900	MO	$696,900	OH	$696,900	VT	$696,900
CO	$696,900	KS	$696,900	MT	$696,900	OK	$696,900	WA	$696,900
CT	$696,900	KY	$696,900	NE	$696,900	OR	$696,900	WV	$696,900
DE	$696,900	LA	$696,900	NV	$696,900	PA	$696,900	WI	$696,900
FL	$696,900	ME	$696,900	NH	$696,900	RI	$696,900	WY	$696,900
GA	$696,900	MD	$696,900	NJ	$696,900	SC	$696,900	DC	$696,900

NOTE:

- Design and deliver 2-day Parent Conference
- Design schedule and secure speakers
- Secure two (2) keynote speakers and pay fees/travel
- Facilitate panel discussion(s) with a group of experts
- Manage marketing, registration, and communication of participants
- Oversee content development and formatting for sessions, ensure accessibility
- Produce professional session materials
- Provide translation and accommodation services
- Provide project management throughout project planning and delivery
- Create four (4) guidance documents designed for parents
- Deliver two (2) 90-minute follow up virtual sessions

Science of Teaching & Learning Professional Learning Services – Part 1						VIRGINIA			
	***Building a Strong Foundation for Lifelong Literacy Success* Asynchronous Course**					$590 per user			
AL	$590	**HI**	$590	**MA**	$590	**NM**	$590	**SD**	$590
AK	$590	**ID**	$590	**MI**	$590	**NY**	$590	**TN**	$590
AZ	$590	**IL**	$590	**MN**	$590	**NC**	$590	**TX**	$590
AR	$590	**IN**	$590	**MS**	$590	**ND**	$590	**UT**	$590
CA	$590	**IA**	$590	**MO**	$590	**OH**	$590	**VT**	$590
CO	$590	**KS**	$590	**MT**	$590	**OK**	$590	**WA**	$590
CT	$590	**KY**	$590	**NE**	$590	**OR**	$590	**WV**	$590
DE	$590	**LA**	$590	**NV**	$590	**PA**	$590	**WI**	$590
FL	$590	**ME**	$590	**NH**	$590	**RI**	$590	**WY**	$590
GA	$590	**MD**	$590	**NJ**	$590	**SC**	$590	**DC**	$590

NOTE:

- Assumes purchase of Playbook tenant with a minimum of 1,200 users
- Annual license to 45 hours of IDA-accredited asynchronous professional learning content in the Science of Reading
- Provision of standard software and curriculum offering for Playbook, inclusive of lessons, software configurations, etc. (Unless mutually agreed, there will be no revisions to curriculum, training content, or software development)
- A sample licensing agreement has been provided in **Section IX: Appendices**.

Science of Teaching & Learning Professional Learning Services – Part 2						VIRGINIA			
	***Core Concepts* Asynchronous Course**					$360 per user			
AL	$360	**HI**	$360	**MA**	$360	**NM**	$360	**SD**	$360
AK	$360	**ID**	$360	**MI**	$360	**NY**	$360	**TN**	$360
AZ	$360	**IL**	$360	**MN**	$360	**NC**	$360	**TX**	$360
AR	$360	**IN**	$360	**MS**	$360	**ND**	$360	**UT**	$360
CA	$360	**IA**	$360	**MO**	$360	**OH**	$360	**VT**	$360
CO	$360	**KS**	$360	**MT**	$360	**OK**	$360	**WA**	$360
CT	$360	**KY**	$360	**NE**	$360	**OR**	$360	**WV**	$360
DE	$360	**LA**	$360	**NV**	$360	**PA**	$360	**WI**	$360
FL	$360	**ME**	$360	**NH**	$360	**RI**	$360	**WY**	$360
GA	$360	**MD**	$360	**NJ**	$360	**SC**	$360	**DC**	$360

NOTE:

- Assumes purchase of Playbook tenant with a minimum of 1,200 users
- Annual license to 15 hours of asynchronous content covering key Science of Reading concepts
- Provision of standard software and curriculum offering for Playbook, inclusive of lessons, software configurations, etc. (Unless mutually agreed, there will be no revisions to curriculum, training content, or software development)
- A sample licensing agreement has been provided in **Section IX: Appendices**.

Science of Teaching & Learning Professional Learning Services – Part 3						VIRGINIA			
		Literacy Leader Core Concepts Asynchronous Course				$475 per user			
AL	$475	HI	$475	MA	$475	NM	$475	SD	$475
AK	$475	ID	$475	MI	$475	NY	$475	TN	$475
AZ	$475	IL	$475	MN	$475	NC	$475	TX	$475
AR	$475	IN	$475	MS	$475	ND	$475	UT	$475
CA	$475	IA	$475	MO	$475	OH	$475	VT	$475
CO	$475	KS	$475	MT	$475	OK	$475	WA	$475
CT	$475	KY	$475	NE	$475	OR	$475	WV	$475
DE	$475	LA	$475	NV	$475	PA	$475	WI	$475
FL	$475	ME	$475	NH	$475	RI	$475	WY	$475
GA	$475	MD	$475	NJ	$475	SC	$475	DC	$475

NOTE:

- Assumes purchase of Playbook tenant with a minimum of 1,200 users
- Annual license to 20 hours of asynchronous content in the Science of Reading tailored for school leaders
- Provision of standard software and curriculum offering for Playbook, inclusive of lessons, software configurations, etc. (Unless mutually agreed, there will be no revisions to curriculum, training content, or software development)
- A sample licensing agreement has been provided in **Section IX: Appendices**.

Science of Teaching & Learning Professional Learning Services – Part 4						VIRGINIA			
		Dyslexia Playbook				$688 per user			
AL	$688	HI	$688	MA	$688	NM	$688	SD	$688
AK	$688	ID	$688	MI	$688	NY	$688	TN	$688
AZ	$688	IL	$688	MN	$688	NC	$688	TX	$688
AR	$688	IN	$688	MS	$688	ND	$688	UT	$688
CA	$688	IA	$688	MO	$688	OH	$688	VT	$688
CO	$688	KS	$688	MT	$688	OK	$688	WA	$688
CT	$688	KY	$688	NE	$688	OR	$688	WV	$688
DE	$688	LA	$688	NV	$688	PA	$688	WI	$688
FL	$688	ME	$688	NH	$688	RI	$688	WY	$688
GA	$688	MD	$688	NJ	$688	SC	$688	DC	$688

NOTE:

- Assumes purchase of Playbook tenant with a minimum of 1,200 users
- Annual license to 8 hours of asynchronous content for educators working with students with dyslexia
- Provision of standard software and curriculum offering for Playbook, inclusive of lessons, software configurations, etc. (Unless mutually agreed, there will be no revisions to curriculum, training content, or software development)
- A sample licensing agreement has been provided in **Section IX: Appendices**.

Science of Teaching & Learning Professional Learning Services – Part 5						VIRGINIA			
	Science of Reading Virtual Professional Learning Series					$35,000 per series			
AL	$35,000	HI	$35,000	MA	$35,000	NM	$35,000	SD	$35,000
AK	$35,000	ID	$35,000	MI	$35,000	NY	$35,000	TN	$35,000
AZ	$35,000	IL	$35,000	MN	$35,000	NC	$35,000	TX	$35,000
AR	$35,000	IN	$35,000	MS	$35,000	ND	$35,000	UT	$35,000
CA	$35,000	IA	$35,000	MO	$35,000	OH	$35,000	VT	$35,000
CO	$35,000	KS	$35,000	MT	$35,000	OK	$35,000	WA	$35,000
CT	$35,000	KY	$35,000	NE	$35,000	OR	$35,000	WV	$35,000
DE	$35,000	LA	$35,000	NV	$35,000	PA	$35,000	WI	$35,000
FL	$35,000	ME	$35,000	NH	$35,000	RI	$35,000	WY	$35,000
GA	$35,000	MD	$35,000	NJ	$35,000	SC	$35,000	DC	$35,000

NOTE:

- Series of three (3) unique virtual webinars for education, 2 hours each

Science of Teaching & Learning Professional Learning Services – Part 6						VIRGINIA			
	Practice-Based Coaching in Literacy: In-Person Session Delivery					$17,500 per day, per facilitator			
AL	$17,500	HI	$17,500	MA	$17,500	NM	$17,500	SD	$17,500
AK	$17,500	ID	$17,500	MI	$17,500	NY	$17,500	TN	$17,500
AZ	$17,500	IL	$17,500	MN	$17,500	NC	$17,500	TX	$17,500
AR	$17,500	IN	$17,500	MS	$17,500	ND	$17,500	UT	$17,500
CA	$17,500	IA	$17,500	MO	$17,500	OH	$17,500	VT	$17,500
CO	$17,500	KS	$17,500	MT	$17,500	OK	$17,500	WA	$17,500
CT	$17,500	KY	$17,500	NE	$17,500	OR	$17,500	WV	$17,500
DE	$17,500	LA	$17,500	NV	$17,500	PA	$17,500	WI	$17,500
FL	$17,500	ME	$17,500	NH	$17,500	RI	$17,500	WY	$17,500
GA	$17,500	MD	$17,500	NJ	$17,500	SC	$17,500	DC	$17,500

NOTE:

- Assumes one (1) facilitator per 25-30 participants and on-site support
- Includes preparation prior to session delivery
- Includes all travel expenses for two (2) full-day trainings

Science of Teaching & Learning Professional Learning Services – Part 7						VIRGINIA			
		Practice-Based Coaching in Literacy: Virtual Session Delivery				$17,500 per day, per facilitator & support facilitator			
AL	$17,500	HI	$17,500	MA	$17,500	NM	$17,500	SD	$17,500
AK	$17,500	ID	$17,500	MI	$17,500	NY	$17,500	TN	$17,500
AZ	$17,500	IL	$17,500	MN	$17,500	NC	$17,500	TX	$17,500
AR	$17,500	IN	$17,500	MS	$17,500	ND	$17,500	UT	$17,500
CA	$17,500	IA	$17,500	MO	$17,500	OH	$17,500	VT	$17,500
CO	$17,500	KS	$17,500	MT	$17,500	OK	$17,500	WA	$17,500
CT	$17,500	KY	$17,500	NE	$17,500	OR	$17,500	WV	$17,500
DE	$17,500	LA	$17,500	NV	$17,500	PA	$17,500	WI	$17,500
FL	$17,500	ME	$17,500	NH	$17,500	RI	$17,500	WY	$17,500
GA	$17,500	MD	$17,500	NJ	$17,500	SC	$17,500	DC	$17,500

NOTE:

- Assumes one (1) facilitator per 25-30 participants and virtual support facilitation
- Includes preparation prior to session delivery
- Assumes delivery of complete six-session professional development series

Transition Services & Career Planning Professional Development – Part 1						VIRGINIA			
		In-Person Professional Development Session Delivery				$17,500 per day			
AL	$17,500	HI	$17,500	MA	$17,500	NM	$17,500	SD	$17,500
AK	$17,500	ID	$17,500	MI	$17,500	NY	$17,500	TN	$17,500
AZ	$17,500	IL	$17,500	MN	$17,500	NC	$17,500	TX	$17,500
AR	$17,500	IN	$17,500	MS	$17,500	ND	$17,500	UT	$17,500
CA	$17,500	IA	$17,500	MO	$17,500	OH	$17,500	VT	$17,500
CO	$17,500	KS	$17,500	MT	$17,500	OK	$17,500	WA	$17,500
CT	$17,500	KY	$17,500	NE	$17,500	OR	$17,500	WV	$17,500
DE	$17,500	LA	$17,500	NV	$17,500	PA	$17,500	WI	$17,500
FL	$17,500	ME	$17,500	NH	$17,500	RI	$17,500	WY	$17,500
GA	$17,500	MD	$17,500	NJ	$17,500	SC	$17,500	DC	$17,500

NOTE:

- Assumes one (1) facilitator per 25-30 participants and on-site support
- Includes preparation prior to session delivery
- Assumes delivery of at least two (2) professional development days
- Includes travel expenses

Transition Services & Career Planning Professional Development – Part 2						VIRGINIA			
		Virtual Professional Development Session Delivery				$8,700 per session			
AL	$8,700	HI	$8,700	MA	$8,700	NM	$8,700	SD	$8,700
AK	$8,700	ID	$8,700	MI	$8,700	NY	$8,700	TN	$8,700
AZ	$8,700	IL	$8,700	MN	$8,700	NC	$8,700	TX	$8,700
AR	$8,700	IN	$8,700	MS	$8,700	ND	$8,700	UT	$8,700
CA	$8,700	IA	$8,700	MO	$8,700	OH	$8,700	VT	$8,700
CO	$8,700	KS	$8,700	MT	$8,700	OK	$8,700	WA	$8,700
CT	$8,700	KY	$8,700	NE	$8,700	OR	$8,700	WV	$8,700
DE	$8,700	LA	$8,700	NV	$8,700	PA	$8,700	WI	$8,700
FL	$8,700	ME	$8,700	NH	$8,700	RI	$8,700	WY	$8,700
GA	$8,700	MD	$8,700	NJ	$8,700	SC	$8,700	DC	$8,700

NOTE:

- Assumes one (1) facilitator per 25-30 participants and virtual support facilitation
- Includes preparation prior to session delivery
- Assumes delivery of at least four (4) professional development sessions

						VIRGINIA			
		Work-Based Learning Toolkit				$69,700 per work site			
AL	$69,700	HI	$69,700	MA	$69,700	NM	$69,700	SD	$69,700
AK	$69,700	ID	$69,700	MI	$69,700	NY	$69,700	TN	$69,700
AZ	$69,700	IL	$69,700	MN	$69,700	NC	$69,700	TX	$69,700
AR	$69,700	IN	$69,700	MS	$69,700	ND	$69,700	UT	$69,700
CA	$69,700	IA	$69,700	MO	$69,700	OH	$69,700	VT	$69,700
CO	$69,700	KS	$69,700	MT	$69,700	OK	$69,700	WA	$69,700
CT	$69,700	KY	$69,700	NE	$69,700	OR	$69,700	WV	$69,700
DE	$69,700	LA	$69,700	NV	$69,700	PA	$69,700	WI	$69,700
FL	$69,700	ME	$69,700	NH	$69,700	RI	$69,700	WY	$69,700
GA	$69,700	MD	$69,700	NJ	$69,700	SC	$69,700	DC	$69,700

NOTE:

- Toolkit provided to implement and manage work-based learning program

						VIRGINIA			
	Transition & Career Planning Curriculum					$175 per student			
AL	$175	HI	$175	MA	$175	NM	$175	SD	$175
AK	$175	ID	$175	MI	$175	NY	$175	TN	$175
AZ	$175	IL	$175	MN	$175	NC	$175	TX	$175
AR	$175	IN	$175	MS	$175	ND	$175	UT	$175
CA	$175	IA	$175	MO	$175	OH	$175	VT	$175
CO	$175	KS	$175	MT	$175	OK	$175	WA	$175
CT	$175	KY	$175	NE	$175	OR	$175	WV	$175
DE	$175	LA	$175	NV	$175	PA	$175	WI	$175
FL	$175	ME	$175	NH	$175	RI	$175	WY	$175
GA	$175	MD	$175	NJ	$175	SC	$175	DC	$175

NOTE:

- Annual license to online transition curriculum platform and materials (with expected minimum of 250 student licenses)
- Implementation and ongoing support including training webinars for educators
- Content can be utilized for students with disabilities, adult education learners or general education students in grades 6 to 12
- Provision of standard software and curriculum offering for Playbook, inclusive of lessons, software configurations, etc. (Unless mutually agreed, there will be no revisions to curriculum, training content, or software development)
- A sample licensing agreement has been provided in **Section IX: Appendices**.

						VIRGINIA			
	iteach								
	Teacher and Principal* Licensure					$3,050 per candidate			
AL	$5,449	HI	$5,449	MA		NM		SD	
AK		ID		MI		NY		TN	$4,250
AR	$5,449	IL		MN		NC		TX	$5,449/ $6,000*
AZ	$5,449	IN	$5,449	MS	$5,449	ND		UT	
CA		IA		MO		OH		VT	
CO		KS		MT		OK		WA	
CT		KY	$5,449	NE	$3,500	OR		WV	$3,050
DE		LA	$5,449	NV	$5,449	PA		WI	
FL	$2,975	ME		NH		RI		WY	
GA		MD		NJ	$5,449	SC		DC	

NOTE:

- Upon enrollment in the iteach program, candidates in all iteach states (with the exception of New Jersey) will pay $99/month towards their program balance until hired as a Teacher of Record. Once hired as a Teacher of Record, candidates will pay out the remainder of their balance in 10-12 equal installments, depending upon the state.
- In New Jersey, candidates will pay a $500 enrollment fee and will not begin paying program tuition until hired as a Teacher of Record. Once hired as a Teacher of Record, candidates will pay out the remainder of their balance in 10 equal installments.

Passage Preparation						VIRGINIA			
	Teacher Licensure Exam Preparation					$80 per license			
AL	$80	HI	$80	MA	$80	NM	$80	SD	$80
AK	$80	ID	$80	MI	$80	NY	$80	TN	$80
AZ	$80	IL	$80	MN	$80	NC	$80	TX	$80
AR	$80	IN	$80	MS	$80	ND	$80	UT	$80
CA	$80	IA	$80	MO	$80	OH	$80	VT	$80
CO	$80	KS	$80	MT	$80	OK	$80	WA	$80
CT	$80	KY	$80	NE	$80	OR	$80	WV	$80
DE	$80	LA	$80	NV	$80	PA	$80	WI	$80
FL	$80	ME	$80	NH	$80	RI	$80	WY	$80
GA	$80	MD	$80	NJ	$80	SC	$80	DC	$80

Teaching Channel						VIRGINIA			
			EMPOWER Platform			Professional $179 per person		Starter $99 per person	
AL	$179 / $99	HI	$179 / $99	MA	$179 / $99	NM	$179 / $99	SD	$179 / $99
AK	$179 / $99	ID	$179 / $99	MI	$179 / $99	NY	$179 / $99	TN	$179 / $99
AZ	$179 / $99	IL	$179 / $99	MN	$179 / $99	NC	$179 / $99	TX	$179 / $99
AR	$179 / $99	IN	$179 / $99	MS	$179 / $99	ND	$179 / $99	UT	$179 / $99
CA	$179 / $99	IA	$179 / $99	MO	$179 / $99	OH	$179 / $99	VT	$179 / $99
CO	$179 / $99	KS	$179 / $99	MT	$179 / $99	OK	$179 / $99	WA	$179 / $99
CT	$179 / $99	KY	$179 / $99	NE	$179 / $99	OR	$179 / $99	WV	$179 / $99
DE	$179 / $99	LA	$179 / $99	NV	$179 / $99	PA	$179 / $99	WI	$179 / $99
FL	$179 / $99	ME	$179 / $99	NH	$179 / $99	RI	$179 / $99	WY	$179 / $99
GA	$179 / $99	MD	$179 / $99	NJ	$179 / $99	SC	$179 / $99	DC	$179 / $99

NOTE:

- Professional EMPOWER Platform has 20 licenses minimum
- Starter EMPOWER Platform has 30 licenses minimum

Teaching Channel						VIRGINIA			
			EQUIP for New Teachers			$189 per person			
AL	$189	HI	$189	MA	$189	NM	$189	SD	$189
AK	$189	ID	$189	MI	$189	NY	$189	TN	$189
AZ	$189	IL	$189	MN	$189	NC	$189	TX	$189
AR	$189	IN	$189	MS	$189	ND	$189	UT	$189
CA	$189	IA	$189	MO	$189	OH	$189	VT	$189
CO	$189	KS	$189	MT	$189	OK	$189	WA	$189
CT	$189	KY	$189	NE	$189	OR	$189	WV	$189
DE	$189	LA	$189	NV	$189	PA	$189	WI	$189
FL	$189	ME	$189	NH	$189	RI	$189	WY	$189
GA	$189	MD	$189	NJ	$189	SC	$189	DC	$189

Teaching Channel						VIRGINIA			
	EQUIP for Substitute Teachers					$4,900 for 100 licenses			
AL	$4,900	HI	$4,900	MA	$4,900	NM	$4,900	SD	$4,900
AK	$4,900	ID	$4,900	MI	$4,900	NY	$4,900	TN	$4,900
AZ	$4,900	IL	$4,900	MN	$4,900	NC	$4,900	TX	$4,900
AR	$4,900	IN	$4,900	MS	$4,900	ND	$4,900	UT	$4,900
CA	$4,900	IA	$4,900	MO	$4,900	OH	$4,900	VT	$4,900
CO	$4,900	KS	$4,900	MT	$4,900	OK	$4,900	WA	$4,900
CT	$4,900	KY	$4,900	NE	$4,900	OR	$4,900	WV	$4,900
DE	$4,900	LA	$4,900	NV	$4,900	PA	$4,900	WI	$4,900
FL	$4,900	ME	$4,900	NH	$4,900	RI	$4,900	WY	$4,900
GA	$4,900	MD	$4,900	NJ	$4,900	SC	$4,900	DC	$4,900

NOTE: Custom pricing available for 101+ licenses

Teaching Channel						VIRGINIA			
	EQUIP for Student-Facing Paraprofessionals					$50 per license			
AL	$50	HI	$50	MA	$50	NM	$50	SD	$50
AK	$50	ID	$50	MI	$50	NY	$50	TN	$50
AZ	$50	IL	$50	MN	$50	NC	$50	TX	$50
AR	$50	IN	$50	MS	$50	ND	$50	UT	$50
CA	$50	IA	$50	MO	$50	OH	$50	VT	$50
CO	$50	KS	$50	MT	$50	OK	$50	WA	$50
CT	$50	KY	$50	NE	$50	OR	$50	WV	$50
DE	$50	LA	$50	NV	$50	PA	$50	WI	$50
FL	$50	ME	$50	NH	$50	RI	$50	WY	$50
GA	$50	MD	$50	NJ	$50	SC	$50	DC	$50

NOTE:

- 60 licenses minimum
- Custom pricing available for 100+ licenses

Teaching Channel						VIRGINIA			
	Teacher & Leader Asynchronous Courses					$135 per course (45 hours, no graduate credits)		$489 per course (3 graduate credits)	
AL	$135 / $489	HI	$135 / $489	MA	$135 / $489	NM	$135 / $489	SD	$135 / $489
AK	$135 / $489	ID	$135 / $489	MI	$135 / $489	NY	$135 / $489	TN	$135 / $489
AZ	$135 / $489	IL	$135 / $489	MN	$135 / $489	NC	$135 / $489	TX	$135 / $489
AR	$135 / $489	IN	$135 / $489	MS	$135 / $489	ND	$135 / $489	UT	$135 / $489
CA	$135 / $489	IA	$135 / $489	MO	$135 / $489	OH	$135 / $489	VT	$135 / $489
CO	$135 / $489	KS	$135 / $489	MT	$135 / $489	OK	$135 / $489	WA	$135 / $489
CT	$135 / $489	KY	$135 / $489	NE	$135 / $489	OR	$135 / $489	WV	$135 / $489
DE	$135 / $489	LA	$135 / $489	NV	$135 / $489	PA	$135 / $489	WI	$135 / $489
FL	$135 / $489	ME	$135 / $489	NH	$135 / $489	RI	$135 / $489	WY	$135 / $489
GA	$135 / $489	MD	$135 / $489	NJ	$135 / $489	SC	$135 / $489	DC	$135 / $489

						VIRGINIA			
				***Praxis* Exam Access**		$150 per test			
AL	$150	**HI**	$150	**MA**	$150	**NM**	$150	**SD**	$150
AK	$150	**ID**	$150	**MI**	$150	**NY**	$150	**TN**	$150
AZ	$150	**IL**	$150	**MN**	$150	**NC**	$150	**TX**	$150
AR	$150	**IN**	$150	**MS**	$150	**ND**	$150	**UT**	$150
CA	$150	**IA**	$150	**MO**	$150	**OH**	$150	**VT**	$150
CO	$150	**KS**	$150	**MT**	$150	**OK**	$150	**WA**	$150
CT	$150	**KY**	$150	**NE**	$150	**OR**	$150	**WV**	$150
DE	$150	**LA**	$150	**NV**	$150	**PA**	$150	**WI**	$150
FL	$150	**ME**	$150	**NH**	$150	**RI**	$150	**WY**	$150
GA	$150	**MD**	$150	**NJ**	$150	**SC**	$150	**DC**	$150

NOTE:

- Standardized access to *Praxis* exams across approved content areas and states
- Registration only
- Can be bundled with prep
- Available for bulk purchase agreements

						VIRGINIA			
				Pop-Up Testing Center		$15,000 per day			
AL	$15,000	**HI**	$15,000	**MA**	$15,000	**NM**	$15,000	**SD**	$15,000
AK	$15,000	**ID**	$15,000	**MI**	$15,000	**NY**	$15,000	**TN**	$15,000
AZ	$15,000	**IL**	$15,000	**MN**	$15,000	**NC**	$15,000	**TX**	$15,000
AR	$15,000	**IN**	$15,000	**MS**	$15,000	**ND**	$15,000	**UT**	$15,000
CA	$15,000	**IA**	$15,000	**MO**	$15,000	**OH**	$15,000	**VT**	$15,000
CO	$15,000	**KS**	$15,000	**MT**	$15,000	**OK**	$15,000	**WA**	$15,000
CT	$15,000	**KY**	$15,000	**NE**	$15,000	**OR**	$15,000	**WV**	$15,000
DE	$15,000	**LA**	$15,000	**NV**	$15,000	**PA**	$15,000	**WI**	$15,000
FL	$15,000	**ME**	$15,000	**NH**	$15,000	**RI**	$15,000	**WY**	$15,000
GA	$15,000	**MD**	$15,000	**NJ**	$15,000	**SC**	$15,000	**DC**	$15,000

NOTE:

- Premium onsite testing with full setup, equipment, and staff support (ideal for high-volume or cohort testing events)
- Test registration fees not included
- Test readiness workshop available as an add-on
- Available for multi-day or multi-site deployments

						VIRGINIA			
			Private Access Solution			$5,000 per month			
AL	$5,000	HI	$5,000	MA	$5,000	NM	$5,000	SD	$5,000
AK	$5,000	ID	$5,000	MI	$5,000	NY	$5,000	TN	$5,000
AZ	$5,000	IL	$5,000	MN	$5,000	NC	$5,000	TX	$5,000
AR	$5,000	IN	$5,000	MS	$5,000	ND	$5,000	UT	$5,000
CA	$5,000	IA	$5,000	MO	$5,000	OH	$5,000	VT	$5,000
CO	$5,000	KS	$5,000	MT	$5,000	OK	$5,000	WA	$5,000
CT	$5,000	KY	$5,000	NE	$5,000	OR	$5,000	WV	$5,000
DE	$5,000	LA	$5,000	NV	$5,000	PA	$5,000	WI	$5,000
FL	$5,000	ME	$5,000	NH	$5,000	RI	$5,000	WY	$5,000
GA	$5,000	MD	$5,000	NJ	$5,000	SC	$5,000	DC	$5,000

NOTE:

- Convert a district lab into a secure, in-house *Praxis* testing site with monthly workshops and reporting
- 6-month minimum commitment
- Additional workshops available for purchase
- Available for multi-site and multi-year partnerships

						VIRGINIA			
			International Teacher Access			$15,000 per teacher per year			
AL	$15,000	HI	$15,000	MA	$15,000	NM	$15,000	SD	$15,000
AK	$15,000	ID	$15,000	MI	$15,000	NY	$15,000	TN	$15,000
AZ	$15,000	IL	$15,000	MN	$15,000	NC	$15,000	TX	$15,000
AR	$15,000	IN	$15,000	MS	$15,000	ND	$15,000	UT	$15,000
CA	$15,000	IA	$15,000	MO	$15,000	OH	$15,000	VT	$15,000
CO	$15,000	KS	$15,000	MT	$15,000	OK	$15,000	WA	$15,000
CT	$15,000	KY	$15,000	NE	$15,000	OR	$15,000	WV	$15,000
DE	$15,000	LA	$15,000	NV	$15,000	PA	$15,000	WI	$15,000
FL	$15,000	ME	$15,000	NH	$15,000	RI	$15,000	WY	$15,000
GA	$15,000	MD	$15,000	NJ	$15,000	SC	$15,000	DC	$15,000

NOTE:

- Full-service placement and onboarding of certified international educators via J-1 visa sponsorship
- Turnkey visa, onboarding, and placement solution for high-need subject areas.
- Custom pricing for multi-teacher contracts

						VIRGINIA			
			Test Readiness Workshops			$5,000 per session			
AL	$5,000	HI	$5,000	MA	$5,000	NM	$5,000	SD	$5,000
AK	$5,000	ID	$5,000	MI	$5,000	NY	$5,000	TN	$5,000
AZ	$5,000	IL	$5,000	MN	$5,000	NC	$5,000	TX	$5,000
AR	$5,000	IN	$5,000	MS	$5,000	ND	$5,000	UT	$5,000
CA	$5,000	IA	$5,000	MO	$5,000	OH	$5,000	VT	$5,000
CO	$5,000	KS	$5,000	MT	$5,000	OK	$5,000	WA	$5,000
CT	$5,000	KY	$5,000	NE	$5,000	OR	$5,000	WV	$5,000
DE	$5,000	LA	$5,000	NV	$5,000	PA	$5,000	WI	$5,000
FL	$5,000	ME	$5,000	NH	$5,000	RI	$5,000	WY	$5,000
GA	$5,000	MD	$5,000	NJ	$5,000	SC	$5,000	DC	$5,000

NOTE:

- Live, virtual *Praxis* prep sessions designed to improve first-time pass rates
- Available as an add-on to testing services or as a standalone service
- One monthly session included with Private Access
- Additional workshops available à la carte or bundled
- Custom pricing for multi-session packages

Unlimited Instruction LLC (UI) reserves the right to increase prices on all services annually based on U-CPI.

COMMONWEALTH OF VIRGINIA

County of Henrico

Tutoring and Independent Instruction Services and Other Related Services
Contract No. 2835A
Amendment No. 4
November 16, 2026

Whereas, the County School Board of Henrico County, Virginia ("HCPS") and Unlimited Instruction LLC ("Contractor") entered into Contract No. 2835A (the "Contract") dated July 21, 2025 to provide tutoring and independent instruction services and other related services when needed and requested by HCPS; and,

Whereas, Amendment No. 1, dated February 26, 2026, clarified Other Related Services included in the Scope of Services and updated compensation rates for listed services; and,

Whereas, Amendment No. 2, dated April 10, 2026, amended the contract to align annual price updates with July 1st of each year; and,

Whereas, Amendment No. 3, dated August 3, 2026, officially changed the Contractor's business name to Unlimited Instruction LLC and added alternate daily compensation rates to the Contract; and,

Whereas, the Contractor desires to include EdForce LLC as a subcontractor to the Contract to perform Managed Service Provider services included in the Contract.

Now, therefore, the parties agree to amend the Contract as follows:

1. EdForce LLC is added as a subcontractor to the Contractor to perform Managed Service Provider services.

2. All other provisions of the Contract remain in full force and effect.

[Remainder of page intentionally left blank; signatures are on the following page.]

In witness whereof, the parties have caused this Amendment No. 4 to the Contract to be executed by the following duly authorized individuals:

Unlimited Instruction LLC
4101 Cox Road, Suite 207
Glen Allen, VA 23060

Josh Ellis (Nov 17, 2026 12:16:31 EST)

Signature

Josh Ellis Chief Growth Officer

Name and Title

11/17/2026

Date

County School Board of Henrico County, Virginia
406 Dabbs House Road
Henrico, VA 23223

Oscar Knott, Purchasing Director

11/18/2026

Date

APPROVED AS TO FORM

Assistant County Attorney

11/17/2026

Date