



VIRGINIA BEACH CITY PUBLIC SCHOOLS
CHARTING THE COURSE

Office of Procurement Services
2512 George Mason Drive
Virginia Beach, Virginia 23456
Phone (757) 263-1175

MODIFICATION #4

Contract #5111-1

This modification number 4 to the above referenced Contract is entered into this 14th day of December, 2023 and between **The HON Company, LLC** ("Contractor"), and the **School Board of the City of Virginia Beach** ("Customer", "VBCPS");

WHEREAS, the parties agree as follows:

1. This modification is to notify all users of an increase to list prices from Hon effective February 1, 2024. Attached is The HON Company's price increase request letter for GovMvmt Contract 5111-1.
2. Discounts will not change with the contract; this is an increase to list price only.

All other terms and conditions of the original Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have caused this Amendment to be executed by their duly authorized representatives as of the date set forth herein.

**THE SCHOOL BOARD OF THE CITY OF
VIRGINIA BEACH**

Carla A.B. Smith

Signature

Carla A.B Smith, CPPO, CPPB

Name

Director of Procurement

Title

The Hon Company, LLC
CONTRACTOR

Eric Schroeder

Eric Schroeder (Dec 15, 2023 13:33 CST)

Signature

Eric Schroeder

Name

Vice President, Finance

Title

November 14, 2023

Important Pricing News from The HON Company

Dear Valued Trade Partners,

We sincerely appreciate your ongoing partnership with The HON Company.

Looking ahead to 2024, The HON Company is focused on enhancing our fulfillment capabilities to offer you more flexible options and faster delivery for your customers. Together, we will make 2024 a successful year.

To align with our ongoing business investments, rising energy costs, and continued wage pressures, we will be making a modest adjustment to our prices. Effective February 1, 2024, an average 3.0% price increase will be implemented for HON products.

To qualify for current pricing, including bids, orders must be received by January 31, 2024 at 4:00 PM CST and ship with the best available date. Orders received after January 31, 2024 at 4:00 PM CST will be processed with the updated pricing.

Digital Pricers will be available by January 15, 2024 on hon.com. Updated pricing will be accessible for all specification tools by the dates outlined in the table below. You may reach out to GeneralSupport@hniworkplacefurnishings.com with general questions.

Specification Tool	2/1/24 Price Zone 1 Quoting Available	Update Options
Configura CET	12/22/23	New pricing will update automatically
ProjectMatrix	12/22/23	Users will receive a notification to install catalog updates using the sync function
Hedberg	12/22/23	New pricing will update automatically
2020 CAP Giza	February DVD (online by 12/22/23)	Log in to the 20/20 website to locate, download, and install pricing update*
Kits Collaborator	12/22/23	Users will receive a notification to install catalog updates using the sync function

*2020 Content Downloader will not automatically install the HON Pricing Update as it becomes available 12/22/23. To access immediately, 2020 users will need to log in to their Cyncly account via 2020spaces.com, navigate to the manufacturer download page, and manually install the Post-December Release to admit 2/1/24 Pricing.

Sincerely,



Jim Foster
VP & GM, Commercial Operations










Contract 5111-1 Modification 4

Final Audit Report

2023-12-16

Created:	2023-12-14
By:	Alicia Demmer (AMINGRAM@VBSCHOOLS.COM)
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